



## WIDESPREAD GAINS

April 24, 2025

### RECOMMENDED STOCK

TICKER: REE

### ANALYST-PINBOARD

Update on TNG



- Stock market in March 2025
- Market outlook and recommendations
- Stock of the month
- Appendix

## MARKET AND TRADING STRATEGY

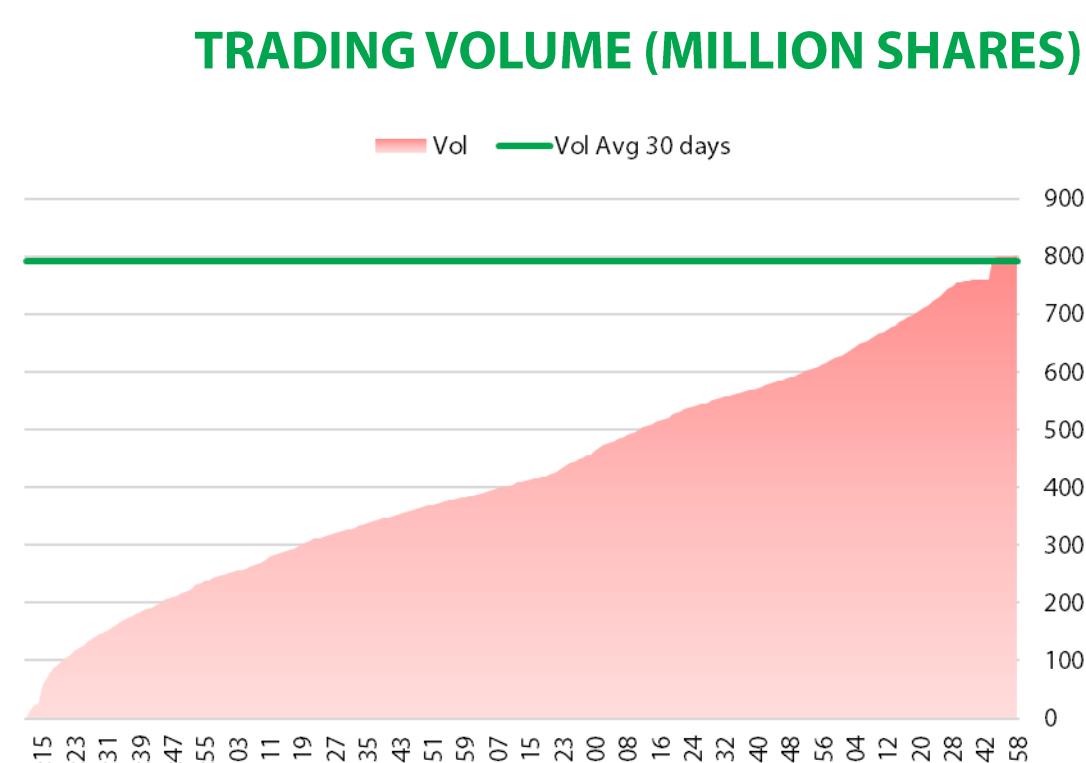
### MARKET COMMENTARY

- The market showed a recovery movement after the supportive Dragonfly Doji candlestick signal but temporarily remains cautious ahead of the 1,215 point area. Liquidity decreased compared to the previous session, indicating that supply has significantly cooled down after the strong selling session and cash flow is still maintaining its ability to support the market.
- The potential for market support and uplift may continue to be maintained in the next trading session. However, temporarily, the market will likely experience choppy movements to build a balanced base before clearer signals emerge.
- If supportive momentum is continuously maintained in the near future, the market will have an opportunity to continue its recovery trend after building a balanced base.

### TRADING STRATEGY

- Investors may expect the possibility of the market being supported, but it is still necessary to observe supply and demand movements to assess the market's condition.
- Investors can take advantage of recovery periods to take profits or restructure their portfolios.
- For new purchases, Investors may consider exploring short-term opportunities in some stocks that are showing good signals from support areas.

## MARKET INFOGRAPHIC



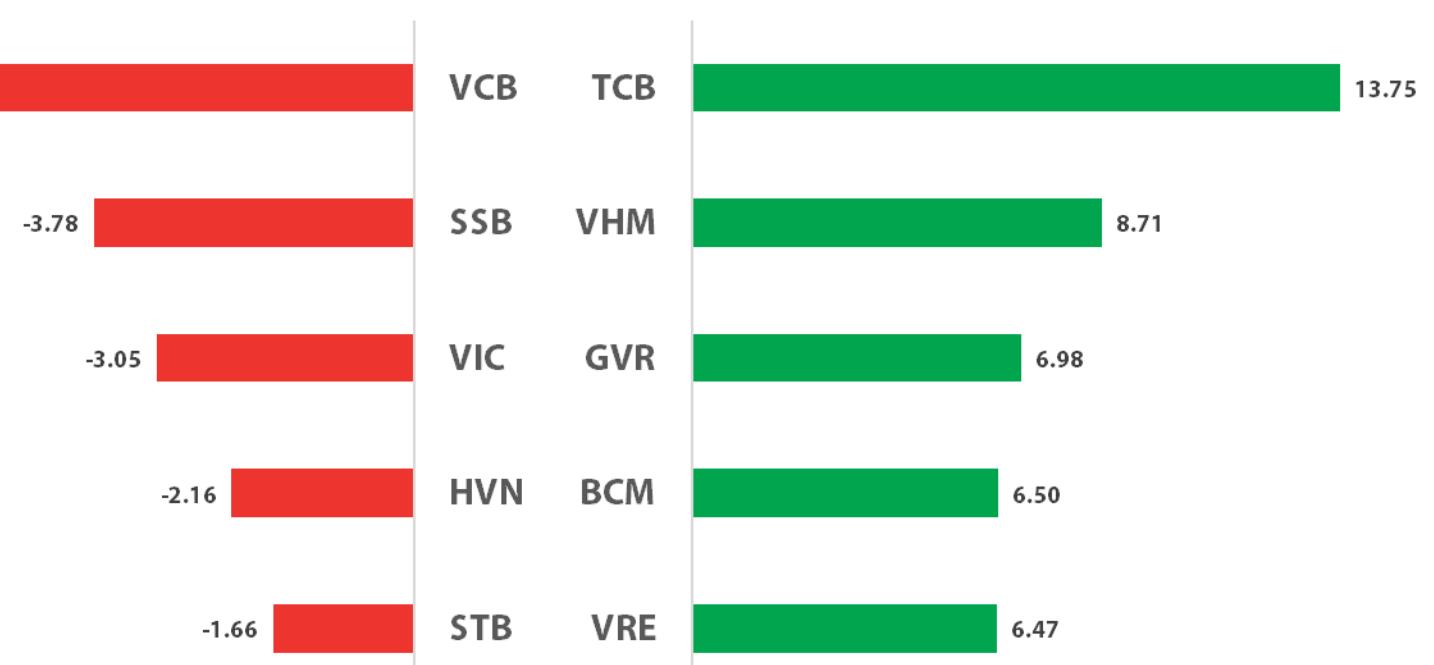
### VN-INDEX TECHNICAL SIGNALS

**TREND: SIDEWAY**

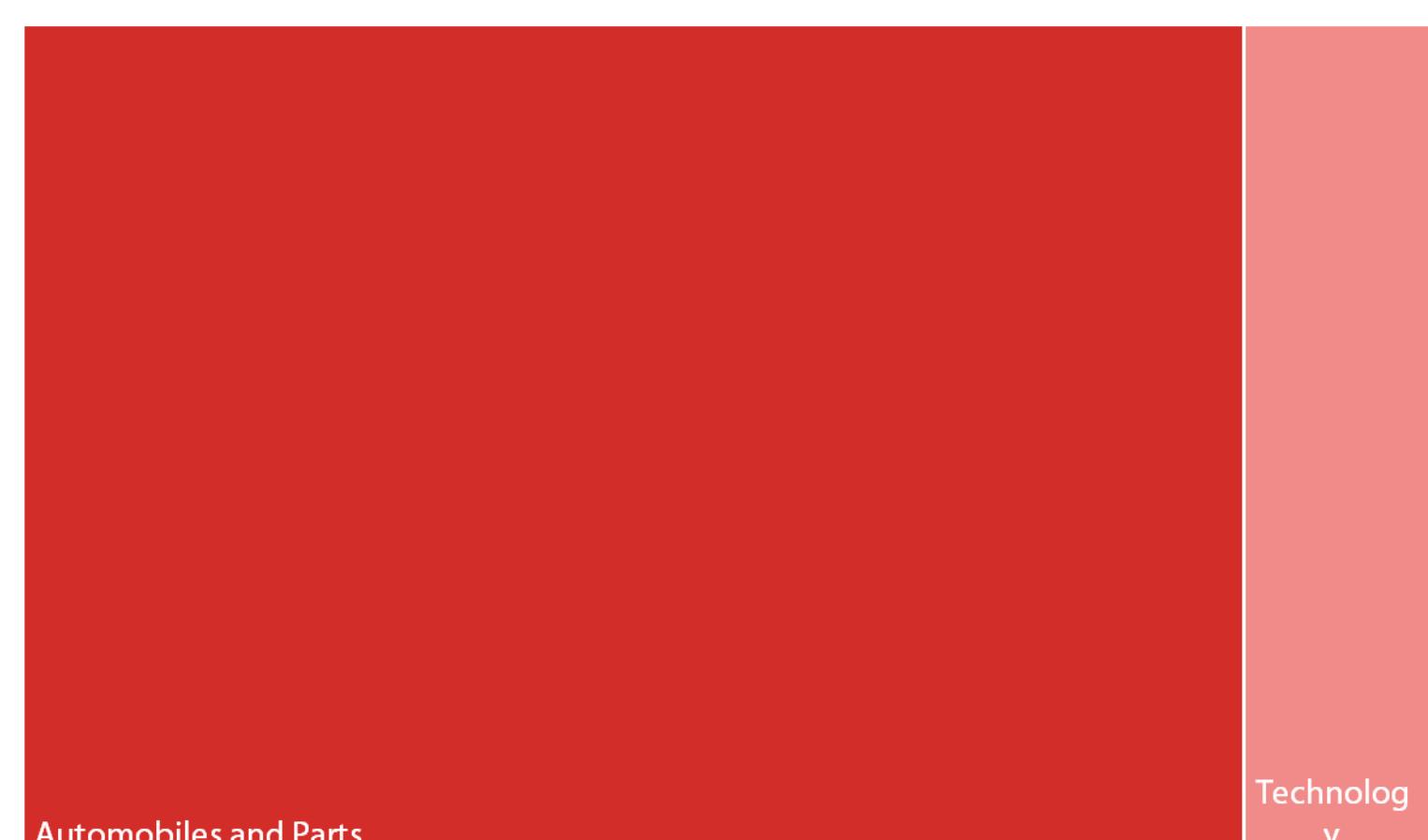
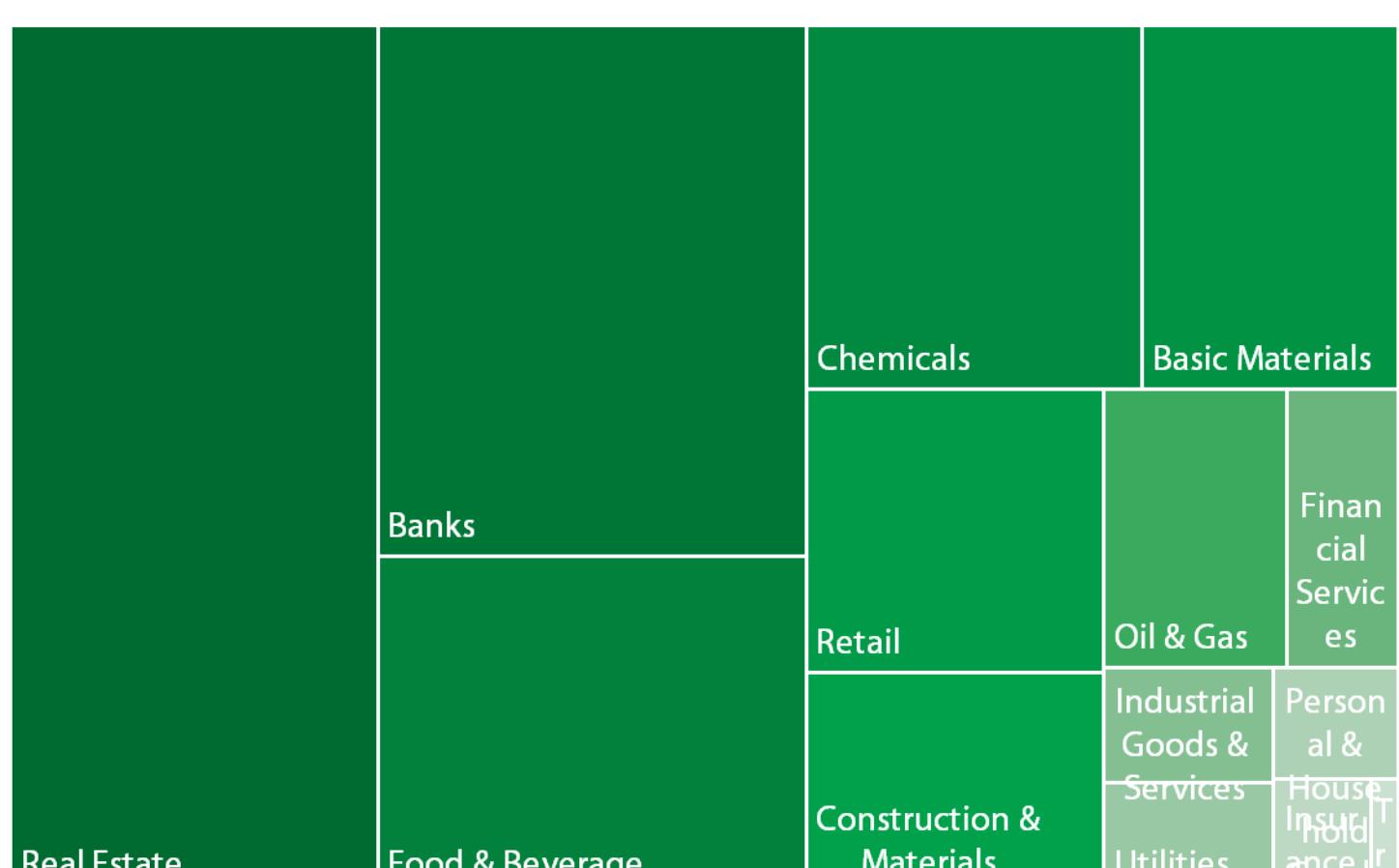


April 23, 2025

### TOP STOCKS CONTRIBUTING TO THE INDEX (%)



### TOP SECTOR CONTRIBUTING TO THE INDEX (%)



## Refrigeration Electrical Engineering Corporation



### Recommendation - BUY

**Recommended Price (24/04/2025) (\*)** **67,000 – 68,700**

**Short-term Target Price 1** **73,500**

**Expected Return 1**  
(at recommended time): **7% - 9.7%**

**Short-term Target Price 2** **80,000**

**Expected Return 2**  
(at recommended time): **16.4% - 19.4%**

**Stop-loss** **65,400**

(\* Recommendation is made before the trading session)

### STOCK INFO

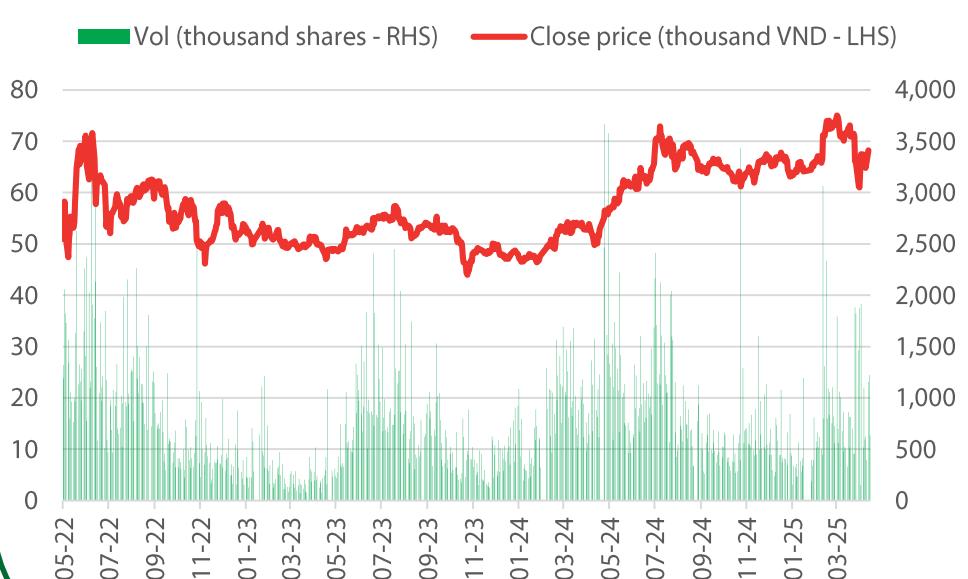
| Sector                         | Real Estates  |
|--------------------------------|---------------|
| Market Cap (\$ mn)             | 32,264        |
| Current Shares O/S (mn shares) | 471           |
| 3M Avg. Volume (K)             | 541           |
| 3M Avg. Trading Value (VND Bn) | 36            |
| Remaining foreign room (%)     | 0.0%          |
| 52-week range ('000 VND)       | 50.100-75.000 |

### INVESTMENT THESIS

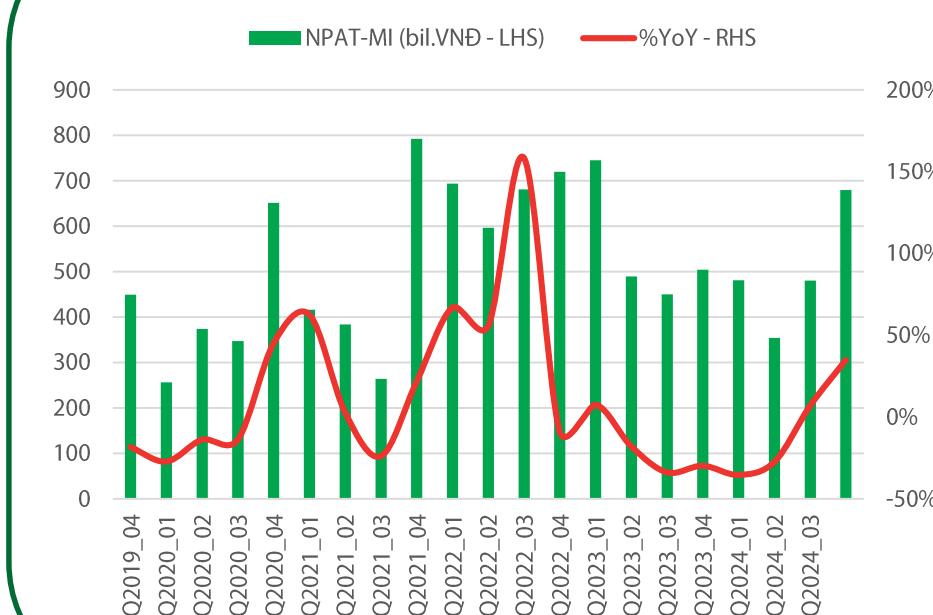
- REE targets VND 2,427 billion in net profit after tax for 2025 (+22% YoY), based on consolidated revenue of VND 10,248 billion (+22% YoY). Growth is expected across all four core segments—power, real estate, M&E, and water utilities—with each projected to deliver double-digit increases.
- The power segment remains the key contributor, with planned revenue of VND 4,452 billion (+5% YoY) and profit of VND 1,054 billion. Favorable hydrology (La Niña) and new capacity additions enhance the likelihood of meeting targets. Real estate revenue is set to surge, driven by the handover of Etown 6 and land sale in Thai Binh. M&E and water are expected to grow by +23% and +25% YoY, respectively, providing stable earnings.
- REE continues its stable dividend policy. The 2024 dividend is planned at 25% (10% cash, 15% stock), equivalent to VND 1,177 billion. For 2025, the proposed maximum cash dividend is VND 1,000/share, reflecting a sustainable payout approach.
- Looking ahead, REE aims to expand total power capacity from 1,016 MW in 2024 to 3,000 MW by 2030, with key projects like Thac Ba 2, Tra Khuc 2, and Duyen Hai wind scheduled for 2025–2026. The company also plans to join the DPPA scheme and invest in infrastructure real estate, including Ring Road 3 and metro lines in Ho Chi Minh City.

### KEY FINANCIAL INDICATORS

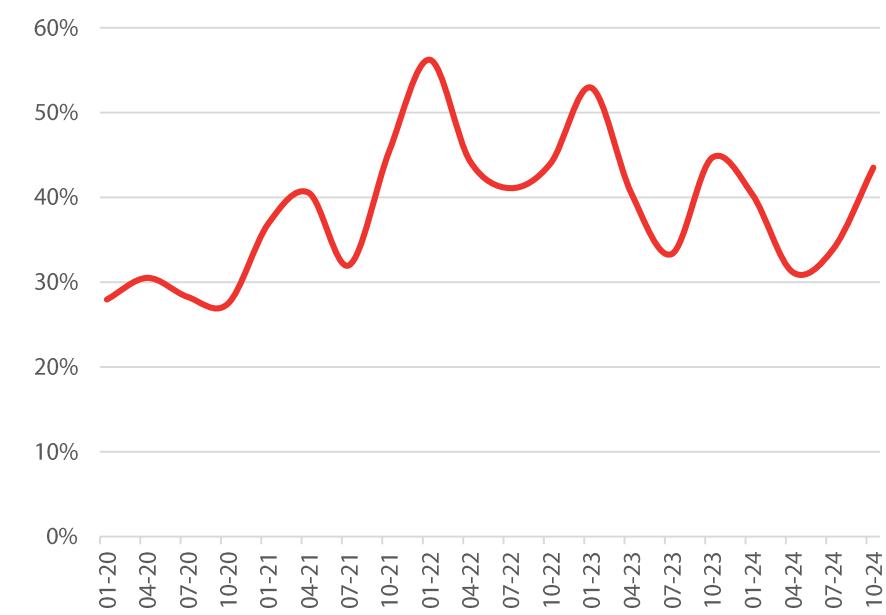
#### TRANSACTION DATA



#### NET PROFIT



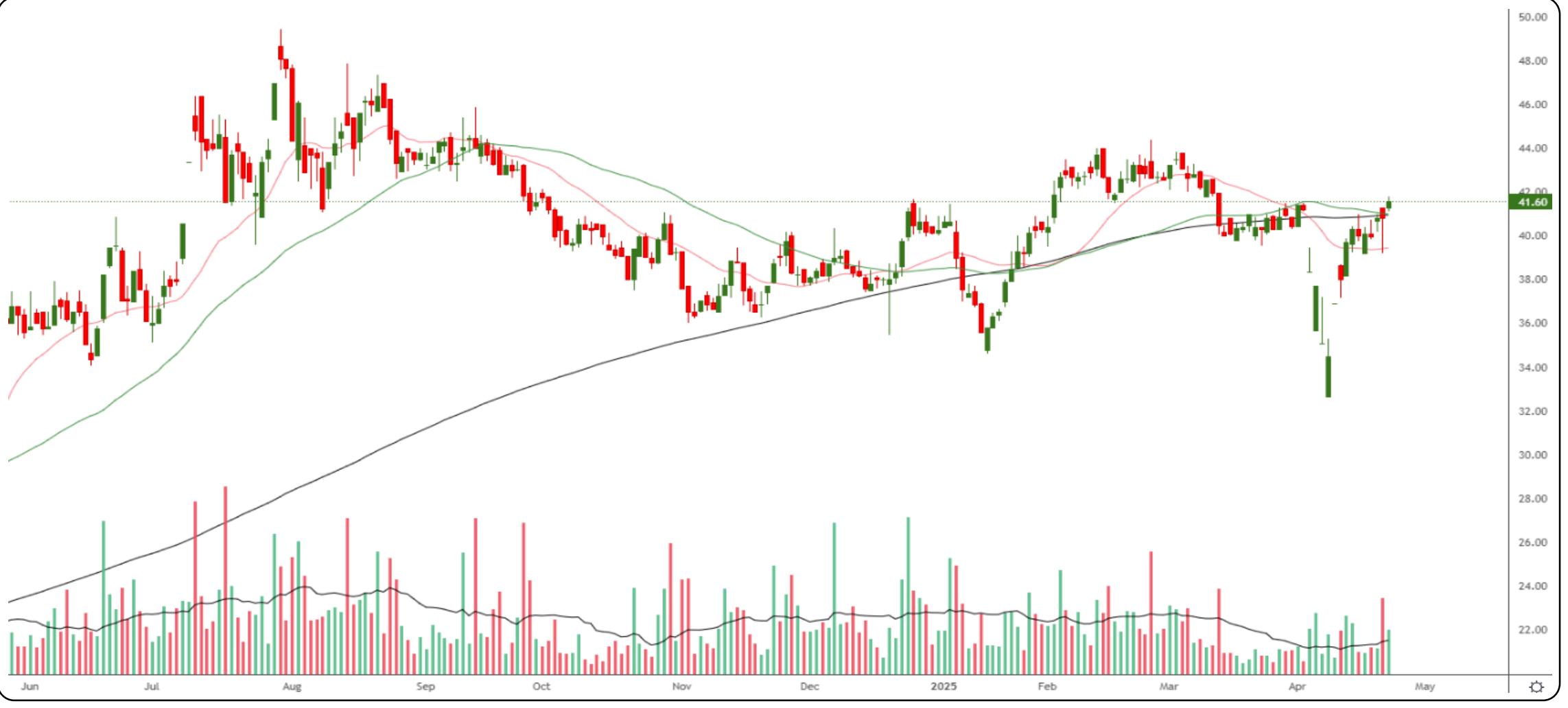
#### GROSS PROFIT MARGIN



### TECHNICAL VIEW

- After a rapid recovery from the 57 low area, REE experienced probing fluctuations around the MA(200) line, the 64.5 - 68 area. Movement within this area is quite stable with low supply when REE pulls back to support and increasing cash flow when REE approaches resistance. Currently, cash flow continues to maintain supportive momentum and is helping REE break through the probing area. Therefore, Investors may expect the possibility of REE's price increasing in the near future.
- Support: 66,500 VND.
- Resistance: 80,000 VND.



| Ticker   | Technical Analysis |               |            |
|--|--------------------|---------------|------------|
|  | Support            | Current Price | Resistance |
| <b>BFC</b><br>Uptrend  | 39.0               | 41.6          | 48.0       |
| <p>► The breakout above the strong resistance zone around 41 (where the MA 50 and MA 200 converge) not only highlights growing buying momentum at the current price range but also signals a trend reversal to the upside for BFC. With this positive development, the stock now has a chance to move toward its all-time high around 48.</p>  |                    |               |            |
| <b>DCM</b><br>Sideway  | 29.0               | 31.5          | 35.0       |
| <p>► DCM has signaled a breakout above the MA 20 after more than a week of being capped by this resistance. This move not only reflects the buyers regaining control but also opens up the potential to extend the recovery toward the strong resistance level around 35.</p>    |                    |               |            |



## HIGHLIGHT POINTS

### TNG – Prioritize caution in the face of unexpected developments in reciprocal taxes

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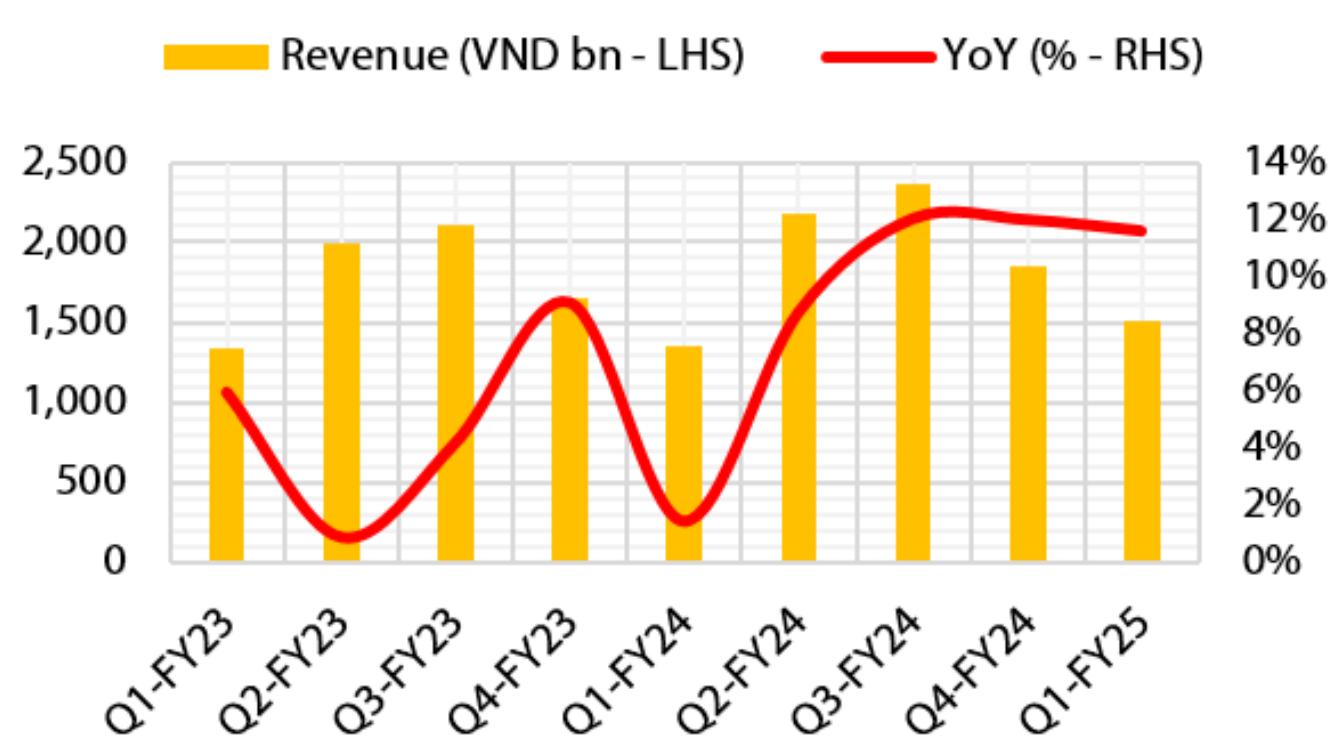
- TNG's latest target price is **VND 26,700/share**, which does not yet reflect tariff risks from the US market. We recommend **OBSERVATION** in the absence of official information.
- In Q1-FY25, revenue and profit after tax reached VND 1,511 billion (+12% YoY) and VND 43 billion (+3% YoY), respectively. Revenue continued to show double-digit growth thanks to TNG's focus on expanding into the European market, particularly with long-standing customer Decathlon. NPM decreased by 20 bps to 2.9%, due to Decathlon's higher quality control and inspection requirements compared to other partners. This led to an increase in both SG&A expenses as the proportion of orders from Decathlon grew.
- To hedge risks from the US market, TNG is actively diversifying its customer base. The company aims to maintain the proportion of the US orders at 26%. At the same time, it is developing a large customer base in Russia and continues to promote the European market.

#### Impact of Tariffs: Downside Risks for TNG

Despite TNG's proactive efforts to adjust its US order ratio and diversify its markets, the imposition of reciprocal tariffs on imported goods still poses risks to growth, including:

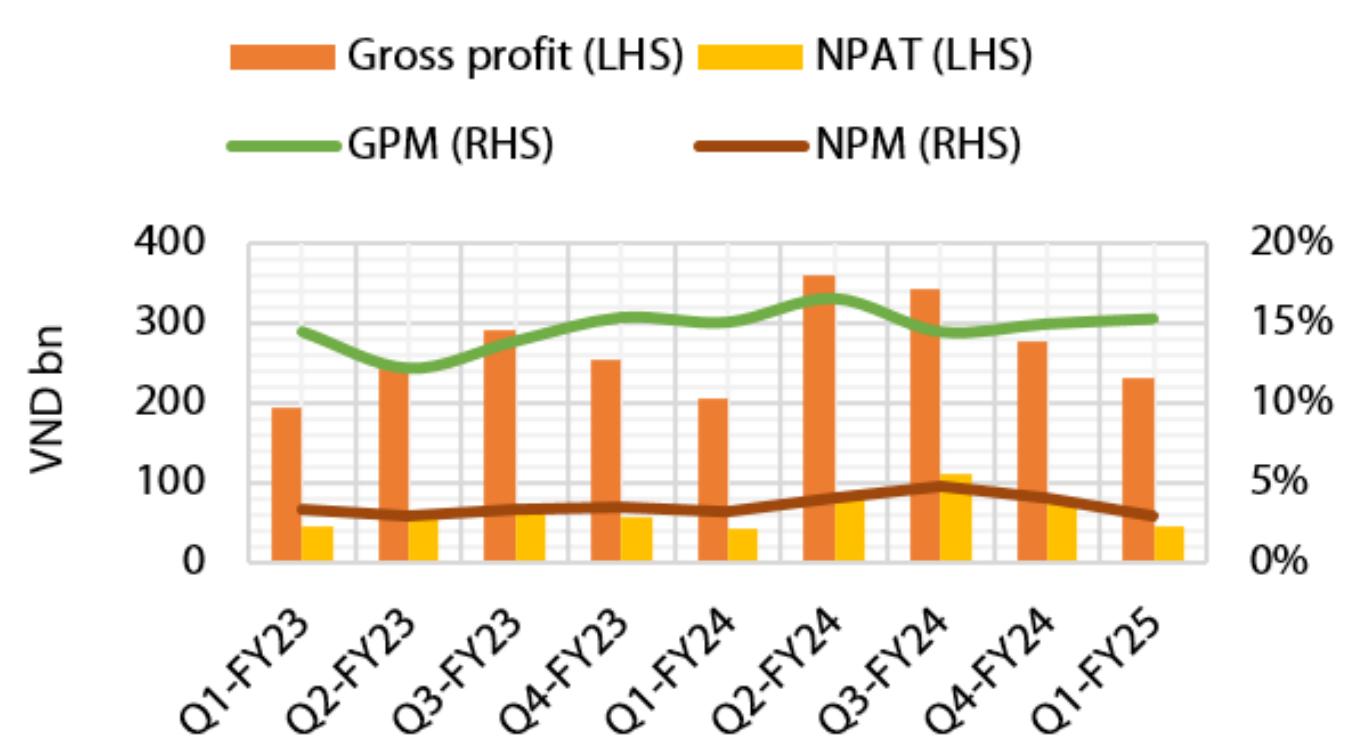
- A reduced market size for garments as consumer purchasing power weakens.
- Increased competition for market share, with customers more inclined to shift risk. TNG may be forced to reduce its net profit margin by 100 bps, based on a maximum order share of 2% and a 50% US market share in 2024.
- Potential impact on FDI inflows into Vietnam, making land lease customers in the Son Cam 1 industrial cluster more cautious.

**Figure 1: Revenue**



Source: TNG, RongViet Securities

**Figure 2: Profit**



Source: TNG, RongViet Securities

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| Date                             | Ticker | Current Price | Entry Price | Short-term Target Price 1 | Short-term Target Price 2 | Stop-loss | Exit Price | Gain/ Loss   | Status         | Change of VN-Index (*) |
|----------------------------------|--------|---------------|-------------|---------------------------|---------------------------|-----------|------------|--------------|----------------|------------------------|
| 23/04                            | VCG    | 21.65         | 21.65       | 23.40                     | 25.00                     | 20.40     |            | 0.0%         |                | 1.2%                   |
| 22/04                            | VNM    | 56.40         | 55.10       | 60.00                     | 64.00                     | 53.40     |            | 2.4%         |                | 0.3%                   |
| 15/04                            | KBC    | 21.90         | 22.15       | 25.00                     | 27.30                     | 20.90     |            | -1.1%        |                | -2.5%                  |
| 27/03                            | MWG    | 58.80         | 60.00       | 63.00                     | 67.00                     | 55.90     | 55.10      | -8.2%        | Closed (03/04) | -7.3%                  |
| 25/03                            | SSI    | 22.75         | 27.00       | 29.00                     | 32.50                     | 25.40     | 25.20      | -6.7%        | Closed (03/04) | -7.6%                  |
| 18/03                            | HCM    | 24.85         | 32.00       | 35.00                     | 38.00                     | 30.70     | 30.70      | -4.1%        | Closed (27/03) | -0.9%                  |
| 17/03                            | DBC    | 28.15         | 29.35       | 32.00                     | 35.50                     | 27.80     | 27.80      | -5.3%        | Closed (03/04) | -7.3%                  |
| 13/03                            | CTD    | 79.40         | 84.90       | 93.00                     | 100.00                    | 79.80     | 79.80      | -6.0%        | Closed (03/04) | -7.8%                  |
| 13/03                            | FMC    | 33.75         | 48.05       | 52.50                     | 55.00                     | 46.20     | 43.85      | -8.7%        | Closed (03/04) | -7.8%                  |
| 10/03                            | ACB    | 24.60         | 26.50       | 28.50                     | 31.00                     | 24.40     | 24.40      | -7.9%        | Closed (03/04) | -7.3%                  |
| 07/03                            | KBC    | 21.90         | 30.40       | 33.30                     | 36.30                     | 28.80     | 27.45      | -9.7%        | Closed (03/04) | -6.7%                  |
| 04/03                            | MWG    | 58.80         | 58.70       | 62.00                     | 66.00                     | 55.30     | 55.10      | -6.1%        | Closed (03/04) | -6.1%                  |
| <b>Average performance (QTD)</b> |        |               |             |                           |                           |           |            | <b>-2.1%</b> |                | <b>-2.9%</b>           |

(\*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.

### Vietnam events

| Date       | Events  |
|------------|---|
| 17/04/2025 | Expiry date of VN30F2504 futures contract                                       |
| 21/04/2025 | Announcement of VN Diamond and VN Finselect basket                              |
| 28/04/2025 | VN Diamond and VN Finselect index-related ETFs complete portfolio restructuring |
| 02/05/2025 | Publication of PMI (Purchasing Managers Index)                                  |
| 06/05/2025 | Announcement of Vietnam's economic data April 2025                              |
| 13/05/2025 | MSCI announces new portfolio  |
| 15/05/2025 | Expiry date of VN30F2505 futures contract                                       |
| 30/05/2025 | MSCI-linked ETF completes portfolio restructuring                               |

### Global events

| Date       | Countries | Events                        |
|------------|-----------|-------------------------------|
| 17/04/2025 | EU        | ECB Monetary Policy Statement |
| 21/04/2025 | China     | Loan Prime Rate               |
| 25/04/2025 | UK        | Retail Sales m/m              |
| 29/04/2025 | US        | JOLTS Job Openings            |
| 30/04/2025 | US        | Core PCE Price Index m/m      |
| 30/04/2025 | US        | Advance GDP q/q               |
| 30/04/2025 | China     | Caixin Manufacturing PMI      |
| 01/05/2025 | UK        | Final Manufacturing PMI       |
| 01/05/2025 | US        | Final Manufacturing PMI       |
| 02/05/2025 | EU        | Final Manufacturing PMI       |
| 02/05/2025 | US        | Nonfarm Payroll               |
| 08/05/2025 | UK        | BOE Monetary Policy Report    |
| 08/05/2025 | US        | FOMC Meeting Minutes          |
| 10/05/2025 | China     | CPI y/y                       |
| 13/05/2025 | UK        | Claimant Count Change         |
| 13/05/2025 | US        | CPI m/m                       |
| 13/05/2025 | China     | House Price Index y/y         |



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## RONGVIET RECENT REPORTS

| COMPANY REPORTS   | Issued Date               | Recommend        | Target Price |
|---|---------------------------|------------------|--------------|
| SCS – Standing at the turning point of life                     | Apr 17 <sup>th</sup> 2025 | Observe          | N/A          |
| KDH - Potential land fund – sustainable growth in the long term | Apr 10 <sup>th</sup> 2025 | Buy – 1 year     | 42,700       |
| KBC - Unlocking the Potential of Large-Scale Projects           | Mar 31 <sup>st</sup> 2025 | Buy – 1 year     | 40,300       |
| VNM - The big boat strives to conquer mighty waves              | Mar 17 <sup>th</sup> 2025 | Neutral – 1 year | 69,500       |
| PVT - Contribution of new vessels as growth driver in 2025      | Mar 13 <sup>rd</sup> 2025 | Buy – 1 year     | 31,500       |

Please find more information at <https://www.vdsc.com.vn/en/research/company>



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