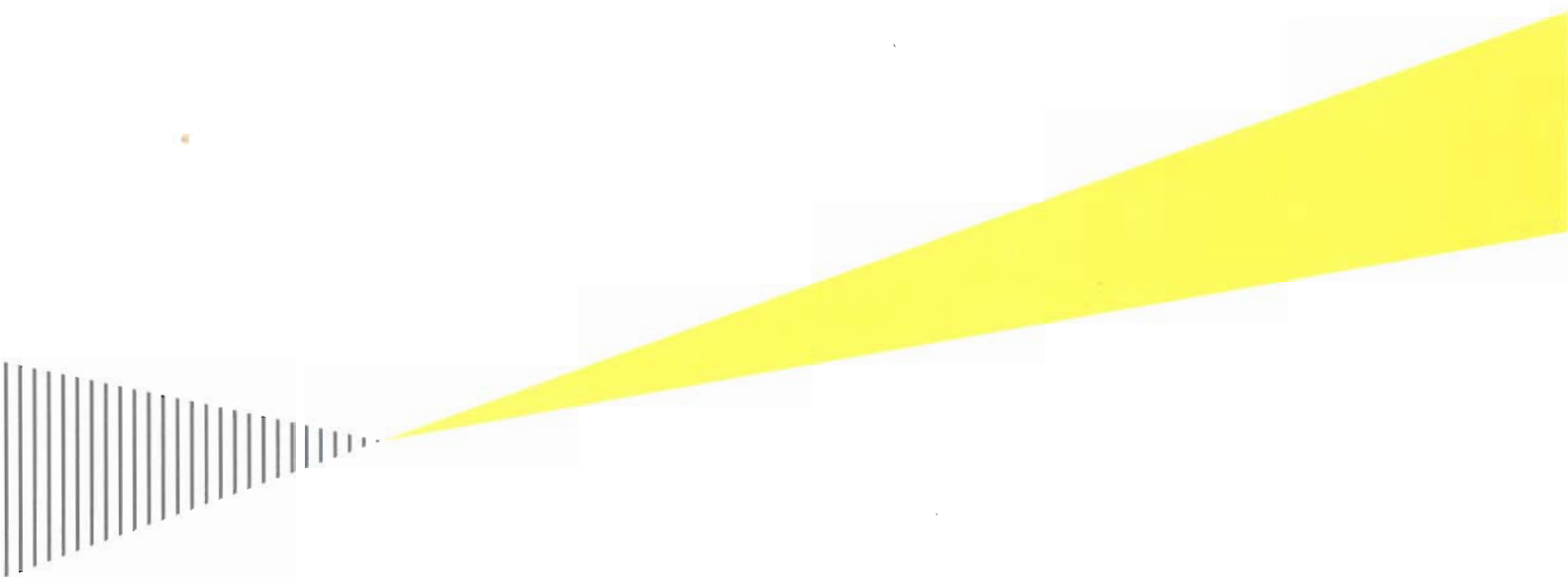

Viet Dragon Securities Corporation

Report of the Board of Management and
Audited financial statements

31 December 2014



Viet Dragon Securities Corporation

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Viet Dragon Securities Corporation

GENERAL INFORMATION

THE COMPANY

Viet Dragon Securities Corporation (the Company) is a joint stock company established in Vietnam in accordance with Business Registration Certificate No. 4103005723 issued by the Department of Planning and Investment of Ho Chi Minh City on 15 December 2006 and Business License No. 32/UBCK-GPHDKD issued by the State Securities Commission (the SSC) on 21 December 2006 and Amended Licenses issued by the SSC as below:

Amended License No.	Content	Date
32/UBCK-GP	Increase charter capital to VND300,000,000,000	15 August 2007
147/UBCK-GP	Increase charter capital to VND330,000,000,000	8 August 2008
312/UBCK-GP	Head office relocation	11 March 2010
347/UBCK-GP	Increase charter capital to VND349,799,870,000	20 August 2010

The Company's current principal activities are to provide brokerage services, self-trading of securities, underwriting services, financial and securities investment advisory services, and securities custody services.

The Company's head office is located at 141 Nguyen Du Street, Ben Thanh Ward, District 1, Ho Chi Minh City. As at 31 December 2014, the Company has three (3) branches in Hanoi, Nha Trang and Can Tho cities.

BOARD OF DIRECTORS

Members of the Board of Directors during the financial year ended 31 December 2014 and at the date of this report are:

Mr. Nguyen Mien Tuan	Chairman	Appointed on 18 September 2012
Mr. Nguyen Huu Tu	Vice chairman	Resigned on 15 March 2014
Mr. Nguyen Thuc Vinh	Member	Appointed on 18 April 2012
Ms. Nguyen Nu Tuong Oanh	Member	Appointed on 18 April 2012
Mr. Nguyen Hieu	Member	Appointed on 15 March 2014
Mr. Ton That Dien Khoa	Member	Appointed on 16 October 2014
Mr. Tran Tan Loc	Member	Resigned on 16 October 2014

BOARD OF SUPERVISORS

Members of the Board of Supervisors during the financial year ended 31 December 2014 and at the date of this report are:

Mr. Nguyen Van Minh	Chief Supervisor	Appointed on 18 April 2012
Mr. Dao Cong Thang	Member	Reappointed on 18 April 2012
Mr. Ton That Dien Khoa	Member	Resigned on 16 October 2014

Viet Dragon Securities Corporation

GENERAL INFORMATION (continued)

BOARD OF MANAGEMENT

Members of the Board of Management during the financial year ended 31 December 2014 and at the date of this report are:

Mr. Nguyen Hieu	General Director	Appointed on 18 September 2012
Mr. Nguyen Minh Nhut	Deputy General Director	Appointed on 25 September 2009
Mr. Nguyen Chi Trung	Deputy General Director	Appointed on 15 July 2013
Mr. Nguyen Huu Tu	Deputy General Director	Resigned on 15 March 2014

LEGAL REPRESENTATIVE

The legal representative of the Company during the financial year ended 31 December 2014 and at the date of this report is Mr. Nguyen Mien Tuan - Chairman.

Mr. Nguyen Hieu - the General Director is authorized by Mr. Nguyen Mien Tuan to sign off the financial statements in accordance with Decision No. 23/2012/QĐ-HĐQT dated 16 October 2012.

AUDITOR

The auditor of the Company is Ernst & Young Vietnam Limited.

Viet Dragon Securities Corporation

REPORT OF THE BOARD OF MANAGEMENT

The Board of Management of Viet Dragon Securities Corporation (the Company) is pleased to present its report and the financial statements of the Company for the year ended 31 December 2014.

THE BOARD OF MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Board of Management is responsible for the financial statements of each financial year which give a true and fair view of the state of affairs of the Company and of the Company's results, cash flows and changes in equity in the year. In preparing those financial statements, the Board of Management is required to:

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgments and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- ▶ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the registered accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirmed that it has complied with the above requirements in preparing the financial statements for the year ended 31 December 2014.

STATEMENT BY THE BOARD OF MANAGEMENT

The Board of Management does hereby state that, in its opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2014, and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of financial statements.

On behalf of the Board of Management: 



Mr. Nguyen Hieu
General Director

Ho Chi Minh City, Vietnam

26 February 2015

Reference: 60752721/17058293

INDEPENDENT AUDITORS' REPORT

To: The shareholders of Viet Dragon Securities Corporation

We have audited the accompanying financial statements of Viet Dragon Securities Corporation (the Company) prepared on 26 February 2015 and set out on pages 6 to 44, which comprise the balance sheet as at 31 December 2014, the income statement, cash flow statement and statement of changes in equity for the year then ended and the notes thereto.

Board of Management's responsibility

The Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of financial statements, and for such internal control as the Board of Management determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Building a better
working world

Opinion

In our opinion, the financial statements present truly and fairly, in all material respects, the financial position of the Company as at 31 December 2014, and of the results of its operations, its cash flows and changes in equity for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of financial statements.

Ernst & Young Vietnam Limited



Nguyen Xuan Dai
Deputy General Director
Audit Practicing Registration
Certificate No. 0452-2013-004-1

Nguyen Quoc Tuan
Auditor
Audit Practicing Registration
Certificate No. 1841-2013-004-1

Ho Chi Minh City, Vietnam

26 February 2015

Viet Dragon Securities Corporation

BALANCE SHEET
as at 31 December 2014

B01-CTCK

VND

Code	ASSETS	Notes	Ending balance	Beginning balance
100	A. CURRENT ASSETS		1,074,235,816,723	658,391,013,880
110	I. Cash and cash equivalents	4	315,516,672,633	209,168,491,183
111	1. Cash		315,516,672,633	209,168,491,183
120	II. Short-term investments		152,792,400,716	55,569,360,319
121	1. Short-term investments	6	181,742,066,774	80,582,127,076
129	2. Provision for short-term investments	7	(28,949,666,058)	(25,012,766,757)
130	III. Current accounts receivable	8	470,376,364,592	392,427,138,255
131	1. Trade receivables		253,500,000	38,500,000
132	2. Advances to suppliers		1,633,833,400	43,480,000
135	3. Receivables from securities trading		456,234,065,034	266,491,753,221
138	4. Other receivables		33,975,665,389	143,407,120,195
139	5. Provision for doubtful debts	9	(21,720,699,231)	(17,553,715,161)
150	IV. Other current assets		135,550,378,782	1,226,024,123
151	1. Short-term prepaid expenses		782,611,182	612,678,506
154	2. Tax and other receivables from the State		2,071,968	2,624,212
158	3. Other current assets	10	134,765,695,632	610,721,405
200	B. NON-CURRENT ASSETS		26,399,924,782	26,811,399,072
220	I. Fixed assets		12,852,015,745	14,238,981,900
221	1. Tangible fixed assets	11	8,183,558,724	7,999,805,030
222	Cost		27,298,827,961	24,863,228,376
223	Accumulated depreciation		(19,115,269,237)	(16,863,423,346)
227	2. Intangible fixed assets	12	4,613,299,858	5,810,534,603
228	Cost		10,124,060,628	10,080,247,524
229	Accumulated amortisation		(5,510,760,770)	(4,269,712,921)
230	3. Constructions in progress	13	55,157,163	428,642,267
260	II. Other long-term assets		13,547,909,037	12,572,417,172
261	1. Long-term prepaid expenses	14	171,571,592	847,874,558
263	2. Advance to Settlement Assistance Fund	15	10,154,335,213	8,413,836,382
268	3. Other long-term assets	16	3,222,002,232	3,310,706,232
270	TOTAL ASSETS		1,100,635,741,505	685,202,412,952

Viet Dragon Securities Corporation

BALANCE SHEET (continued)
as at 31 December 2014

B01-CTCK

VND

Code	RESOURCES	Notes	Ending balance	Beginning balance
300	A. LIABILITIES		758,174,461,507	447,973,245,760
310	I. Current liabilities		757,517,520,507	447,241,749,760
311	1. Short-term loans and borrowings	17	284,833,623,695	252,272,409,000
312	2. Trade payables		364,385,438	626,038,892
313	3. Advances from customers		655,000,000	700,500,000
314	4. Statutory obligations	18	1,739,413,715	577,629,310
315	5. Payables to employees		7,796,755	7,796,755
316	6. Accrued expenses	19	9,146,797,514	3,929,981,737
319	7. Other short-term payables	20	388,936,491,298	122,646,492,878
320	8. Payables for securities trading	21	69,206,784,606	63,574,062,482
321	9. Dividend, principal and interest payables on behalf of customers		2,627,227,486	2,906,838,706
330	II. Non-current liability		656,941,000	731,496,000
333	1. Other long-term payables		656,941,000	731,496,000
400	B. OWNERS' EQUITY		342,461,279,998	237,229,167,192
410	I. Capital		342,461,279,998	237,229,167,192
411	1. Share capital	22.1	349,799,870,000	349,799,870,000
412	2. Share premium		33,476,130,000	33,476,130,000
418	3. Financial reserve		2,157,158,275	2,157,158,275
419	4. Supplementary capital reserve		2,157,158,275	2,157,158,275
420	5. Accumulated losses		(45,129,036,552)	(150,361,149,358)
440	TOTAL LIABILITIES AND OWNER'S EQUITY		1,100,635,741,505	685,202,412,952

Viet Dragon Securities Corporation

BALANCE SHEET (continued)
as at 31 December 2014

B01-CTCK

OFF BALANCE SHEET ITEMS

VND

Code	ITEMS	Ending balance	Beginning balance
006	1. Custody securities	8,566,360,340,000	7,804,516,680,000
	<i>In which:</i>		
007	1.1. Trading securities	4,066,756,950,000	3,192,980,540,000
008	1.1.1. Trading securities of custody investors	27,285,150,000	14,729,540,000
009	1.1.2. Trading securities of domestic investors	4,014,783,050,000	3,149,146,940,000
010	1.1.3. Trading securities of foreign investors	24,688,750,000	29,104,060,000
012	1.2. Temporarily unprocessed securities	41,481,430,000	27,606,360,000
014	1.2.1. Temporarily unprocessed securities of domestic investors	41,481,430,000	27,606,360,000
017	1.3. Mortgaged securities	3,590,899,670,000	3,954,263,680,000
018	1.3.1. Mortgaged securities of custody investors	6,800,000,000	-
019	1.3.2. Mortgaged securities of domestic investors	3,584,099,670,000	3,954,263,680,000
027	1.4. Securities awaiting settlement	75,538,320,000	31,304,310,000
028	1.4.1. Securities awaiting settlement of custody investors	-	-
029	1.4.2. Securities awaiting settlement of domestic investors	75,538,320,000	31,204,210,000
030	1.4.3. Securities awaiting settlement of foreign investors	-	100,100,000
032	1.5. Blocked securities awaiting release	-	-
034	1.5.1. Blocked securities awaiting release of domestic investors	-	-

Viet Dragon Securities Corporation

BALANCE SHEET (continued)
as at 31 December 2014

B01-CTCK

OFF BALANCE SHEET ITEMS (continued)

VND

Code	ITEMS	Ending balance	Beginning balance
037	1.6. Securities awaiting trading	1,895,610,000	4,308,000,000
038	1.6.1. Securities awaiting trading of custody investors	120,000	30,000
039	1.6.2. Securities awaiting trading of domestic investors	1,886,690,000	4,282,100,000
040	1.6.3. Securities awaiting trading of foreign investors	8,800,000	25,870,000
042	1.7. Securities mortgaged for loans	789,788,360,000	594,053,790,000
044	1.7.1. Securities mortgaged for loans of domestic investors	789,788,360,000	594,053,790,000
050	2. Custody securities of unlisted public companies	159,661,510,000	284,975,670,000
	<i>In which:</i>		
051	2.1. Trading securities	156,719,710,000	282,191,270,000
052	2.1.1. Trading securities of custody investors	7,570,000	5,590,000
053	2.1.2. Trading securities of domestic investors	151,325,970,000	274,945,710,000
054	2.1.3. Trading securities of foreign investors	5,386,170,000	7,239,970,000
056	2.2. Temporarily unprocessed securities	2,261,400,000	2,261,400,000
058	2.2.1. Temporarily unprocessed securities of domestic investors	2,261,400,000	2,261,400,000
071	2.3. Securities awaiting settlement	680,400,000	523,000,000
073	2.3.1. Securities awaiting settlement of domestic investors	680,400,000	523,000,000
083	3. Non-custodied securities of securities companies	50,893,950,000	30,893,950,000

Prepared by:



Ms. Duong Kim Chi
Deputy Manager of Accounting
Department

Reviewed by:



Mr. Le Minh Hien
Chief Accountant

Approved by:



Mr. Nguyen Hieu
General Director

Ho Chi Minh City, Vietnam

26 February 2015

Viet Dragon Securities Corporation

INCOME STATEMENT
for the year ended 31 December 2014

B02-CTCK

VND

Code	ITEMS	Notes	Current year	Previous year
01	1. Revenues	23	228,608,068,452	96,410,599,428
	<i>In which:</i>			
01.1	Revenue from brokerage services		63,660,414,103	26,987,764,657
01.2	Revenue from securities investments and capital contributions		96,379,810,614	28,447,517,516
01.3	Revenue from securities underwriting services		7,766,820,285	-
01.5	Revenue from financial and investment advisory services		6,736,665,529	10,358,495,459
01.6	Revenue from depository service		3,887,731,769	3,622,358,543
01.9	Other revenues		50,176,626,152	26,994,463,253
02	2. Deductions		-	-
10	3. Net revenues from operating activities		228,608,068,452	96,410,599,428
11	4. Operating expenses	24	(82,623,477,613)	(57,756,642,034)
20	5. Gross profit from operating activities		145,984,590,839	38,653,957,394
25	6. General and administrative expenses	25	(41,738,538,342)	(32,175,404,573)
30	7. Net gain from operating activities		104,246,052,497	6,478,552,821
31	8. Other income		986,060,309	1,489,932,591
32	9. Other expenses		-	(46,455,461)
40	10. Other profit		986,060,309	1,443,477,130
50	11. Profit before tax		105,232,112,806	7,922,029,951
51	12. Current corporate income tax	26.1	-	-
52	13. Deferred corporate income tax		-	(6,384,932,543)
60	14. Net profit after tax		105,232,112,806	1,537,097,408
70	15. Earnings per share	27	3,008	44

Prepared by:



Ms. Duong Kim Chi
Deputy Manager of Accounting
Department

Reviewed by:



Mr. Le Minh Hien
Chief Accountant

Approved by:



Mr. Nguyen Hieu
General Director

Ho Chi Minh City, Vietnam

26 February 2015

Viet Dragon Securities Corporation

CASH FLOW STATEMENT
for the year ended 31 December 2014

B03-CTCK

VND

Code	ITEMS	Notes	Current year	Previous year
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Profit before tax		105,232,112,806	7,922,029,951
02	2. Adjustments for:			
	- Depreciation and amortization	11, 12, 13	4,023,384,954	5,049,419,962
03	- Provisions for investments and doubtful debts	7, 9	8,103,883,371	(39,711,560,853)
05	- Gain from investment activities		(3,338,049,130)	(7,372,901,100)
06	- Interest expense	24	30,724,919,340	28,870,662,737
08	3. Operating profit/(loss) before changes in working capital		144,746,251,341	(5,242,349,303)
09	- Increase in receivables		(219,181,928,390)	(7,171,924,361)
10	- (Increase)/decrease in self-trading securities and short-term investments		(101,159,939,698)	31,682,263,040
11	- Decrease in payables		200,243,066,320	236,009,885
12	- Decrease in prepaid expenses		506,370,290	44,587,772
13	- Interest paid		(30,684,545,702)	(28,794,998,739)
16	- Payment for other operating activities		(1,740,498,831)	-
20	Net cash flows used in operating activities		(7,271,224,670)	(9,246,411,706)
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	1. Purchases of fixed assets and other long-term assets	11	(2,636,418,799)	(496,542,996)
22	2. Proceeds from disposal of fixed assets and other long-term assets		-	410,909,092
27	3. Interest and dividends received		6,338,049,130	4,006,963,505
30	Net cash flows from investing activities		3,701,630,331	3,921,329,601

Viet Dragon Securities Corporation

CASH FLOWS STATEMENT (continued)
for the year ended 31 December 2014

B03-CTCK

VND

Code	ITEMS	Notes	Current year	Previous year
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
33	1. Drawdown of borrowings		4,554,657,818,284	341,572,629,453
34	2. Repayment of borrowings		(4,522,096,603,589)	(336,300,220,453)
40	Net cash flows from financing activities		32,561,214,695	5,272,409,000
50	Net increase/(decrease) in cash and cash equivalents during the year		28,991,620,356	(52,673,105)
60	Cash and cash equivalents at beginning of year	4	27,463,280,519	27,515,953,624
61	Effect of foreign exchange difference		-	-
70	Cash and cash equivalents at end of year	4	56,454,900,875	27,463,280,519

Prepared by:



Ms. Duong Kim Chi
Deputy Manager of
Accounting Department

Reviewed by:



Mr. Le Minh Hien
Chief Accountant

Approved by:



Mr. Nguyen Hieu
General Director

Ho Chi Minh City, Vietnam

26 February 2015

Viet Dragon Securities Corporation

STATEMENT OF CHANGES IN EQUITY

as at 31 December 2014 and for the year then ended

B05-CTCK

VND

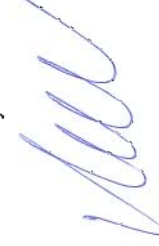
ITEMS	Notes	Opening balance		Increase/(decrease)				Closing balance	
		1 January 2013	1 January 2014	Previous year		Current year		31 December 2013	31 December 2014
				Increase	Decrease	Increase	Decrease		
A	B	1	2	3	4	5	6	7	8
1. Share capital		349,799,870,000	349,799,870,000	-	-	-	-	349,799,870,000	349,799,870,000
2. Share premium		33,476,130,000	33,476,130,000	-	-	-	-	33,476,130,000	33,476,130,000
3. Financial reserve		2,157,158,275	2,157,158,275	-	-	-	-	2,157,158,275	2,157,158,275
4. Supplementary capital reserve		2,157,158,275	2,157,158,275	-	-	-	-	2,157,158,275	2,157,158,275
5. Accumulated losses		(151,898,246,766)	(150,361,149,358)	1,537,097,408	-	105,232,112,806	-	(150,361,149,358)	(45,129,036,552)
TOTAL		235,692,069,784	237,229,167,192	1,537,097,408	-	105,232,112,806	-	237,229,167,192	342,461,279,998

Prepared by:



Ms. Duong Kim Chi
Deputy Manager of Accounting Department

Reviewed by:



Mr. Le Minh Hien
Chief Accountant

Approved by:



Mr. Nguyen Hieu
General Director

Ho Chi Minh City, Vietnam

26 February 2015

Viet Dragon Securities Corporation

NOTES TO THE FINANCIAL STATEMENTS
as at 31 December 2014 and for the year then ended

B09-CTCK

1. CORPORATE INFORMATION

Viet Dragon Securities Corporation (the Company) is a joint stock company established in Vietnam in accordance with Business Registration Certificate No. 4103005723 issued by the Department of Planning and Investment of Ho Chi Minh City on 15 December 2006 and Business License No. 32/UBCK-GPHDKD issued by the State Securities Commission (the SSC) on 21 December 2006, and other amended licenses issued by the SSC as below:

<i>Amended License No.</i>	<i>Content</i>	<i>Date</i>
32/UBCK-GP	Increase charter capital to VND300,000,000,000	15 August 2007
147/UBCK-GP	Increase charter capital to VND330,000,000,000	8 August 2008
312/UBCK-GP	Head office relocation	11 March 2010
347/UBCK-GP	Increase charter capital to VND349,799,870,000	20 August 2010

The Company's current principal activities are to provide brokerage services, self-trading of securities, underwriting services, financial and securities investment advisory services, and securities custody services.

Charter capital

As at 31 December 2014, the charter capital of the Company is VND349,799,870,000.

Operation network

The Company's head office is located at 141 Nguyen Du Street, Ben Thanh Ward, District 1, Ho Chi Minh City. As at 31 December 2014, the Company has three (3) branches in Hanoi, Nha Trang and Can Tho cities.

Employees

The Company's number of employees as at 31 December 2014 is 173 persons (31 December 2012: 157 persons).

2. BASIS OF PREPARATION

2.1 Accounting Standards and System

The financial statements of the Company, expressed in Vietnam dong (VND), are prepared in accordance with Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies as set out in Circular No. 95/2008/TT-BTC dated 24 October 2008 and Circular No. 162/2010/TT-BTC dated 20 October 2010 issued by the Ministry of Finance on the amendment and supplement of Circular No. 95/2008/TT-BTC issued by Ministry of Finance and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QĐ-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QĐ-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QĐ-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QĐ-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QĐ-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying balance sheet, income statement, cash flow statement, statement of changes in equity and related notes, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations, cash flows statement and statement of changes in equity in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2. BASIS OF PREPARATION (continued)

2.2 *Registered accounting documentation system*

The Company's registered accounting documentation system is the General Journal system.

2.3 *Fiscal year*

The Company's fiscal year starts on 1 January and ends on 31 December.

2.4 *Accounting currency*

The Company maintains its accounting records in VND.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 *Changes in accounting policies and disclosures*

The accounting policies adopted by the Company in preparation of the financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2013, except for the changes in accounting policy relating to Circular No. 146/2014/TT-BTC guiding the financial regime for securities companies and fund management companies.

On 6 October 2014, the Ministry of Finance issued Circular No. 146/2014/TT-BTC (Circular 146) guiding the financial regime for securities companies and fund management companies. This Circular replaced Circular No. 11/2000/TT-BTC dated 1 February 2010 issued by the Ministry of Finance guiding the financial management regime for joint stock and limited liability securities companies. Circular 146 took effect on 21 November 2014 and is applied from the fiscal year of 2014.

Circular 146 amends regulations on determination of the market prices of securities for making provision as follows:

- For securities listed on Hanoi Stock Exchange and Ho Chi Minh Stock Exchange and stocks registered for trading on UpCom, the market prices are their closing prices on the trading date preceding the date of making provision.
- The market prices of unlisted or unregistered securities are the average of actual trading prices of transactions incurred within one month before the date of provision calculation which are quoted by three securities companies.

If no transaction is conducted for such securities within that time limit, no provision is required.

- For delisted securities, cancelled securities or securities stopped from trading from the sixth transaction date onwards, the market prices are their book value on the latest balance sheet date.

3.2 *Cash and cash equivalents*

Cash and cash equivalents comprise cash on hand, cash at banks, and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

Cash and cash equivalents presented on the balance sheet also comprise investors' deposits for securities trading. However, investors' deposits for securities trading are eliminated from cash and cash equivalent for the purpose of the cash flow statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 Receivables

Receivables are initially recorded at cost and subsequently presented at cost in the following periods.

Provision for receivables is made based on overdue status of receivables or estimated loss arising from undue debts of economic organisations which fall bankrupt or are undergoing dissolution procedures; or debtors who are missing, have fled, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased.

Increases or decreases to the provision balance are recorded as "General and administrative expenses" in the income statement. The Company has made provision for overdue receivables in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance. Accordingly, the provision rates for overdue receivables are as follows:

Overdue time	Provision rate
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.

When tangible fixed assets are sold or disposed, their costs and accumulated depreciation are removed from the balance sheet and any gain or loss resulting from their disposal is included in the income statement.

3.5 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the income statement as incurred.

When intangible fixed assets are sold or disposed, their costs and accumulated amortization are removed from the balance sheet and any gain or loss resulting from their disposal is included in the income statement.

Trademarks are the costs spent to set up the Company's brand.

Copyrights are the cost to purchase computer softwares including office softwares and securities trading softwares.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.6 Depreciation and amortization

Depreciation and amortization of tangible and intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Office equipment	3 - 5 years
Transportation vehicles	6 years
Computer softwares	6 - 8 years
Trademarks	5 years
Copyrights	5 years
Other intangible assets	5 years

3.7 Lease

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

Rentals under operating leases are charged to the income statement on a straight-line basis over the term of the lease.

3.8 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the balance sheet and amortized over the period for which the amounts are paid or the period in which economic benefits is generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortized to the income statement over two (2) to five (5) years:

- ▶ Office renovation costs;
- ▶ Office rental;
- ▶ Office equipment.

3.9 Short-term investments in securities

According to Circular No. 95/2008/TT-BTC, securities companies are allowed to recognise investments in securities at either cost or fair value. Accordingly, the Company has applied the cost method to recognise investments in securities.

Short-term investments in securities include trading securities which either have recovery period of within one year or are held for trading purposes to gain benefits from price variance. These securities are initially recorded at cost, including purchased costs plus (+) transaction cost (if any) such as brokerage and transaction fee, information fee, taxes, levies and banking fees.

Accrued interest income are recognised as a deduction in the carrying value of trading securities for the portion incurred before the purchasing date and as an investment income for the portion incurred since the purchasing date.

Trading securities are subject to review for impairment at each balance sheet date. Provision for decline in value of trading securities is required when their book value is higher than market value. Provision is recognised in "Operating expenses" in the income statement.

3.10 Provision for diminution of short-term investments in securities

Provision for diminution of short-term investment securities is made for individual stocks when their market value is lower than book value. Provision for diminution of transferable securities at the end of fiscal year is the difference between the book value and market value of those securities on the latest transaction date but not exceeding one month before the date of provision calculation in accordance with Circular 146. Any increase or decrease in balance of provision is recognised to "Operating expenses for the year".

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether the Company has received invoices from the suppliers or not.

3.12 Employee benefits

3.12.1 Post employment benefits

Post employment benefits are paid to retired employees of the Company by the Social Insurance Agency which belongs to the Ministry of Labor and Social Affairs. The Company is required to contribute to these post employment benefits at the rate of 18.00% of an employee's basic salary on a monthly basis. The Company has no further obligation to fund the post employment benefits of its employees.

3.12.2 Voluntary resignation

The Company has the obligation, under the Vietnam Labour Code, to pay allowance arising from voluntarily resignation of employees, equal to one-half month's salary plus salary allowances (if any) for each year of employment until 31 December 2008. The average monthly salary used in this calculation will be the average monthly salary of the latest six-month period up to the resignation date.

3.12.3 Unemployment benefits

According to Circular No. 32/2010/TT-BLDTBXH guiding Decree No. 127/2008/ND-CP on unemployment insurance, from 1 January 2009, the Company is obliged to pay unemployment insurance at 1.00% of its salary fund used for payment of unemployment insurance for insurance participants and deduct 1.00% of salary of each employee to simultaneously pay to the Unemployment Insurance Fund.

3.13 Appropriation of net profits

Net profit after tax is available for appropriation to investors/shareholders after approval by the Annual General Meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnamese regulatory requirements.

3.14 Reserves

According to Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014, securities companies are required to make appropriation of profit after tax to the following reserves after offsetting with previous years' losses and paying corporate income tax as required by Law on corporate income tax:

	<i>Percentage of profit after tax</i>	<i>Maximum level</i>
Supplementary capital reserve	5%	10% of charter capital
Financial reserve	5%	10% of charter capital

Other reserves are created in accordance with the Resolution of the Annual General Meeting of the shareholders.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.15 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised.

Revenue from brokerage services

Where the contract outcome can be reliably measured, revenue is recognised by reference to the stage of completion. Where the contract outcome cannot be reliably measured, revenue is recognised only to the extent of the expenses recognised which are recoverable.

Revenue from securities trading

Revenue from securities trading is recognised on the basis of the difference between selling price and cost of securities sold.

Revenue from securities repurchase and reverse repurchase agreements

Revenue from securities repurchase and reverse repurchase agreements is recognised over the life of the agreement using the straight-line method.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as an investor to receive the dividend is established, except for share dividend which is monitored by the number of shares other than revenue.

Rendering of other services

Revenue is recognised when the service is rendered and confirmed by agreement between two parties.

3.16 Cost of self-trading stocks sold

The Company applies the moving weighted average method to calculate cost of self-trading stocks sold.

3.17 Corporate income tax (CIT)

Current CIT

Current CIT assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current CIT is charged or credited to the income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current CIT assets and liabilities are offset when there is a legally enforceable right for the Company to set off current CIT assets against current CIT liabilities and when the Company intends to settle its current CIT assets and liabilities on a net basis.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.17 Corporate income tax (CIT) (continued)

Deferred CIT

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences, except:

- ▶ Where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- ▶ Where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

4. CASH AND CASH EQUIVALENTS

	VND	
	Ending balance	Beginning balance
Cash on hand	66,397,022	50,247,546
Cash at banks	309,082,764,191	200,366,359,321
Clearing transaction accounts	6,367,511,420	8,752,884,316
TOTAL	315,516,672,633	209,168,491,183

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NOTES TO THE FINANCIAL STATEMENTS (continued)
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4. CASH AND CASH EQUIVALENTS (continued)

For the purpose of the cash flow statement, cash and cash equivalents comprise the following items in the balance sheet:

	<i>Ending balance</i>	<i>Beginning balance</i>
		VND
Cash on hand	66,397,022	50,247,546
Cash at banks	309,082,764,191	200,365,359,321
Clearing transaction accounts	6,367,511,420	8,752,884,316
	<u>315,516,672,633</u>	<u>209,168,491,183</u>
Less:		
Investors' deposits for trading securities (Note 20)	(196,815,558,478)	(118,164,686,664)
Clearing transaction accounts of investors (Note 21)	(62,246,133,400)	(63,540,524,000)
Dividend payables to investors	(79,880)	-
	<u>(259,061,771,758)</u>	<u>(181,705,210,664)</u>
TOTAL	<u>56,454,900,875</u>	<u>27,463,280,519</u>

5. VALUE AND VOLUME OF TRADING RESULTS IN THE YEAR

	<i>Current trading volume Share</i>	<i>Current trading value VND</i>
Trading results of the Company	32,559,789	2,376,729,346,862
Shares	32,459,789	575,729,346,862
Fund certificates	100,000	1,000,000,000
Bills of exchange	-	1,800,000,000,000
Trading results of the investors	1,425,471,343	21,280,115,127,250
Shares	1,424,965,038	21,235,308,017,700
Bonds	450,555	44,254,225,550
Fund certificates	55,750	552,884,000
TOTAL	<u>1,458,031,132</u>	<u>23,656,844,474,112</u>

6. FINANCIAL INVESTMENTS

6.1 Increase/decrease in financial investments

	<i>Beginning balance</i>	<i>Increase during the year</i>	<i>Decrease during the year</i>	<i>VND Ending balance</i>
Short-term investments (Note 6.2)	<u>80,582,127,076</u>	<u>1,238,444,643,280</u>	<u>(1,137,284,703,582)</u>	<u>181,742,066,774</u>

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6. FINANCIAL INVESTMENTS (continued)

6.2 Details of short-term investments

VND

	Number of shares		Carrying value		Compared to market value				Market value	
					Increase		Decrease			
	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013
Listed securities										
Kinh Do Corporation JSC (KDC)	500,044	59	29,955,561,035	2,455,408	-	553,592	5,003,365,435	-	24,952,195,600	3,009,000
Binh Duong Minerals and Construction JSC (KSB)	695,881	685,981	27,775,100,857	27,488,990,857	-	-	5,785,261,257	12,877,595,557	21,989,839,600	14,611,395,300
Vingroup JSC (VIC)	340,027	26	16,654,194,557	1,620,698	-	199,302	434,906,657	-	16,219,287,900	1,820,000
Hoang Anh Gia Lai JSC (HAG)	400,035	4	8,447,026,956	89,195	393,746,544	-	-	7,195	8,840,773,500	82,000
The Corporation for Financing and Promoting Technology (FPT)	150,001	100,022	7,435,236,634	4,853,974,426	-	-	235,188,634	142,938,226	7,200,048,000	4,711,036,200
KinhBac City Development Share Holding JSC (KBC)	450,015	15	6,878,135,351	120,351	277,103,149	26,649	-	-	7,155,238,500	147,000
Tasco JSC (HUT)	430,040	40	5,882,382,800	262,800	224,185,200	49,200	-	-	6,106,568,000	312,000
Petro Vietnam General Service JSC (PET)	226,226	9	4,377,333,070	119,070	305,545,130	68,130	-	-	4,682,878,200	187,200
Vinh Son – Song Tinh Hydropower JSC (VSH)	234,006	6	3,129,863,828	63,828	29,217,172	24,972	-	-	3,159,081,000	88,800
Vietnam Dairy product JSC (VNIM)	5	25,012	514,985	3,516,608,834	-	-	37,485	139,988,834	477,500	3,376,620,000
Saigon – Hanoi Commercial JS Bank (SHB)	35	500,855	280,230	3,605,716,499	3,270	-	-	199,902,499	283,500	3,405,814,000
Binh Duong Trade and Development JSC (TDC)	-	150,000	-	1,605,000,000	-	-	-	225,000,000	-	1,380,000,000
Others	227,709	11,264	8,728,409,730	163,354,469	250,230,854	27,202,116	654,903,924	47,484,885	8,323,736,660	143,071,700
	3,654,024	1,473,293	119,264,040,033	41,238,376,435	1,480,031,319	28,123,961	12,113,663,392	13,632,917,196	108,630,407,960	27,633,583,200

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6. FINANCIAL INVESTMENTS (continued)

6.2 Details of short-term investments (continued)

	Compared to market value										VND		
	Number of shares		Carrying Value		Increase				Decrease			Market value	
					31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013			
Unlisted securities	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	31/12/2014	31/12/2013	
Exim Real Estate JSC (EXIMLAND)	2,000,000	-	34,000,000,000	-	-	-	8,000,000,000	-	26,000,000,000	-	-	-	
Nha Vui Construction JSC (NHAVUI)	670,500	670,500	8,485,603,400	8,524,600,000	-	-	3,792,103,400	1,819,600,000	4,693,500,000	6,705,000,000			
Hung Vuong Insurance JSC (BHV)	900,000	900,000	7,233,604,580	7,233,604,580	-	-	-	-	7,233,604,580	7,233,604,580			
Dong Phu Technical Rubber JSC (DORUFOAM)	450,000	450,000	4,450,000,000	4,500,000,000	-	-	2,200,000,000	1,125,000,000	2,250,000,000	3,375,000,000			
Can Tho Aquaproduct export and import JSC (CASEAMEX)	461,895	461,895	3,933,297,000	3,972,297,000	-	-	1,161,927,000	-	2,771,370,000	3,972,297,000			
Central Investment and Development JSC (CER)	132,000	132,000	2,472,272,700	2,610,000,000	-	-	1,680,272,700	1,158,000,000	792,000,000	1,452,000,000			
Vietnam Ceramic and Glass Corporation JSC (SANHSUTTVN)	475,000	475,000	1,900,000,000	12,500,000,000	-	-	-	7,275,000,000	1,900,000,000	5,225,000,000			
Others	266	266	3,249,061	3,249,061	17,842	-	1,699,566	2,249,561	1,567,337	999,500			
	5,089,661	3,089,661	62,478,026,741	39,343,750,641	17,842	-	16,836,002,666	11,379,849,561	45,642,041,917	27,963,901,080			
TOTAL	8,743,685	4,562,954	181,742,066,774	80,582,127,076	1,480,049,161	28,123,961	28,949,666,058	25,012,766,757	154,272,449,877	55,597,484,280			

VND

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NOTES TO THE FINANCIAL STATEMENTS (continued)
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7. PROVISION FOR DIMINUTION IN VALUE OF INVESTMENT SECURITIES

	VND	
	Ending balance	Beginning balance
Short-term investments		
Listed	12,113,663,392	13,632,917,196
Unlisted	16,836,002,666	11,379,849,561
TOTAL	28,949,666,058	25,012,766,757

Movement of provision for diminution in the value of investment securities in the year is as follows:

	VND	
	Current year	Previous year
Beginning balance	25,012,766,757	64,988,544,882
Increase in the year (Note 24)	27,645,783,063	12,413,810,907
Reversal in the year (Note 24)	(23,708,883,762)	(52,389,589,032)
Ending balance	28,949,666,058	25,012,766,757

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NOTES TO THE FINANCIAL STATEMENTS (continued)
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8. CURRENT ACCOUNTS RECEIVABLE

	Beginning balance		Movement		Ending balance		Provision	VND
	Total	Overdue	Doubtful	Increase	Decrease	Total		
1. Trade receivables	38,500,000	-	-	440,500,000	225,500,000	253,500,000	-	-
2. Advances to suppliers	43,480,000	-	-	5,879,457,947	4,289,104,547	1,633,833,400	-	-
3. Receivables from securities trading	266,491,753,221	-	-	4,368,688,247,398	4,178,945,935,585	456,234,065,034	-	19,742,490,753
- Due from customers for securities trading	1,712,920,279	-	-	35,045,653,110	33,695,075,676	3,063,497,713	-	-
- Advances to customers for securities trading	18,720,119,248	-	-	2,587,768,507,554	2,573,356,345,820	33,132,280,982	-	-
- Due from margin trading and co-operation contracts (*)	246,058,573,694	-	-	1,690,423,171,239	1,571,643,458,594	364,838,286,339	-	19,742,490,753
- Due from Stock Exchange (**)	-	-	-	55,450,915,495	250,915,495	55,200,000,000	-	-
- Other receivables	140,000	-	-	-	140,000	-	-	-
4. Other receivables	143,407,120,195	-	1,978,208,478	85,963,859,727	195,395,314,533	33,975,665,389	-	1,978,208,478
- Interest receivables from investment co-operation contracts	16,927,776,161	-	-	32,726,712,769	31,373,965,629	18,280,523,301	-	-
- Receivables from employees	1,978,208,478	-	1,978,208,478	-	-	1,978,208,478	1,978,208,478	1,978,208,478
- Entrusted investments	47,556,703,914	-	-	77,939	47,556,781,853	-	-	-
- Dividend receivables	3,000,000,000	-	-	-	3,000,000,000	-	-	-
- Other short-term receivables	73,944,431,642	-	-	53,237,069,019	113,464,567,051	13,716,933,610	-	-
TOTAL	409,980,853,416	-	1,978,208,478	4,460,972,065,072	4,378,855,854,665	492,097,063,823	-	21,720,699,231

(*) The Company made provision for receivables relating to co-operation contracts based on the difference between the value of collateral assets and book value of the receivables at 31 December 2014.

(**) This is account receivables relating to deposits and bidding payment to purchase shares as specified by investors. Besides, the Company has also made advances to employees to participate in share bidding in order to ensure the adequate number of shares required in the brokerage contract (Note 10).

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9. PROVISION FOR DOUBTFUL RECEIVABLES

		VND
	Current year	Previous year
Beginning balance	17,553,715,161	17,289,497,889
Provision made in the year (Note 25)	4,166,984,070	264,217,272
Ending balance	21,720,699,231	17,553,715,161

10. OTHER SHORT-TERM ASSETS

This account includes outstanding advances to employees not yet cleared and short-term mortgages, margins, deposits:

		VND
	Ending balance	Opening balance
Advances to employees	134,728,145,632	573,171,405
Mortgages, margins, deposits	37,550,000	37,550,000
TOTAL	134,765,695,632	610,721,405

Included in advances to employees are the advances for bidding shares as specified by investors amounting to VND131,874 million at 31 December 2014.

11. TANGIBLE FIXED ASSETS

			VND
	Office equipment	Transportation vehicles	Total
Cost			
As at 1 January 2014	20,716,542,276	4,146,686,100	24,863,228,376
New purchases	2,636,418,799	-	2,636,418,799
Disposals	(200,819,214)	-	(200,819,214)
As at 31 December 2014	23,152,141,861	4,146,686,100	27,298,827,961
<i>In which:</i>			
Fully depreciated	9,609,953,521	1,820,189,100	11,430,142,621
Accumulated depreciation			
As at 1 January 2014	13,743,237,030	3,120,186,316	16,863,423,346
Charge for the year	2,051,683,448	400,981,657	2,452,665,105
Disposals	(200,819,214)	-	(200,819,214)
As at 31 December 2014	15,594,101,264	3,521,167,973	19,115,269,237
Net carrying amount			
As at 1 January 2014	6,973,305,246	1,026,499,784	7,999,805,030
As at 31 December 2014	7,558,040,597	625,518,127	8,183,558,724

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NOTES TO THE FINANCIAL STATEMENTS (continued)
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12. INTANGIBLE FIXED ASSETS

	Computer softwares	Trademarks	Copyrights	Other intangible assets	VND Total
Cost					
As at 1 January 2014	8,349,362,903	307,500,192	964,693,751	458,690,678	10,080,247,524
Transferred from construction in progress (Note 13)	-	-	-	43,813,104	43,813,104
As at 31 December 2014	8,349,362,903	307,500,192	964,693,751	502,503,782	10,124,060,628
<i>In which:</i>					
Fully amortized	174,711,000	-	964,693,751	167,503,782	1,306,908,533
Accumulated amortization					
As at 1 January 2014	2,803,620,044	199,875,119	964,693,751	301,524,007	4,269,712,921
Charge for the year	1,056,734,701	61,500,042	-	122,813,106	1,241,047,849
As at 31 December 2014	3,860,354,745	261,375,161	964,693,751	424,337,113	5,510,760,770
Net carrying amount					
As at 1 January 2014	5,545,742,859	107,625,073	-	157,166,671	5,810,534,603
As at 31 December 2014	4,489,008,158	46,125,031	-	78,166,669	4,613,299,858

Other intangible assets represent the cost of electronic pricing board system and website to provide information to investors.

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13. CONSTRUCTION IN PROGRESS

Construction in progress represents costs for acquisition of the core securities software and other costs relating to the installation of the core software used for the Company's management in securities trading. Details are as follows:

	VND	
	Current year	Previous year
Beginning balance	428,642,267	413,941,541
Additions	-	14,700,726
Transferred to expense in the year	(329,672,000)	-
Transferred to intangible fixed assets (Note 12)	(43,813,104)	-
Ending balance	55,157,163	428,642,267

14. LONG-TERM PREPAID EXPENSES

	VND	
	Ending balance	Beginning balance
Prepayment for office decoration	100,829,590	556,193,236
Prepayment for installing signboards, network cable, power system and software	70,742,002	291,681,322
TOTAL	171,571,592	847,874,558

Movement of prepaid expenses in the year is as follows:

	VND	
	Current year	Previous year
Beginning balance	847,874,558	1,611,136,509
Charge for the year	(676,302,966)	(763,261,951)
Ending balance	171,571,592	847,874,558

15. CONTRIBUTIONS TO SETTLEMENT SUPPORT FUND

Contributions to settlement support fund represent margin deposits at Vietnamese Securities Depository.

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by Vietnamese Securities Depository, the Company is required to make an initial margin deposits of VND120 million and annually contribute 0.01% of previous year's total value of brokerage securities but not exceeding VND2,500 million per annum with the maximum contribution of VND20 billion.

Movement of settlement support fund in the year is as follows:

	VND	
	Current year	Previous year
Beginning balance	8,413,836,382	6,324,959,894
Supplemental contribution	816,976,151	1,408,189,258
Interest received	923,522,680	680,687,230
Ending balance	10,154,335,213	8,413,836,382

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15. CONTRIBUTIONS TO SETTLEMENT SUPPORT FUND (continued)

Movement of settlement support fund in the year is as follows:

	VND	
	Current year	Previous year
Beginning balance	8,413,836,382	6,324,959,894
Supplemental contribution	816,976,151	1,408,189,258
Interest received	923,522,680	680,687,230
Ending balance	10,154,335,213	8,413,836,382

16. OTHER LONG-TERM ASSETS

Other long-term assets represent deposits for the leases of the Company's head office and its branches.

17. SHORT-TERM LOANS

Details of short-term loans as at 31 December 2014 are as follows:

	Term	Interest rate (%/year)	Ending balance VND	Beginning balance VND	Collateral
Loans from banks (*)					
Vietnam Export Import Commercial JS Bank					
- Bank overdraft for advances to customers	1-7 days	10	23,132,280,982	-	Unsecured
- Borrowing for operating activities	3-6 months	10	60,000,000,000	24,000,000,000	Shares
Saigon Thuong Tin Commercial Joint Stock Bank					
- Credit line for advances to customers	1-7 days		10,000,000,000	-	Shares
- Borrowing for operating activities	3-6 months	10	131,701,342,713	40,000,000,000	Shares
Funds received under cooperation contracts					
Funds from entities	3-6 months	9.5 - 10	60,000,000,000	125,000,000,000	Unsecured
Funds from individuals			-	63,272,409,000	Unsecured
TOTAL			284,833,623,695	252,272,409,000	

(*) These are short-term loans to finance for advances to customers and margin trading of securities which are secured by receivables from selling securities of investors, the investors' securities mortgaged for their margin trading and related benefits from these securities (dividend, etc.) and self – trading securities of the Company (Note 29.5).

18. STATUTORY OBLIGATIONS

	VND	
	Ending balance	Beginning balance
Personal income tax	1,467,685,793	473,156,790
Value added tax	268,909,342	101,096,020
Withholding tax	2,818,580	3,376,500
TOTAL	1,739,413,715	577,629,310

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19. ACCRUED EXPENSES

		VND
	Ending balance	Beginning balance
Additional salary for 2014	4,800,000,000	-
Board of Management's remuneration	1,500,000,000	-
Brokerage and custody fee	1,061,410,942	607,391,152
Accrued interest from loans and co-operation contracts	632,093,192	591,719,554
13 th month salary	-	1,642,831,959
Others	1,153,293,380	1,088,039,072
TOTAL	9,146,797,514	3,929,981,737

20. OTHER SHORT-TERM LIABILITIES

		VND
	Ending balance	Beginning balance
Investor's deposits for trading securities (Note 4)	196,815,558,478	118,164,686,664
Customer's deposits	187,635,222,000	-
Social insurance, health insurance, trade union fee	29,181,790	25,531,484
Others	4,456,529,030	4,456,274,730
TOTAL	388,936,491,298	122,646,492,878

Customer's deposits are used to secure for a brokerage contractual obligation to purchase shares of a targeted company.

21. PAYABLES FOR SECURITIES TRADING

Payables for securities trading represent balances awaiting payment to the Vietnamese Securities Depository and other payables relating to securities trading.

		VND
	Ending balance	Beginning balance
Clearing transaction accounts of investors (Note 4)	62,246,133,400	63,540,524,000
Clearing transaction accounts of the Company	4,560,000,000	-
Other payables	2,400,651,206	33,538,482
TOTAL	69,206,784,606	63,574,062,482

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22. OWNERS' EQUITY

22.1 Share capital

Details of the shareholders of the Company as at 31 December 2014 are as follows:

Shareholders	Number of shares	Par value (VND)	Ownership
Vietnam Export-Import			
Commercial JS Bank	3,800,000	38,000,000,000	10.86%
Le Thi Ngoc Bich	2,576,595	25,765,950,000	7.37%
	6,376,595	63,765,950,000	18.23%
Other shareholders	28,603,392	286,033,920,000	81.77%
TOTAL	34,979,987	349,799,870,000	100%

22.2 Shares

	Ending balance (shares)	Beginning balance (shares)
Number of shares authorized for issue	34,979,987	34,979,987
Number of shares issued	34,979,987	34,979,987
Number of shares issued and fully paid	34,979,987	34,979,987
Common shares	34,979,987	34,979,987
Number of outstanding shares	34,979,987	34,979,987
Common shares	34,979,987	34,979,987

23. REVENUES

	Current year	VND Previous year
Revenue from securities investments (*)	96,379,810,614	28,447,517,516
Revenue from brokerage services	63,660,414,103	26,987,764,657
Revenue from securities underwriting services	7,766,820,285	-
Revenue from financial and investment advisory services	6,736,665,529	10,358,495,459
Revenue from depository service	3,887,731,769	3,622,358,543
Other revenues	50,176,626,152	26,994,463,253
TOTAL	228,608,068,452	96,410,599,428

(*) In pursuant to Circular No. 95/2008/TT-BTC dated 24 October 2008 guiding accounting regime applied for securities companies issued by the Ministry of Finance, securities trading activities which gain profit (selling price is higher than carrying amount) are recorded in revenue items and those which incur loss (selling price is lower than carrying amount) are recorded as loss from securities investments.

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24. OPERATING EXPENSES

		VND
	Current year	Previous year
Interest expense on loans and cooperation contracts	30,724,919,340	28,870,662,737
Labor cost	19,411,375,919	13,941,384,097
Loss from securities investments (*)	11,652,161,655	41,497,490,544
Brokerage expense	7,025,269,421	5,658,024,667
Securities custody expenses	4,218,024,295	3,807,782,743
Depreciation and amortization	1,987,350,686	2,007,076,256
Other cash expenses	1,731,586,510	793,905,822
Expenses for securities underwriting services	500,000,000	-
Materials and tools expense	201,337,859	54,857,582
Expenses for consultancy services	55,500,000	-
Other expenses	1,179,052,627	1,101,255,711
Provision for diminution in value of securities investments (Note 7)	27,645,783,063	12,413,810,907
Reversal of provision for diminution in value of securities investments (Note 7)	(23,708,883,762)	(52,389,589,032)
TOTAL	82,623,477,613	57,756,642,034

(*) In pursuant to Circular No. 95/2008/TT-BTC dated 24 October 2008 guiding accounting regime applied for securities companies issued by the Ministry of Finance, securities trading activities which gain profit (selling price is higher than carrying amount) are recorded in revenue items and those which incur loss (selling price is lower than carrying amount) are recorded as loss from securities investments.

25. GENERAL AND ADMINISTRATIVE EXPENSES

		VND
	Current year	Previous year
Labor costs	17,010,623,734	12,842,787,125
Rental expense	7,651,588,000	8,728,184,435
Provision for doubtful debts	4,166,984,070	264,217,272
Expenses for external services	2,834,987,322	2,289,818,014
Depreciation and amortization	1,706,362,268	2,279,081,755
Water and electricity expense	1,615,363,543	1,569,746,101
Board of management's remuneration	1,500,000,000	-
Postage expense	1,142,625,750	1,171,782,483
Materials and tools expense	1,183,189,901	1,003,311,237
Other cash expenses	886,915,542	673,864,295
Other expenses	2,039,898,212	1,352,611,856
TOTAL	41,738,538,342	32,175,404,573

26. CORPORATE INCOME TAX

The Company has the obligations to pay the corporate income tax (CIT) at a rate of 22 % of taxable profits during the year (2013: 25 %).

The Company's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

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26. CORPORATE INCOME TAX (continued)

26.1 Current CIT

The current CIT payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes income or expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible for tax purpose.

The Company estimated current CIT as follows:

	VND	
	Current year	Previous year
Accounting profit before tax	105,232,112,806	7,922,029,951
Less:		
Dividend income	(3,338,049,130)	(7,006,963,505)
Reversal of provision for doubtful debt	(833,015,930)	-
Add:		
Other non-deductible expenses	6,673,100,000	685,802,072
Adjusted profit before losses carried forward	107,734,147,746	1,600,868,518
Tax losses carried forward	(107,734,147,746)	(1,600,868,518)
Estimated current taxable profit	-	-
Estimated current CIT	-	-

In the year, the Company accrued additional salary fund for 2014 into expense for the year and records a payable amount of VND4,800,000,000 at 31 December 2014. The Company intends to pay this accrued amount before the CIT finalization. Therefore, the Company does not exclude this expense in determination of taxable income.

26.2 Tax losses carried forward

According to current regulations, the Company is entitled to carry each individual tax loss forward to offset against taxable profits arising within five years subsequent to the year in which the loss is incurred.

As at 31 December 2014, the Company has the accumulated tax losses carried forward amounting to VND49,321,326,926 available to offset against future taxable profits. Details are as follows:

		VND			
Originating year	Can be utilized up to	Tax loss amount	Utilized up to 31 December 2014	Forfeited	Unutilized at 31 December 2014
2008	2013	94,430,567,530	(69,753,796,869)	(24,676,770,711)	-
2011	2016	129,456,680,868	(107,734,147,746)	-	21,722,533,122
2012	2017	27,598,793,804	-	-	27,598,793,804
		<u>251,486,042,252</u>	<u>(177,487,944,615)</u>	<u>(24,676,770,711)</u>	<u>49,321,326,926</u>

At as 31 December 2014, the Company has an estimated tax loss of VND49,321,326,926 incurred in 2011 and 2012 that can be used to offset against future taxable income. However, the Company has not recognized a deferred tax asset on this tax loss due to the uncertainty of sufficient taxable income to allow the deferred income tax to be utilized.

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27. BASIC EARNINGS PER SHARE

Basic earnings per share are calculated by dividing net profit after tax attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

The following reflects the information used in the basic earnings per share computation:

	<i>Current year</i>	<i>Previous year</i>
Net profit after tax attributable to ordinary equity holders (VND)	105,232,112,806	1,537,097,408
Weighted average number of ordinary shares for basic earnings per share computation (unit)	34,979,987	34,979,987
Basic earnings per share (VND)	3,008	44

28. EMPLOYEES' INCOME

	<i>Current year</i>	<i>VND Previous year (restated)</i>
I. Total average number of employees (person)	173	157
II. Employees' income (VND)		
1. Total salary paid	<u>30,865,911,778</u>	<u>22,941,949,162</u>
2. Total income	<u>30,865,911,778</u>	<u>22,941,949,162</u>
3. Monthly average salary (VND/person)	<u>14,867,973</u>	<u>12,177,255</u>
4. Monthly average income (VND/person)	<u>14,867,973</u>	<u>12,177,255</u>

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29. OTHER INFORMATION

29.1 Transactions with related parties

Significant transactions with related parties during the year are as follows:

<i>Relationship</i>	<i>Transactions</i>	<i>VND Amount</i>
Major shareholders	Interest income on deposits	6,796,857,970
	Drawdown of short-term borrowings	2,695,853,391,571
	Repayment of short-term borrowings	2,636,721,110,589
	Interest expense on borrowings	4,115,527,550
	Commission	5,018,304,915
Other related parties (*)	Disposal of entrusted investment contracts	47,556,781,853
	Disposal of investment co-operation contracts	125,000,000,000
	Interest expense from investment co-operation contracts	5,818,055,555

(*) These are enterprises in which a substantial interest in the voting power is owned directly or indirectly by key management personnel of the Company in the year.

Receivables from and payables to related parties as at 31 December 2014 are as follows:

<i>Relationship</i>	<i>Transactions</i>	<i>VND Receivable/ (Payable)</i>
Major shareholders	Short-term borrowings	(83,132,280,982)
	Deposits	9,775,783,514

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29. OTHER INFORMATION (continued)

29.2 Geographical segment information

	Ho Chi Minh City (*)	Ha Noi	Nha Trang	Can Tho	VND Total
Revenue and other income					
- Revenue from securities investments	96,379,810,614	-	-	-	96,379,810,614
- Revenue from brokerage service	56,108,496,317	5,268,937,973	975,166,989	1,307,812,824	63,660,414,103
- Revenue from securities underwriting services	7,766,820,285	-	-	-	7,766,820,285
- Revenue from finance and investment advisory services	6,338,938,256	397,727,273	-	-	6,736,665,529
- Revenue from depository service	3,887,064,282	334,750	-	332,737	3,887,731,769
- Other revenue and income	46,574,659,912	3,091,304,208	572,512,208	924,210,133	51,162,686,461
TOTAL	217,055,789,666	8,758,304,204	1,547,679,197	2,232,355,694	229,594,128,761
Operating expenses and administration expenses					
	(111,922,726,764)	(8,660,733,646)	(1,479,888,551)	(2,298,666,994)	(124,362,015,955)
Total gain/(loss)	105,133,062,902	97,570,558	67,790,646	(66,311,300)	105,232,112,806

(*) The head office in Ho Chi Minh City has conducted some activities and incurred some expenses for the whole Company, but has not allocated these expenses to its branches.

29. OTHER INFORMATION (continued)

29.3 Operating lease commitments

The Company has operating lease commitments for its head office and branches. As at 31 December 2014, the Company has outstanding commitments under the operating lease agreements as follows:

	VND	
	Ending balance	Beginning balance
Less than 1 year	7,008,640,464	7,055,890,880
From 1 to 5 years	24,360,436,976	23,754,727,700
More than 5 years	403,470,038	6,393,625,744
TOTAL	31,772,547,478	37,204,244,324

29.4 Supplemental notes on financial assets and financial liabilities according to Circular No. 210/2009/TT-BTC

On 6 November 2009, the Ministry of Finance issued Circular No. 210/2009/TT-BTC (Circular 210) providing guidance for the adoption of the International Financial Reporting Standards on presentation and disclosures of financial instruments with effectiveness from financial years beginning on or after 1 January 2011. Circular 210 provides the definitions for financial instruments, including financial assets and liabilities, derivative and equity instruments as well as guidance on classification, presentation and disclosure of these financial instruments.

As the Circular 210 only provides the presentation and disclosures of financial instruments, the below definitions are applied solely for this supplemental note. Items of assets and liabilities of the Company have been recognized and accounted for in accordance with Vietnamese Accounting Standard, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies as set out in Circular No. 95/2008/TT-BTC dated 24 October 2008 and Circular No. 162/2010/TT-BTC dated 20 October 2010 issued by the Ministry of Finance and statutory requirements relevant to preparation and presentation of financial statements.

Financial assets

Financial assets of the Company within the scope of Circular No. 210/2009/TT-BTC comprise cash, placements with banks, trading and investment securities, receivables.

According to Circular No. 210/2009/TT-BTC, financial assets are classified appropriately, for the purpose of disclosure in the financial statements, into one of the following categories:

- *Financial asset at fair value through profit or loss:*

is a financial asset that meets either of the following conditions:

- a) It is classified as held for trading. A financial asset is classified as held for trading if:
 - ✓ It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
 - ✓ There is evidence of a recent actual pattern of short-term profit-taking; or
 - ✓ It is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).
- b) Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

29. OTHER INFORMATION (continued)

29.4 Supplemental notes on financial assets and financial liabilities according to Circular No. 210/2009/TT-BTC (continued)

▪ Held-to-maturity investments:

are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Company has the positive intention and ability to hold to maturity other than:

- a) Those that the Company upon initial recognition designates as at fair value through profit or loss;
- b) Those that the entity designates as available for sale; and
- c) Those that meet the definitions of loans and receivables.

▪ Loans and receivables:

are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than:

- a) Those that the Company intends to sell immediately or in the near term, which shall be classified as held for trading, and those that the Company upon initial recognition designates as at fair value through profit or loss;
- b) Those that the Company upon initial recognition designates as available for sale; or
- c) Those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration, which shall be classified as available for sale.

▪ Available-for-sale assets:

are non-derivative financial assets that are designated as available for sale or are not classified as:

- a) Loans and receivables;
- b) Held-to-maturity investments;
- c) Financial assets at fair value through profit or loss.

Financial liabilities

Financial liabilities of the Company under Circular No. 210/2009/TT-BTC consist of loans and payables.

According to Circular No. 210/2009/TT-BTC, financial liabilities are classified appropriately, for the purpose of disclosure in the financial statements, into one of the following categories:

▪ Financial liabilities at fair value through profit or loss

is a financial liability that meets either of the following conditions:

- a) It is classified as held for trading. A financial liability is classified as held for trading if:
 - ✓ It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
 - ✓ There is evidence of a recent actual pattern of short-term profit-taking; or
 - ✓ It is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).
- b) Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

29. OTHER INFORMATION (continued)

29.4 *Supplemental notes on financial assets and financial liabilities according to Circular No. 210/2009/TT-BTC* (continued)

- *Financial liabilities at amortized cost*

Financial liabilities are not categorized as at fair value through profit or loss will be classified financial liabilities at amortized cost.

Offsetting financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

Fair value

The fair value of the financial assets and liabilities is reflected at the amounts which the instruments could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following method and assumption are used to estimate the fair values:

Fair value of cash, short-term deposits, receivables from customers, payables to suppliers and other short-term payables approximate their carrying amounts mainly due to the short-term maturities of these instruments. Fair value of short-term investments in listed shares is derived from quoted market prices on the balance sheet date as regulated by Circular No. 146/2014/TT-BTC.

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29. OTHER INFORMATION (continued)

29.4 Supplemental notes on financial assets and financial liabilities according to Circular No. 210/2009/TT-BTC (continued)

The carrying value and fair value of the Company's financial instruments are presented as below:

	Carrying value				Fair value
	Held - for - trading securities	Loans and receivables	Other assets and liabilities at amortized cost	Total	
	VND	VND	VND	VND	VND
Financial assets					
Cash and cash equivalents	-	-	315,516,672,633	315,516,672,633	315,516,672,633
Short-term investments	152,792,400,716	-	-	152,792,400,716	
Listed shares	107,150,376,641	-	-	107,150,376,641	108,630,407,960
Unlisted shares	45,642,024,075	-	-	45,642,024,075	(*)
Trade receivable and other receivables	-	468,742,531,192	-	468,742,531,192	(*)
TOTAL	152,792,400,716	468,742,531,192	315,516,672,633	937,051,604,541	
Financial liabilities					
Loans and borrowings	-	-	284,833,623,695	284,833,623,695	284,833,623,695
Payable to suppliers	-	-	364,385,438	364,385,438	364,385,438
Payables for securities trading	-	-	69,206,784,606	69,206,784,606	69,206,784,606
Accrued expenses	-	-	2,846,797,514	2,846,797,514	2,846,797,514
Other liabilities	-	-	391,534,536,994	391,534,536,994	391,534,536,994
TOTAL	-	-	748,786,128,247	748,786,128,247	

(*) Fair value of these financial assets cannot be determined as there is no specific guidance of the Ministry of Finance on the determination of fair value of financial instruments.

29. OTHER INFORMATION (continued)

29.5 Financial risk management objectives and policies

The Company is exposed to market risk, credit risk and liquidity risk.

Risk management is integral to the whole business of the Company. The Company has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The Board of Management continually monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

The Board of Management reviews and agrees policies for managing each of these risks which are summarised below.

Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risks: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. The Company's financial instruments affected by market risk include loans and borrowings, deposits and financial investments.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to cash, short-term deposits and borrowings. These investments are mainly short term in nature and they are not held for speculative purposes.

The Company manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favorable for its purposes within its risk management limits.

No analysis on interest sensitivity is performed for the year ended 31 December 2014 since all borrowings are fixed rate during the year.

Equity price risk

The Company's listed and unlisted equity securities are susceptible to market price risk arising from uncertainty about future values of the investment securities. The Company manages equity price risk by setting limits on equity investments. The Company's Investment Committee also reviews and approves all equity investment decisions.

As at 31 December 2014, the fair value of the Company's investment in listed stocks is VND108,630,407,960 (31 December 2013: VND27,633,583,200). A decrease of 10% on the stock market index could have an impact of approximately VND10,863,040,796 (31 December 2013: VND2,763,358,320) on the Company's profit before tax, depending on whether or not the decline is significant or prolonged. An increase of 10% in the value of the listed securities would increase Company's profit before tax by VND10,863,040,796 (31 December 2013: VND2,763,358,320).

29. OTHER INFORMATION (continued)

29.5 Financial risk management objectives and policies (continued)

Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks and other financial instruments.

Trade receivables

Customer credit risk is managed by the Company based on its established policies, procedures and controls relating to customer credit risk management.

Outstanding customer receivables are regularly monitored. The requirement for impairment is analyzed at each reporting date on an individual basis for major clients. The Company has maintained strict control over its outstanding receivables and has a credit control department to minimize credit risk. The margin call is conducted on time and complies with the nature of the margin product and cooperation contracts.

In view of the aforementioned and the fact that the Company's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Bank deposits

The Company's bank balances are mainly maintained with well-known banks in Vietnam. Credit risk from balances with banks is managed in accordance with the Company's policy. The Company's maximum exposure to credit risk for the components of the balance sheet at each reporting dates are the carrying amounts as illustrated in Note 4.

Liquidity risk

The liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligation due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of maturities of financial assets and liabilities.

The Company monitors its liquidity risk by maintaining a level of cash and cash equivalents and bank loans deemed adequate by management to finance the Company's operations and to mitigate the influence of fluctuations in cash flows.

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29. OTHER INFORMATION (continued)

29.5 Financial risk management objectives and policies (continued)

Liquidity risk (continued)

The table below summarizes the maturity profile of the Company's financial liabilities:

	On demand	Up to 3 months	From 3 to 12 months	VND Total
31 December 2014				
Short-term borrowing	-	271,133,623,695	13,700,000,000	284,833,623,695
Payables to suppliers	-	42,330,200	322,055,238	364,385,438
Payables for securities trading	69,206,784,606	-	-	69,206,784,606
Accrued expenses	-	2,846,797,514	-	2,846,797,514
Other payables	199,442,785,964	192,091,751,030	-	391,534,536,994
	268,649,570,570	466,114,502,439	14,022,055,238	748,786,128,247
31 December 2013				
Short-term borrowings	-	127,272,409,000	125,000,000,000	252,272,409,000
Payables for securities trading	-	63,574,062,482	-	63,574,062,482
Payables to suppliers	-	-	626,038,892	626,038,892
Accrued expenses	-	591,719,554	1,695,430,224	2,287,149,778
Other payables	3,607,338,706	122,620,961,394	-	126,228,300,100
	3,607,338,706	314,059,152,430	127,321,469,116	444,987,960,252

The Company assessed the concentration of risk with respect to refinancing its debt to be low. Access to sources of funding is sufficiently available to continually finance for the Company's capital requirement.

29. OTHER INFORMATION (continued)

29.5 Financial risk management objectives and policies (continued)

Collaterals

The Company pledged its self-trading securities including 680,000 shares of Binh Duong Minerals and Construction Joint Stock Company (KSB) and 900,000 shares of Hung Vuong Insurance Joint Stock Company (BHV) to secure for its short - term loans and borrowings at banks.

The Company held customers' securities as collaterals for the trade receivables from customers as at 31 December 2014.

30. EVENTS AFTER THE BALANCE SHEET DATE

There have been no significant events occurring after the end of fiscal year which would require adjustments or disclosures to be made in the financial statements.

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Ho Chi Minh City, Vietnam

26 February 2015