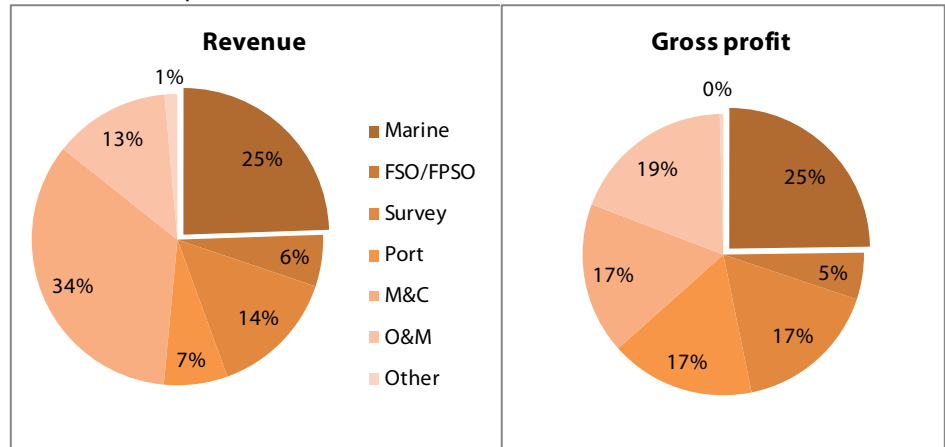


- **PVS: 2Q2014 business result**
- **August: Lacking of consensus to streak away!**

PetroVietnam Technical Services Corporation (PVS – HNX): 2Q2014 Business Result

PVS has just announced Q2/2014 business result, in which, revenue gained by 10% yoy, reached VND7,490 bn, NPAT increased more impressively (+127% yoy), reached approximately VND634 bn. In 1H2014, PVS recorded VND13,203 bn in revenue (+14% yoy) and VND901 bn in net profit (+66% yoy). Thus, company completed more than 9.2% of earning plan for 2014 in just the first half of this year.

Graph 1: Revenue and profit structure in 1H2014

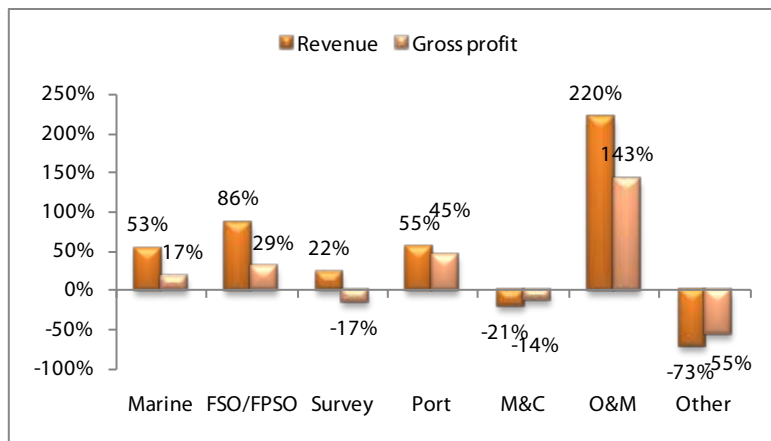


Sources: PVS, RongViet Securites

Going through each core businesses, O&M (transportation, installation, hook up, operation and maintenance services) has the strongest growth in both revenue and profit, up by 220% yoy and 143% yoy, respectively. We think this remarkable gain was due to the important contribution from coming on stream of FPSO Lam Son in the early of June. O&M' gross profit margin in 1H2014 also increased sharply from 6% to 11%.

About other services, FSO/FPSO segment had strong growth in revenue (+86%) but supply base & ports had better growth in profit (+45%). Among 8 own-self bases, PTSC Vung Tau downstream port continued to be the major contribution to port segment' income. However, other ports which invested by PVS before began to bring earning in 1H2014 like Hon La, Sao Mai Ben Dinh and Son Tra. Gross margin of this segment maintained stable at high level (~20%, equivalent to the same period).

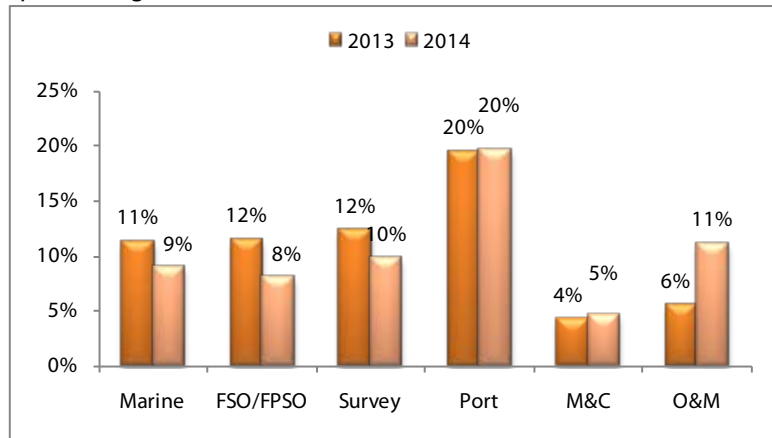
Graph 2: Revenue and gross profit growth in 1H2014



Sources: PVS, RongViet Securites

“August: Lacking of consensus to streak away!”

Graph 3: Gross profit margin 1H2014



Sources: PVS, RongViet Securites

Besides, marine service continued to account for the largest proportion on overall revenue and profit in 1H2014 (~25%). Own-self fleets operated stably, working days increased by 9% compared to the same period last year, capacity efficiency reached above 85%. Simultaneously, company also hired more than 70 vessels, total number of fleet' working days achieved more than 11,000 days.

In 6 core business segments, M&C and Survey services recorded the decrease in profit in comparison with the same period last year. Survey segment decreased in 1H2014 because survey vessels must be in maintenance in Q1/2014. Meanwhile, M&C segment declined because there were no large contracts being recorded in the first half of this year. Among large projects of PVS, Long Phu 1 Coal-Fired Power Plant was still behind the progress due to not completing necessary guarantee procedures yet.

In the second half of 2014, PVS targets VND12,800 bn in revenue and VND 700 bn in NPAT, lower than 1H2014' results. If gaining this target, PVS could recorded about VND26,000 bn in revenue (+2% yoy) and VND1,600 bn in NPAT (-6% yoy) in 2014, equivalent to EPS about VND3,581. Our analyst will take part in company meeting tomorrow and have specific evaluation about the ability to finish yearly goal of PVS later.

August: Lacking of consensus to streak away!

The stock market experienced a significant increase in the beginning of this trading week, however liquidity has not risen steeply yet. According to our observation, tradings only depended on few leading tickers, such as PVD, VNM, VIC and BVH, which are blue-chip stocks and contributed a significant gain to VNIndex. Except VNM, three remaining tickers have still not announced their semi - financial reports, we believe that three tickers performed the last optimistic views following their 2Q2014 results. Therefore, this phenomenon are going to show in just next few sessions.

Foreign investors' trading was also a highlight today. They focused mainly on large-caps and caused excitement for some investors. However, net bought value in both bourses remained stable, around VND32 bn.

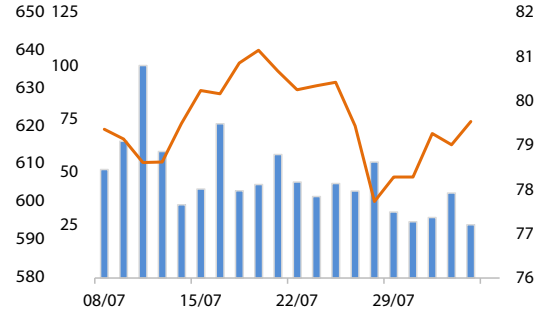
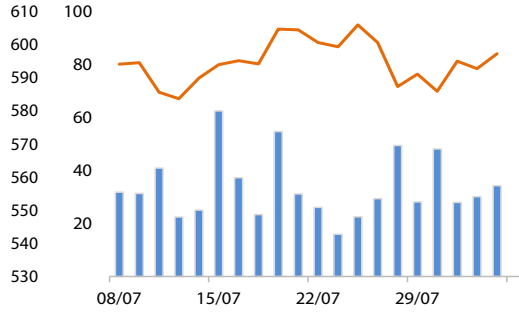
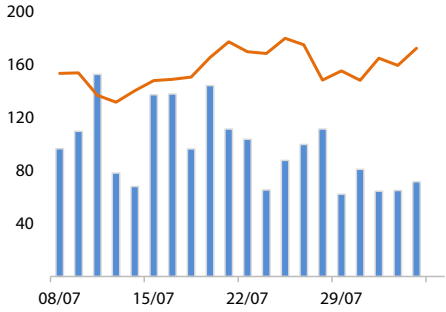
Regarding with the market's prospect in August, our market analyst notice that market still has not a clear direction. So that, the expected range for indices this month will be harder to get over its last month' peaks. Futher details will be provided at August Strategy report, which will released tomorrow.

My Tran

+ 84 8 6299 2006 | Ext: 348

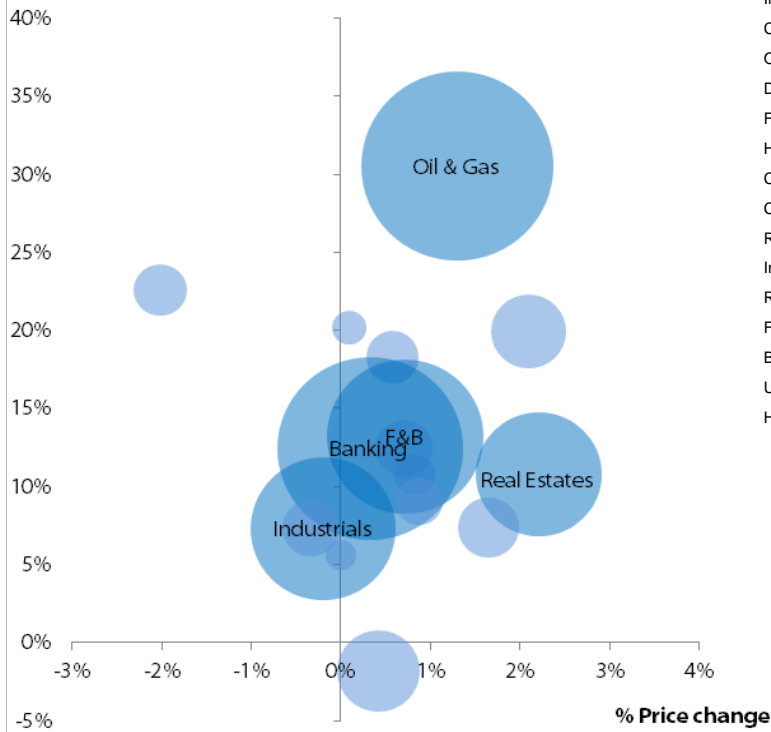
my.tth@vdsc.com.vn

VNINDEX 0.87% 599.04 **VN30 0.63% 638.98** **HNXINDEX 0.66% 79.53**



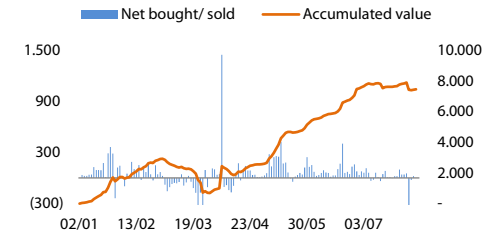
Industry Movement

Industry ROE

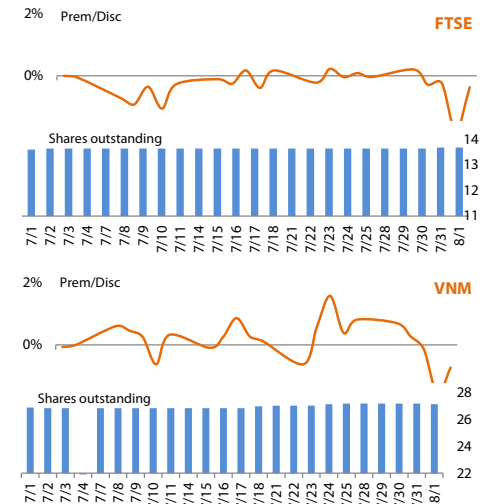


Industry	% change
Technologies	0.6%
Industrials	-0.2%
Constructions	0.4%
Oil & Gas	1.3%
Distribution	0.0%
F&B	0.7%
Household Goods	0.8%
Cars & Parts	0.1%
Chemicals	0.7%
Resources	-2.0%
Insurances	2.1%
Real Estates	2.2%
Financials	1.7%
Banking	0.3%
Utilities	-0.3%
Healthcare	0.9%

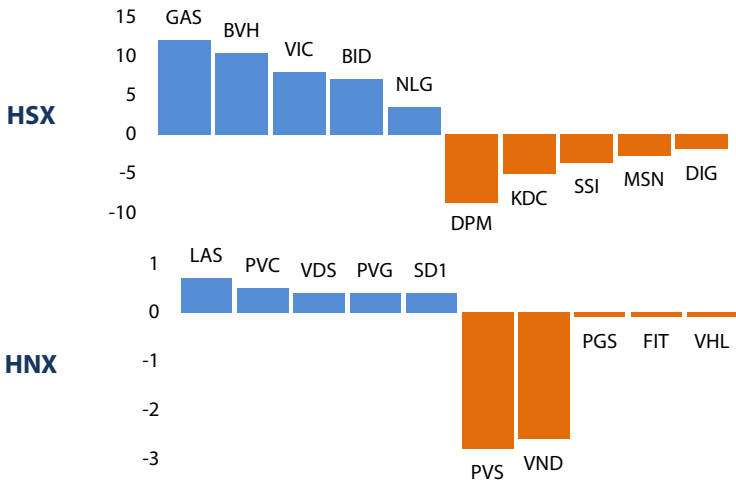
Foreign Investors Trading



ETF



Top net bought/sold by foreigners (VND bn)



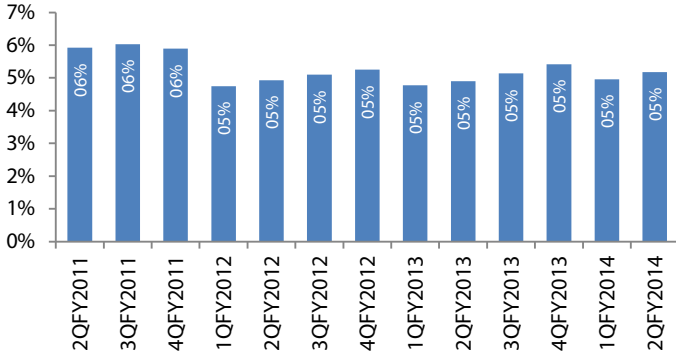
Top Active

Ticker	Price	Volume	% price change
FLC	13.30	13.03	1.5%
SAM	10.60	4.64	1.9%
HQC	7.70	2.55	-2.5%
TTF	10.60	2.02	2.9%
SSI	25.10	1.65	-1.2%

Ticker	Price	Volume	% price change
DXP	39.00	0.31	0.0%
PVS	33.50	0.29	0.0%
LAS	35.40	0.16	1.4%
KLS	10.80	0.40	-2.7%
PVC	22.10	0.07	3.8%

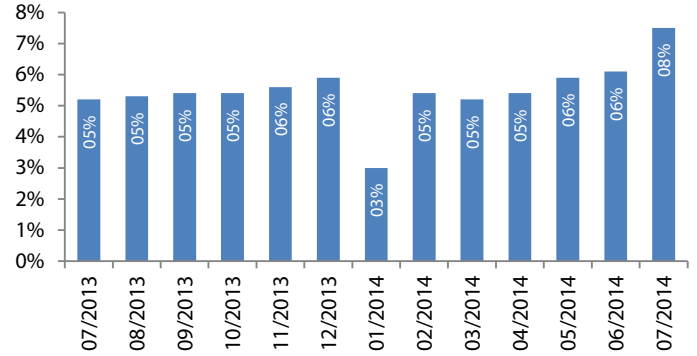
MACRO WATCH

Graph 1: GDP Growth



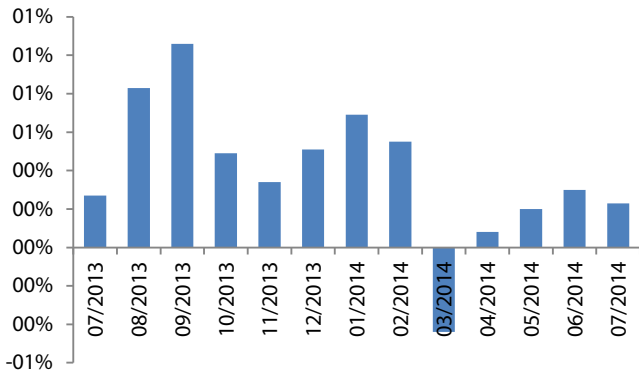
Sources: GSO, Rongviet Securities database
(* Comparison price in 1994)

Graph 2: IIP



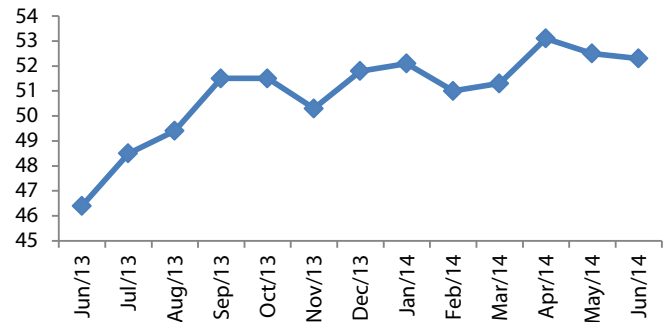
Sources: GSO, Rongviet Securities database

Graph 3: Monthly CPI



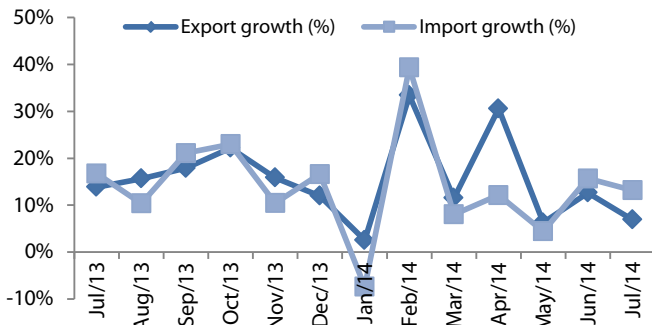
Sources: GSO, Rongviet Securities database

Graph 4: HSBC - PMI



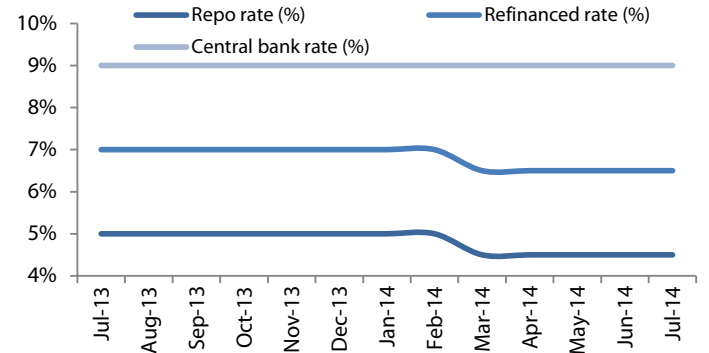
Sources: GSO, Rongviet Securities database

Graph 5: Trade Growth



Sources: GSO, Rongviet Securities database

Graph 6: Interest



Sources: SBV, Rongviet Securities database

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
DBC-Benefit from decline in material price	May 27 th , 2014	Buy – Long-term	28,000
FPT-Leaping revenue	May 27 th , 2014	Accumulate – Intermediate-term	51,600
NBB-Strengthened cash flows	May 07 th , 2014	Buy – Long-term	36,300
DIG-Reboot	April 28 th , 2014	Accumulated – Long-term	19,200
HPG-Sustainable Development	April 24 th , 2014	Accumulated – Intermediate-term	55,100

Please find more information at <http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx>

FUND CERTIFICATION INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VFF	22/07/2014	0.75%	0.75%	11,065	11,000	0,59%
VF1	24/07/2014	0.20% - 1.00%	0.50%-1.50%	22,261	21,961	1,36%
VF4	23/07/2014	0.20% - 1.00%	0.00%-1.50%	10,157	9,975	1,83%
VFA	25/07/2014	0.20% - 1.00%	0.00%-1.50%	7,516	7,479	0,50%
VFB	25/07/2014	0.30% - 0.60%	0.00%-1.00%	10,982	10,975	0,07%
ENF	18/07/2014	0.00% - 3.00%		10,105	10,009	0,96%

ANALYSTS

Truc Doan – Head of Research

+ 84 8 6299 2006 | Ext: 314

truc.dtt@vdsc.com.vn

Thuy Nguyen

+ 84 8 6299 2006 | Ext: 317

thuy.nt@vdsc.com.vn

Huy Nguyen

+ 84 8 6299 2006 | Ext: 344

huy.nt@vdsc.com.vn

Tai Nguyen

+ 84 8 6299 2006 | Ext: 315

tai.ntp@vdsc.com.vn

My Tran

+ 84 8 6299 2006 | Ext: 348

my.tth@vdsc.com.vn

Lam Nguyen

+ 84 8 6299 2006 | Ext: 318

lam.ntp@vdsc.com.vn

Dung Tran

+ 84 8 6299 2006 | Ext: 349

dung.tt@vdsc.com.vn

Tam Bui

+ 84 8 6299 2006 | Ext: 348

tam.bt@vdsc.com.vn

HỘI SỞ TẠI TP.HCM

Tầng 1-2-3-4, tòa nhà Viet Dragon
141 Nguyễn Du, P.Bến Thành, Q.1, TP.HCM

- T +84 8 6299 2006
- F +84 8 6291 7986
- E info@vdsc.com.vn
- W www.vdsc.com.vn

CHI NHÁNH HÀ NỘI

2C Thái Phiên, Q.Hai Bà Trưng, Hà Nội

- T +84 4 6288 2006
- F +84 4 6288 2008
- E info@vdsc.com.vn
- W www.vdsc.com.vn

CHI NHÁNH NHA TRANG

50 Bis Yersin, TP.Nha Trang, Khánh Hòa

- T +84 058 3820 006
- F +84 058 3820 008
- E info@vdsc.com.vn
- W www.vdsc.com.vn

CHI NHÁNH CẦN THƠ

08 Phan Đình Phùng, Q.Ninh Kiều, TP.Cần Thơ

- T +84 0710 381 7578
- F +84 0710 381 7789
- E info@vdsc.com.vn
- W www.vdsc.com.vn



This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC.