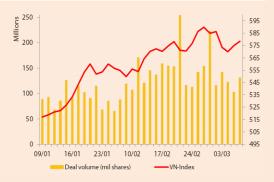


#### **MARKET REPORT**

Index	VN-Index	VN30-Index	HN-Index
7/03/2014	579.75	651.46	82.16
Change (%)	0.21%	0.44%	0.43%



Liquidity	HSX	VN30	HNX
Deal Volume (share)	149,392,490	42,171,850	85,324,965
Total Volume (share)	157,003,150	43,388,850	87,665,777
Deal Value (VND bn)	2,078.09	971.09	789.54
Total Value (VND bn)	2,231.23	1,027.40	812.77



Foreign Activity	нѕх	VN30	HNX
Foreign Buy (VND bn)	186.04	129.22	1.17
Foreign Sell (VND bn)	253.40	164.70	0.60
Foreign Net (VND bn)	(67.36)	(35.48)	0.58



#### **SUMMARY:**

- ☐ Market will be around recent resistance levels
- ☐ FTSE excluded SBT, no inclusion
- □ Weekly technical analysis

**Indices continued to go up.** VNIndex increased by 0,21% to 579,75 points. VN30 rose 0.44% to 651,46 points and HNIndex was up by 0,43% to 82,16 points.

**Liquidity improved on both exchanges.** On HSX, there were 149 million shares changed (+28%), worth of VND 2.032 billion. That on HNX was 85 million shares (+18%), worth of VND 789.54 billion.

Markets continued to wave in a narrow range and keep the uptrend. Though there was a clear uptrend in the morning session, a reversal appeared in the afternoon session making the index close a little bit above the reference level. On both exchanges, pennies overwhelmed when VNSML and HNX Mid/Small indices increased by 1.42% and 1.22% respectively. Put through deals were less hot than yesterday, but KBC when there were almost 5 million its shares traded. HAG and SSI kept to be the most traded on the HSX when there were about 10 million shares of both traded.

**HNINdex started more difficult than VNIndex, but it beame stronger in afternoon** as it gained more. Construction industry supported HNIndex again when it rose by 1.35%.

Week 03/03-07/03, both indices paralleled to each other. This week, investors received some noticeable information like Feb PMI decreased to 51 points, no adjustment of petrol price increase though basic price is higher than retail price about 110-250 dong/liter and ODA from Japan is still on the up and up. The most outstanding news is the new Real Estate law which is oriented to relax some conditions about buying houses for foreigners and foreign institutions in Vietnam. We expect this, as well as other supported credit package and the adjustment of Circular 16 could help property market became more active in the near future. Investors' reaction to above news is quite positive, VNIndex adjusted in the two consecutive days but recovered in the next three sessions.

Closed the week, both indices decreased by the same amount of 1.1% and average trading volume on both exchange was 205 million per day, downed by 13% compared to last week. Foreigners strongly net sold of VND476 billion on both exchanges.

#### MARKET COMMENTARY

At the end-week, market continued to maintain in green with a moderate gain but more important, liquidity was better in recent days. Domestic cash influx have been improved and tended to focus on speculative codes like property shares. Contrary to



domestic investors, foreigners were net sellers during all week, net sold value reached more than VND476 billion on both exchanges.

Today, FTSE ETF announced the review result, in which, SBT is exclusion and there is not any inclusions. We think this would unlikely to affect market because the proportion of SBT in FTSE ETF is very low (less than 1%). With respect to VNM ETF, Vietnam stocks' proportion is making up more than the allowed ratio (70%), VNM ETF will announce its new portfolio next week but the possibility that this ETF will sell in this review is tangible. Thus, we think the outflow of foreigners will continue to weigh on market in the next two weeks. *Generally, we suppose that market will be around recent resistance levels which are 580 points for VNIndex and 80-82 points for HNIndex assuming not receive any further positive information.* 



#### **TECHNICAL ANALYSIS**

#### **VN-INDEX**

This week VN-Index lost 6,73 points (or 1,15%), closed at 579,75 and trading volume reduced 13,3%. About 648,4 million shares changed hands for the whole week.

VN-Index fell strongly on Monday and Tuesday to 564 area and recovered in next three sessions.

On weekly chart, a candlestick with long lower shadow showed that strong selling force appeared.

A rising wedge pattern formed when VN-Index broke down through 578 on rising volume. This is a reversal pattern but we need more confirmations next week. If VN-Index rises above 590, this pattern may be failed.

In a short-term, the EMA(26) is supporting VN-Index. If this support is broken then 550 is the next target of VN-Index.

MACD cut down the signal line for the first time since January 2014. The negative divergence between RSI and VN-Index formed.

#### **HNX-INDEX**

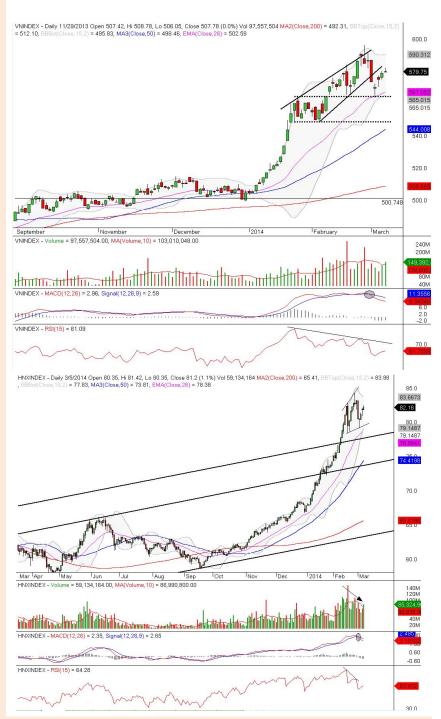
HNX-Index reduced 0,96 points (or 1,15%), closed at 82,16 this week. Trading volume continued to decrease 12,9%.

Similar to VN-Index, HNX-Index fell on Monday and Tuesday and then recovered in the next three sessions.

On weekly chart, this is the first time since October 2014, a black candle appeared on HNX-Index.

MACD cut down the signal line while RSI made lower low and lower high. Negative between RSI and HNX-Index also completed. HNX-Index is weakening.

The area around 78 is now the support of HNX-Index while 84 is the resistance. If HNX-Index break down below 78, the head and shoulders pattern forms and the target of HNX-Index in that case is 74.

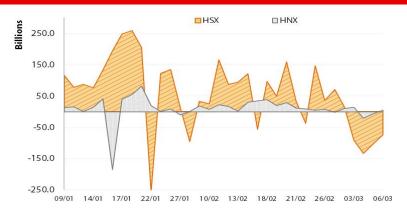


#### RECOMMENDATION

VN-Index and HNX-Index broke down strongly and then recovered slightly. Money flow focused on midcap and penny stocks. A portfolio with at least 50% of cash is reasonable at this stage.



#### **FOREIGNERS TRADING**

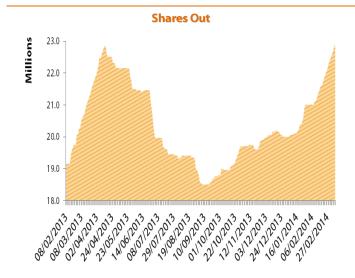


**Foreigners continued to net sell on HSX and reduced net buy on HNX.** The most net sold codes were KBC (VND58 billion). HAG (VND21 billion). ITA (VND20 billion).

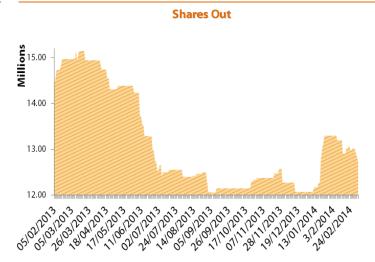
VNM ETF is trading at a premium of 1.75% while FTSE ETF is trading at a discount of -0.77%. VNM ETF issued 100.000 shares more and brought the number of outstanding shares of this ETF to 22.9 million. On the other hand. That of FTSE decreased by 120.000 shares to 12.6 million.

#### **ETFs VIEW**

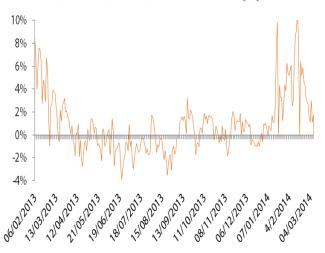
#### **Market Vector Vietnam ETF**



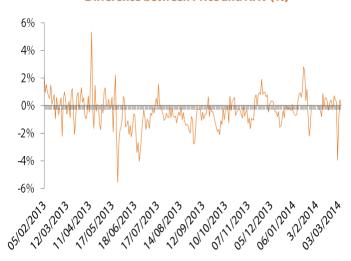
#### **FTSE Vietnam ETF**







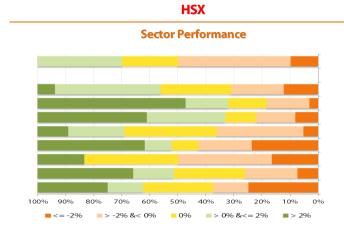
#### Difference between Price and NAV (%)

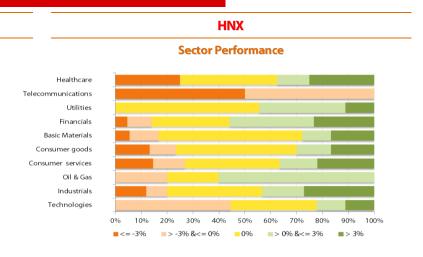






### **MARKET SUMMARY**





Top 05 Gainers/Losers											
Ticker	Price	(+) %	±% (T-10)	Ticker	Price	(+) %	±% (T-10)				
NKG	12.4	6.90%	-3.33%	CCI	12.5	-6.85%	14.29%				
VST	3.1	6.90%	0.00%	GTT	12.9	-6.77%	-1.43%				
TTF	11.0	6.80%	19.77%	PIT	7.2	-6.54%	4.05%				
DLG	6.3	6.78%	3.51%	GIL	29.5	-6.47%	-1.56%				
FDC	31.9	6.69%	10.74%	ВТ6	9.0	-6.45%	28.00%				

	Top 05 Gainers/Losers											
Ticker	Price	(+) %	±% (T-10)	Ticker	Price	(+) %	±% (T-10)					
DC2	5.5	10.00%	-3.85%	BED	11.7	- 10.00%	7.44%					
ICG	9.9	10.00%	21.62%	PSG	1.8	- 10.00%	0.00%					
PDC	5.5	10.00%	28.21%	VCM	12.6	- 10.00%	29.63%					
SDY	3.3	10.00%	11.11%	HBE	9.1	-9.90%	40.28%					
NFC	39.9	9.92%	#DIV/0!	MHL	8.2	-9.89%	-18.75%					

	Top 05 Leading Volume/Value											
Ticker	Volume (1.000 share)	Weight (%)	Ticker	Volume (VND billion)	Weight (%)							
ITA	15.47	10.4	HAG	141.33	6.80							
FLC	10.40	7.0	FLC	138.45	6.66							
TDC	5.91	4.0	ITA	126.19	6.07							
HQC	5.75	3.8	SSI	119.69	5.75							
DLG	5.72	3.8	TDC	75.71	3.64							

Top 05 Leading Volume/Value										
Ticker	Volume (1.000 share)	Weight (%)	Ticker	Volume (VND billion)	Weight (%)					
SHB	11.73	13.38	SHB	108.46	13.34					
KLS	8.69	9.91	KLS	101.99	12.55					
PVX	7.29	8.32	VCG	51.95	6.39					
SHS	4.05	4.62	VND	39.01	4.80					
SCR	3.93	4.48	SCR	35.26	4.34					

Top net buy/sell value by Foreign (VND bn)											
Ticker	Buy Value	Sell Value	Net buy	Ticker	Buy Value	Sell Value	Net Sell				
EIB	10.21	0.01	10.19	КВС	12.72	70.79	(58.06)				
GAS	8.30	-	8.30	HAG	17.95	39.35	(21.39)				
STB	10.97	4.67	6.30	ITA	1.83	22.33	(20.50)				
DIG	7.53	1.85	5.68	CTG	1.74	8.46	(6.72)				
GMD	6.53	1.64	4.88	VSH	-	3.37	(3.37)				

Top net buy/sell value by Foreign (VND bn)											
Ticker	Buy Value	Sell Value	Net buy	Ticker	Buy Value	Sell Value	Net Sell				
PVS	5.32	1.80	3.52	тст	0.24	0.42	(0.18)				
VND	0.90	-	0.90 0.59	0.90	VTL	-	0.09	(0.09)			
PVX	0.60	0.01		GGG	-	0.03	(0.03)				
EBS	0.53	-	0.53	TCS	-	0.01	(0.01)				
VCG	1.60	1.25	0.35	vcc	-	0.01	(0.01)				



### **CORPORATE ACTIONS**

Stock	Ex-right date	Record date	Event	Ratio	Year	Execute Date	Register Period	Transfer Period	Price
TTZ	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014				
VDS	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014	15/04/2014			
ВСС	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	15/04/2014			
EFI	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	26/04/2014			
HAT	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	08/04/2015			
L35	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	4/2014			
L35	12/03/2014	14/03/2014	Cash payment	5%	2012	31/03/2014			
MCF	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	04/04/2014			
MCF	12/03/2014	14/03/2014	Cash payment	16%		27/03/2014			
BMI	18/03/2014	20/03/2014	Annual Sharehol	ders meet	ing 2014	25/04/2014			
APC	14/03/2014	18/03/2014	Annual Shareholders meeting 2014		18/04/2014				
CCL	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014	18/04/2014			
ITC	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014	23/04/2014			
SJS	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014				
SVT	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014	26/04/2014			
ACL	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	17/04/2014			
BID	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	25/04/2014			
DRC	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	23/04/2014			
DVP	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	15/04/2014			
GAS	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014				
НАР	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014				
TTZ	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014				
VDS	13/03/2014	17/03/2014	Annual Sharehol	ders meet	ing 2014	15/04/2014			
ВСС	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	15/04/2014			
EFI	12/03/2014	14/03/2014	Annual Sharehol	ders meet	ing 2014	26/04/2014			

Sources: HSX. HNX



### **INVESTMENT CERTIFICATION INFORMATION**

	und ame	Dealing day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)			Change in NAV	Change in N yoy ( Highest	-
V	/FF	25/02/2014	0.75%	0.75%	10.618	10.545	0.69%	10.618	9.994
-		,,,	0.7 3 70						
V	/F1	27/02/2014		0.50%	22.373	21.897	2.18 %	22.373	18.812
٧	/F4	26/02/2014		0.50%	9.915	9.646	2.78%	9.915	8.447
V	/FA	27/02/2014	1.00%	0.50%	7.542	7.455	1.16%	7.542	6.867
٧	/FB	27/02/2014	-	0.50%	10.521	10.436	0.82%	10.521	9.369

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