

DECEMBER

25

THURSDAY

“Profit lock-in appears”

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ADVISORY DIARY

- **Fishery sector: opportunities from FTAs**
- **Profit lock-in appears**

Fishery sector: opportunities from FTAs

In December, Vietnam finished the final negotiations of two important FTA MOUs with South Korea and the Customs Union of Belarus - Kazakhstan - Russia (VCUFTA). To this time, Vietnam has signed eight agreements, seven agreements are in negotiation stage and one is in consideration. Having signed a large number of agreements, Vietnam’s exports would enjoy some tariff benefits as being a member in the FTA but there are many concerns in competitive advantage of Vietnam enterprises. Following our Advisory Diary titled "HPG - Risks from Russian steel are not of concerns" yesterday, today we continued to introduce the views of our industry analyst on the fishery sector.

In fishery sector, the barrier from looking for cheap loan has been removed because interest rate in Vietnam, now, is decreasing to reasonable rate. This has supported enterprises to expand their business. Additionally, M&A activities recently have helped the largest company in this industry to strengthen competitiveness in global market due to small business’ being acquired. Therefore, when the term of tariff agreement of exporting and importing fishery (as Vietnam-Korea, VCUFTA,..) will take effect, the demand will be supported by Korea market (the fifth position in shrimp export market of Vietnam, after USA, Japan, EU, China) and Russia, whose consumption reaches 4.1-4.3 million fishery tons per year.

However, there are 2 concerns existing in us: First, quantity of Thailand in next year is estimated to increase by 29% thanks to their discovery of method to solve partly the Early Mortality Syndrome (EMS) problem. Secondly, technical barriers to Vietnam products may be more considered by other countries since Vietnam aquatic products have been rejected regularly.

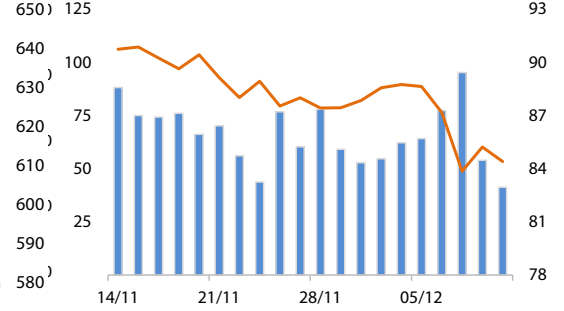
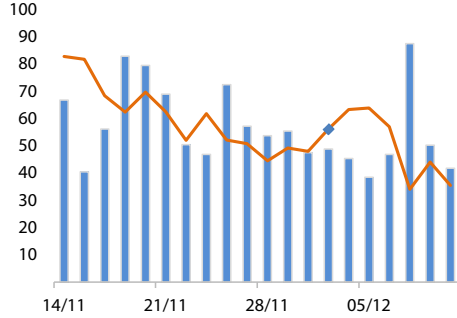
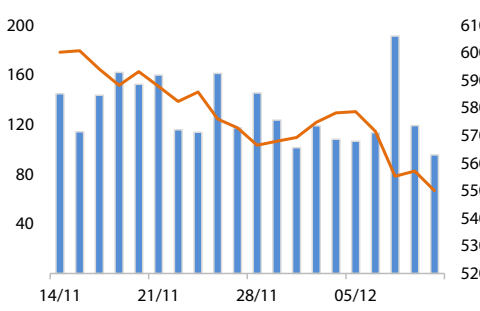
Profit lock-in appears

Opposite to early sessions of this week, the market today opened with the “red color of Christmas season” and the indexes could not break out the reference price during the session. There may be quite significant profit lock-in, especially in leading tickers such as: MWG, STB, GAS, PVD, PXS, which contribute to destabilize market psychology. The oil&gas stocks seem not to come over the downtrend though there were some increasing sessions for “surfing” investors. According to the statistic of closed price of today compared to the 17/12 one, some tickers of this group reached profit above 10%, such as PVD (+14%), GAS (+10%), PXS (+11%) so this may be enough for the profit lock-in.

Today’s liquidity was still in a downward trend, stood at VND 1,364 billion and 11.2% lower than yesterday. Negotiation transaction continued accounting for a large proportion. Our statistics showed that averaged negotiation volumes reached over VND 1,000 billion in three fourth of the week sessions and we believe that this relatively "rare" in the year, which may seems that investment funds might be accumulating shares in potential in sectors such as MSN (consumer sector), VIC (real estate), VCB and EIB (baking sector), MWG (retail) for next year chance.

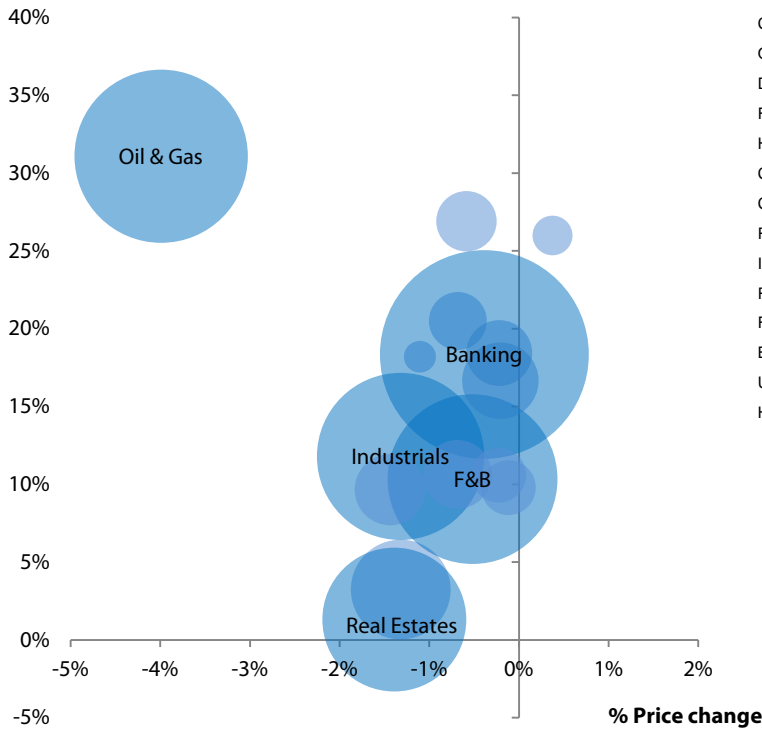
Foreign investors, today, continued to keep their net-bought position at VND 49 billion, which was concentrated in DPM, GAS, HPG, MSN, PVD, VCB,... with VND 4.1 billion of MSN bought by negotiation transactions. According to gradual decreases in liquidity, there are many investors leisurely standing outside the market. We expect that the active market will come back after the New Year holiday.

VNINDEX -1.38% 532.01 VN30 -1.01% 585.19 HNXINDEX -0.93% 82.05



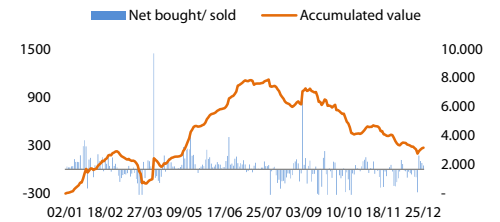
Industry Movement

Industry ROE

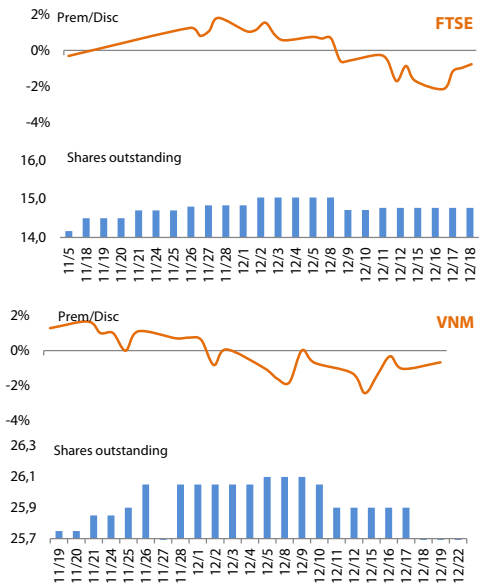


Industry	% change
Technologies	-0.7%
Industrials	-1.3%
Constructions	-1.3%
Oil & Gas	-4.0%
Distribution	-1.1%
F&B	-0.5%
Household Goods	-0.1%
Cars & Parts	0.4%
Chemicals	-0.2%
Resources	-0.6%
Insurances	-0.2%
Real Estates	-1.4%
Financials	-1.4%
Banking	-0.4%
Utilities	-0.7%
Healthcare	-0.2%

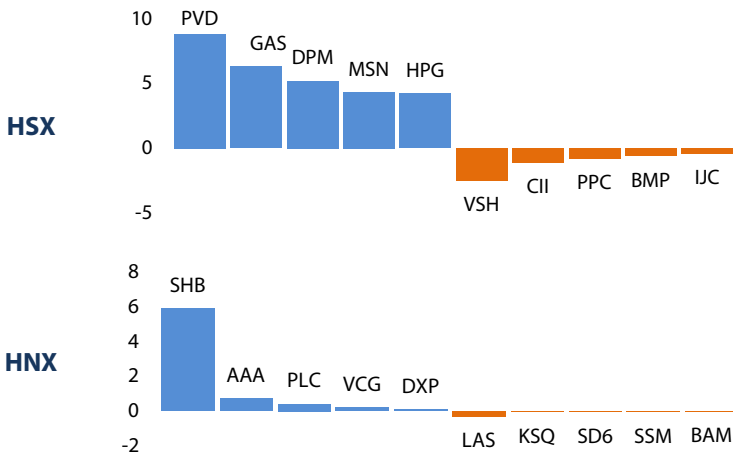
Foreign Investors Trading



ETF



Top net bought/sold by foreigners (VND bn)



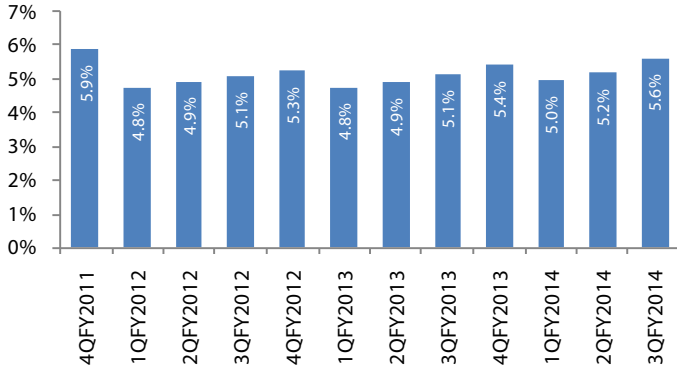
Top Active

Ticker	Price	Volume	% price change
FLC	9.9	6.90	-2.0%
OGC	7.0	3.80	-4.1%
ITA	7.6	3.70	-1.3%
PVT	14.2	3.50	-4.7%
HTI	10.3	3.20	6.2%

Ticker	Price	Volume	% price change
PVX	4.50	4.70	-8.2%
KLF	10.50	4.50	-2.8%
SCR	9.10	3.30	-4.2%
SHB	8.20	2.10	-2.4%
PVS	26.10	1.90	-3.0%

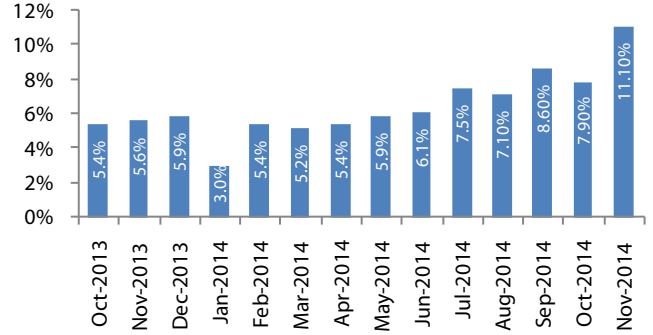
MACRO WATCH

Graph 1: GDP Growth



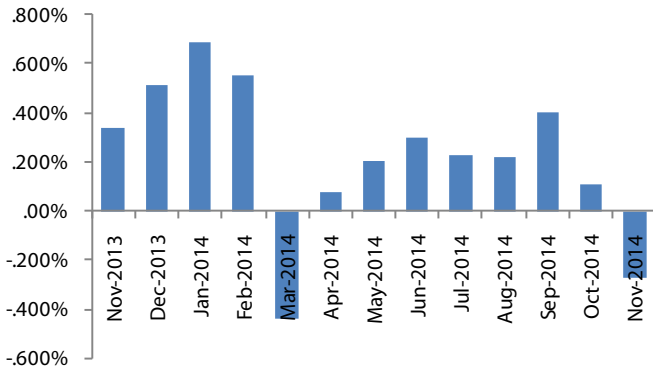
Sources: GSO. Rongviet Securities database
(* Comparison price in 1994)

Graph 2: IIP



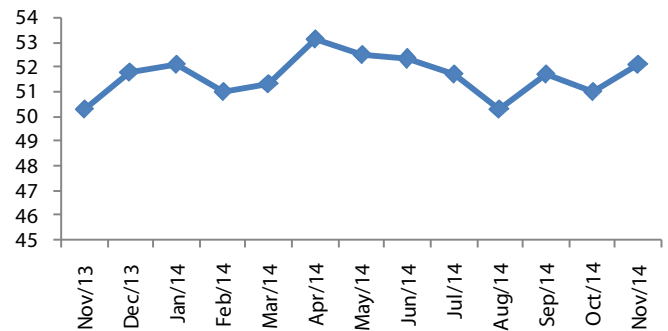
Sources: GSO. Rongviet Securities database

Graph 3: Monthly CPI



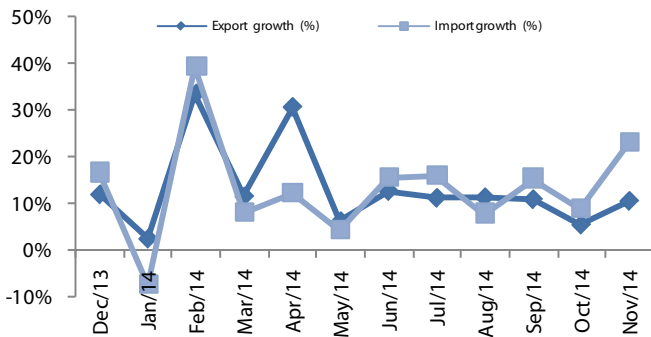
Sources: GSO. Rongviet Securities database

Graph 4: HSBC - PMI



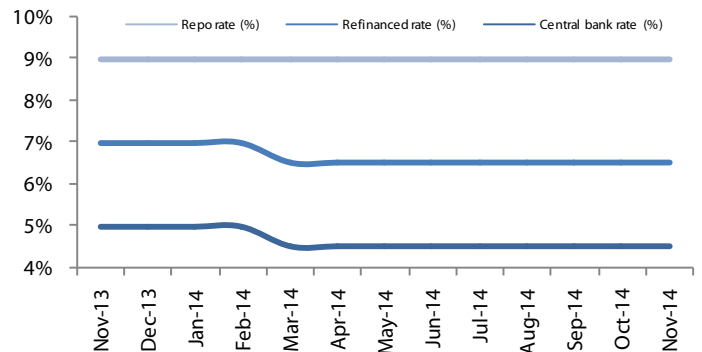
Sources: GSO. Rongviet Securities database

Graph 5: Trade Growth



Sources: GSO. Rongviet Securities database

Graph 6: Interest



Sources: SBV. Rongviet Securities database

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
VNM - 2014 - At the pit stop	Dec 19 th , 2014	Accumulate – Long term	110,000
PCT – Restructuring	Dec 11 th , 2014	Monitor	
FPT - Growth driver expected from retails	Dec 3 rd , 2014	Accumulate – Long term	61,000
GDT - Still being on upward trend	Nov 27 th , 2014	Accumulate – Long term	41,300
PGS - 2015: A year of challenge	Nov 24 th , 2014	Neutral - Long term	37,800

Please find more information at <http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx>

FUND CERTIFICATION INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VFF	16/12/2014	0%-0.75%	0%-2.5%	11,522	11,378	1.27%
VEOF	16/12/2014	0%-0.75%	0%-2.5%	9,775	9,800	-0.26%
VF1	19/12/2014	0.2% - 1%	0.5%-1.5%	20,134	19,727	2.06%
VF4	17/12/2014	0.2% - 1%	0%-1.5%	8,875	9,102	-2.50%
VFA	19/12/2014	0.2% - 1%	0%-1.5%	7,277	7,373	-1.30%
VFB	19/12/2014	0.3% - 0.6%	0%-1%	11,849	11,841	0.06 %
ENF	12/12/2014	0% - 3%	0%	10,651	10,889	-2.19%
MBVF	11/12/2014	1%	0%-1%	11,083	11,135	-0.47%
MBBF	10/12/2014	0%-0.5%	0%-1%	11,766	11,768	-0.02%

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