

MARKET REPORT

| Index | VN-Index | VN30-Index | HN-Index | |
|------------------|---------------------|----------------|-------------------------------|-----|
| 14/01/2014 | 522.31 | 580.59 | 71.69 | |
| Change (%) | 0.23% | 0.69% | 0.90% | |
| و 175,0 | | | _ 5 | 25 |
| 150,0 | | | /- 5 | 20 |
| 125,0 - | | 1 | - 5 | 15 |
| 100,0 | HM | - III | 5 | 10 |
| 75,0 - | 1111111h | $100M_{\odot}$ | / ₋₅ | 05 |
| 50,0 - 25,0 - | | Y V | - 5 | 00 |
| 25,0 | | | | 195 |
| 27/11 | 04/12 11/12 | 18/12 25/12 0 | 2/01 09/01 | |
| _ | Deal volume (mil sh | ares) ——VN-Ind | lex | |

| Liquidity | HSX | VN30 | HNX |
|-------------------------|------------|------------|------------|
| Deal Volume (share) | 85,746,090 | 28,446,290 | 46,618,624 |
| Total Volume (share) | 94,864,592 | 36,366,022 | 47,452,316 |
| Deal Value (VND bn) | 1,304.70 | 681.18 | 464.24 |
| Total Value (VND bn) | 1,575.97 | 936.75 | 470.46 |



| Foreign Activity | HSX | VN30 | HNX |
|-----------------------|--------|--------|-------|
| Foreign Buy (VND bn) | 150.89 | 108.38 | 23.70 |
| Foreign Sell (VND bn) | 75.26 | 48.04 | 8.93 |
| Foreign Net (VND bn) | 75.62 | 60.34 | 14.77 |



SUMMARY:

- ☐ Green color overwhelmed HSX while HNX increased impressively.
- ☐ We think investors are better off sticking to their investment discipline and should consider disbursing cash only on good stocks. Also, it is best to avoid jumping on the bandwagon upon assuming the same growth potential for every stock on the market.

Indices rose on both exchanges. VNIndex gained by 0.23% to 522.31 points, VN30 increased 0.69% to 580.59 points and HNIndex up 0.9% to 71.69 points.

Liquidity increased in today session. HSX bourse had over 85.75 million shares changed hands (+25.3%), worth of VND 1,304.7 billion. That on HNX was 46.62 million shares (+0.5%), worth of VND464.24 billion. FPT was the most trading stock on putthrough market with 3.4 million units changed hands.

Green color overwhelmed the market. Today HSX bourse was filled with optimism; accordingly, gain momentum in VNIndex was relatively stable for the whole session. The market breathe widened with 113 gainers, 91 losers. In which, VN30 group continued to be a supporter for VNIndex with sharp increased stocks such as HPG (+3.93%), PVD (+3.01%), VCB (+0.73%). Moreover, similar to the earlier session, PVD and VCB were maintained to be top net bought with trading value of VND14.37 billion and VND12.97 billion respectively.

As regards penny stocks, this group was quite dismal with most remained unchanged, declined shares such as FLC, HQC, KMR. The most noticeable ticker was SAM, demand force increased remarkably which led its liquidity leader of the entire market with VND7.28 billion. Along with the market's rally, Industries were also impressive gain, in which Utilities was the winner, in contrast Food & Beverage was the loser.

HNX increased impressively. In morning session, the market seesawed but HNX sometimes reached to 72 points in afternoon session and finally closed at over 71 points. The gain momentum was sustained by those heavy-weighted stocks such as PVS (+2.9%), ACB (+1.9%), VND (+2.6%). However, some leading stocks decreased considerately such as SHB (-1.4%), VCG (-1%) which pulled HNX down at closed session.

MARKET COMMENTARY

Continuing the upward trend in the first session this week, VNIndex added 1.2 points. At the beginning, the market showed its euphoria when it traded eventfully, heavyweights' price increased a lot and VNIndex has overcome resistance of 523 and advanced to 525. Liquidity has increased in a green day is positive showing that cash flow is still excited pouring into this channel.

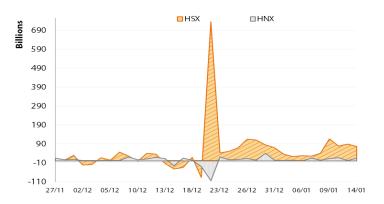
Among the updated information today, we would like to note that the **Draft of room expansion was mentioned again** in the media and it is said that will be announced soon before Lunar New Year. It also said that there are some changes compared to previous news such as regulations on industry classification were eliminated; the enterprises which Government need to govern or specifically as banks will have their own rules while all other listed companies can raise its room to 60%, moreover they will decide its room and register to at State Securities Commission of Vietnam (SSC) instead of handing in SCC and waiting for Ministry of Finance and Government to approve anymore. Related to this news, we think that a formal decision on lifting



room is entering the final stages and will be announced soon and this will support for upward trend in near future. Because this has been mentioned frequently, positive effects may not affect much on the market. Therefore, we think investors are better off sticking to their investment discipline and should consider disbursing cash only on good stocks. Also, it is best to avoid jumping on the bandwagon upon assuming the same growth potential for every stock on the market.



FOREIGNERS TRADING



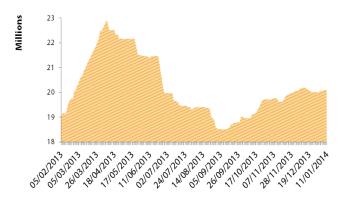
Foreigners net bought on both exchanges and the net bought value was VND90 billion. The top net bought stocks today was VCB (~VND14.37 billion), PVD (~VND12.97 billion) while HAG was the top net sold stock (~VND6.33 billion).

Both VNM ETF and FTSE ETF are currently trading at premium about +1.08% and 0.29% respectively. The number of outstanding share of FTSE ETF increased to 100.00 units, reached at 12.166.397 shares.

ETFs VIEW

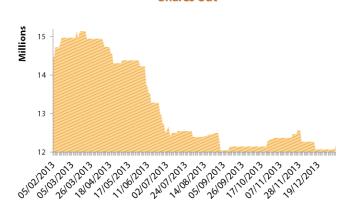
Market Vector Vietnam ETF

Shares Out

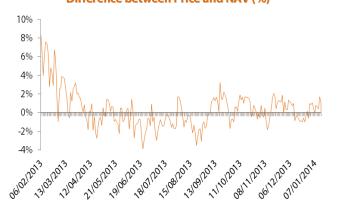


FTSE Vietnam ETF

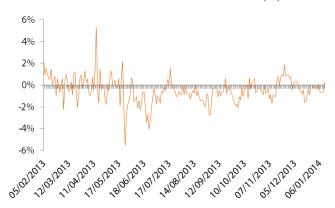
Shares Out



Difference between Price and NAV (%)

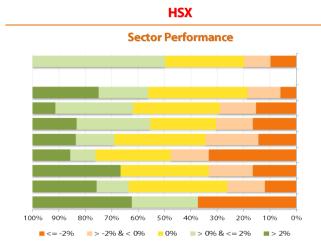


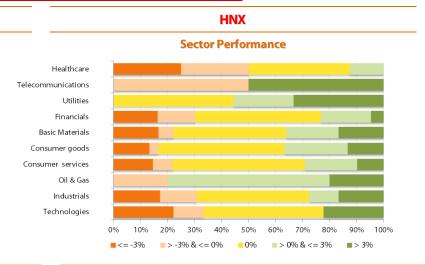
Difference between Price and NAV (%)





MARKET SUMMARY





| Top 05 Gainers/Losers | | | | | | | | | |
|-----------------------|-------|-------|-----------|--------|-------|--------|-----------|--|--|
| Ticker | Price | (+)% | ±% (T-10) | Ticker | Price | (+) % | ±% (T-10) | | |
| SJS | 23.1 | 6.94% | 33.53% | UIC | 13.6 | -6.85% | 2.26% | | |
| нот | 29.3 | 6.93% | 21.07% | PTC | 5.6 | -6.77% | 1.82% | | |
| FCN | 20.2 | 6.88% | 10.99% | SEC | 14.0 | -6.54% | -1.41% | | |
| FCM | 11.0 | 6.80% | 15.79% | SFC | 21.3 | -6.47% | -8.58% | | |
| STG | 19.3 | 6.63% | 2.66% | AGM | 12.9 | -6.45% | -2.27% | | |

| | Top 05 Gainers/Losers | | | | | | | | | |
|--------|-----------------------|--------|-----------|--------|-------|---------|-----------|--|--|--|
| Ticker | Price | (+) % | ±% (T-10) | Ticker | Price | (+) % | ±% (T-10) | | | |
| PCG | 8.8 | 10.00% | 27.54% | GMX | 14.4 | -10.00% | 5.11% | | | |
| IDV | 22.1 | 9.95% | 16.32% | V15 | 2.8 | -9.68% | 16.67% | | | |
| BST | 12.4 | 9.73% | 11.71% | C92 | 13.1 | -9.66% | 8.26% | | | |
| V21 | 5.7 | 9.62% | -5.00% | QST | 10.9 | -9.17% | -9.17% | | | |
| PPS | 10.3 | 9.57% | 11.96% | SIC | 6.1 | -8.96% | 3.39% | | | |

| | Top | p 05 Leading | y Volume | e/Value | |
|--------|-------------------------|--------------|----------|-------------------------|------------|
| Ticker | Volume (1.000 share) | Weight (%) | Ticker | Volume (VND billion) | Weight (%) |
| SAM | 6.25 | 7.3 | HAG | 70.92 | 5.43 |
| ITA | 4.49 | 5.2 | REE | 62.11 | 4.76 |
| FLC | 4.17 | 4.9 | SAM | 56.33 | 4.31 |
| HAG | 3.35 | 3.9 | FCN | 51.19 | 3.92 |
| IJC | 3.00 | 3.5 | SSI | 46.16 | 3.53 |

| | Top 05 Leading Volume/Value | | | | | | | | | |
|--------|-----------------------------|------------|--------|-------------------------|------------|--|--|--|--|--|
| Ticker | Volume (1.000 share) | Weight (%) | Ticker | Volume (VND billion) | Weight (%) | | | | | |
| SHB | 3.45 | 7.27 | PVS | 63.45 | 13.49 | | | | | |
| PVX | 3.07 | 6.47 | VND | 25.97 | 5.52 | | | | | |
| SCR | 2.99 | 6.29 | SHB | 23.86 | 5.07 | | | | | |
| PVS | 2.56 | 5.39 | AAA | 23.81 | 5.06 | | | | | |
| SHS | 2.51 | 5.29 | SCR | 23.13 | 4.92 | | | | | |

| | Top net buy/sell value by Foreign (VND bn) | | | | | | | | | |
|--------|--|---------------|---------|--------|--------------|---------------|----------|--|--|--|
| Ticker | Buy Value | Sell Value | Net buy | Ticker | Buy Value | Sell Value | Net Sell | | | |
| VCB | 17.41 | 3.04 | 14.37 | HAG | 0.41 | 6.74 | (6.33) | | | |
| PVD | 14.96 | 1.99 | 12.97 | NTL | 0.01 | 2.58 | (2.56) | | | |
| GAS | 26.61 | 15.87 | 10.74 | PET | - | 2.19 | (2.19) | | | |
| IJC | 7.97 | - | 7.97 | CSM | 0.04 | 2.16 | (2.12) | | | |
| HPG | 17.91 | 10.19 | 7.72 | IMP | - | 1.54 | (1.54) | | | |

| Top net buy/sell value by Foreign (VND bn) | | | | | | | | |
|--|--------------|---------------|---------|--------|--------------|---------------|----------|--|
| Ticker | Buy Value | Sell Value | Net buy | Ticker | Buy Value | Sell Value | Net Sell | |
| VND | 6.88 | - | 6.88 | DBC | 0.62 | 2.31 | (1.70) | |
| PVS | 10.22 | 3.40 | 6.82 | ICG | - | 0.50 | (0.50) | |
| KLS | 3.51 | 0.95 | 2.56 | TCT | - | 0.41 | (0.41) | |
| SHB | 0.70 | 0.31 | 0.39 | PFL | - | 0.24 | (0.24) | |
| VCG | 0.32 | - | 0.32 | PVG | 0.02 | 0.22 | (0.20) | |



CORPORATE ACTIONS

| Stock | Ex-right date | Record date | Event | Ratio | Year | Execute Date | Register Period | Transfer Period | Price |
|-------|---------------|-------------|-------------------------|----------------------------------|--------|--------------|--------------------|--------------------|-------|
| EID | 12/02/2014 | 14/02/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| EID | 12/02/2014 | 14/02/2014 | Cash Payment | 15% | 2013 | 07/04/2014 | | | |
| CPC | 08/02/2014 | 10/02/2014 | Cash Payment | 10% | 1-2013 | 21/03/2014 | | | |
| CPC | 08/02/2014 | 10/02/2014 | Annual Shareholders Me | Annual Shareholders Meeting 2014 | | | | | |
| FCM | 22/01/2014 | 24/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| TCS | 16/01/2014 | 20/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| SHN | 15/01/2014 | 17/01/2014 | Consulting shareholders | in writing | | | | | |
| BST | 14/01/2014 | 16/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| BST | 14/01/2014 | 16/01/2014 | Cash Payment | 9% | 2-2013 | 12/02/2014 | | | |
| PHR | 14/01/2014 | 16/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| VNF | 14/01/2014 | 16/01/2014 | Cash Payment | 6% | 1-2013 | 24/01/2014 | | | |
| GTA | 13/01/2014 | 15/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| VC9 | 13/01/2014 | 15/01/2014 | Annual Shareholders Me | eting 2014 | | | | | |
| VNS | 10/01/2014 | 14/01/2014 | Cash Payment | 10% | 1-2013 | 23/01/2014 | | | |

Sources: HSX, HNX



INVESTMENT CERTIFICATION INFORMATION

| Fund Name | Dealing day | (% of trading | Redemption Fee (% of trading value) | <u>-</u> | last valuation | Change in NAV | Change in N yoy (Highest | • |
|--------------|-------------|---------------|-------------------------------------|----------|----------------|---------------|---------------------------------|--------|
| | | value) | | | date | | riigiiest | Lowest |
| VFF | 31/12/2013 | 0.75% | 0.75% | 10,470 | 10,452 | 0.17% | 10,470 | 9,994 |
| VF1 | 02/01/2014 | | 0.50% | 19,050 | 18,988 | 0.32 % | 19,342 | 18,812 |
| VFA | 03/01/2014 | 1.00% | 0.50% | 7,218 | 7,232 | -0.20% | 7,404 | 6,867 |
| VFB | 03/01/2014 | - | 0.50% | 10,256 | 10,248 | 0.08% | 10,256 | 9,369 |

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