

JULY

29

TUESDAY

"Macro picture has not changed much"

ADVISORY DIARY

- Consumption decreased slightly Macro picture has not changed much
- 590 points and then...

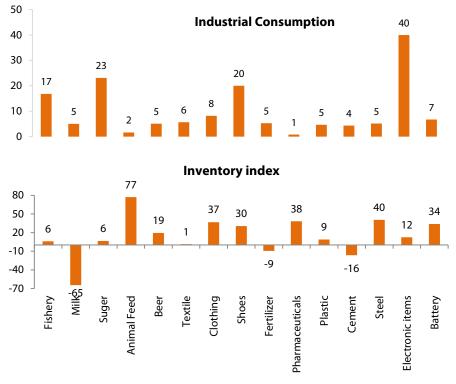
Consumption decreased slightly - Macro picture has not changed much

GSO has just issued socioeconomic report for July, 2014, in general, all macro indicators (IIP, industrial consumption, retail sales...) show improvements compared to the same period and stand at the highest level within 3 recent years.

| | 7M-2013 | 7M-2014 | Up/down |
|--|---------|---------|---------|
| IIP (%) | 5.2 | 6.2 | + |
| Industrial consumption index (%)* | 8.3 | 8.8 | + |
| Retail sales (%) | 4.9 | 6.3 | + |
| Inventory index (%) | 8.8 | 13.2 | ++ |
| Disbursement FDI (USD billion) | 6.7 | 6.8 | + |
| Trade surplus/deficit (USD billion) | (1.1) | 1.2 | |
| Export (USD billion) | 74.0 | 83.9 | ++ |
| Import (USD billion) | 74.6 | 82.7 | ++ |
| CPI (%) | 7.29 | 4.94 | - |
| New establishment company | 45,589 | 42,398 | - |
| Dissolved and go out of business company | 34,255 | 37,612 | ++ |
| *End of June | | | |

Source: GSO

To go deep into details, we suppose that public demand is the most important factor of current macro environment. Both industrial consumption and retail sales decreased slightly compared to the last month, especially, inventory index stand at high, increased by 13.2% yoy while that of 2013 was just 8.8%. Narrowing statistic data to some industries which have listed company on Vietnam stock market, we notice some important points below:



Source: GSO, RongViet Securites





On the contrary, industries have higher rates in inventories in comparison with the same period such as animal feed (77%), steel (40.4%) and pharmacy (38.4%). According to our analyst, due to declined feed materials, feed companies took advantages to import ingredients and an improvement in consumption would be occurred in the second-half year. In term of pharmacy industry, the decision related to medicine auction regulation has been made negative impacts on revenues in companies among the industry; meanwhile the Steel industry has been facing surplus supply, and most of steel companies have not been full of capacity. Moreover, a decline in consumption usually happens in 3Q2014 as seasonable factor.

For retail sales, consumption in July decreased again (-4%) after the recovery in the previous three months. In the first 7 months of 2014, foreign sector recorded the highest growth (+26.1%), next was private sector (+11.3%) and last was own-stated (+7.8%). Retail sales in 7 months gained 6.3% (after excluding inflation) and higher than that of the same period in 2013 (~4.9%).

590 points and then...

We do believe just a single adjustment yesterday is not enough to create an attractive price for many stocks. However, market sentiment have been improved significantly due to Moody's has today upgraded Vietnam rating (from B2 to B1 – stable outlook). VNIndex thus got over 590 points thanks to many leaders like BVH, MSN, VNM, VIC and VCB, on HNX bourse, PVS was still the most outstanding shares.

According to the statistic on both bourses, there has been 388/661 listed companies publishing 2Q2014 business results. The influence in 2Q2014 earnings updates seems to be familiar with investors in recent days and newly supporting information is unlikely to be appeared. However, we expect that it would bring positive impacts as capital flows is believed to be sustainable on both markets in the remaining months this year. Thus, the investor that had taking-profit partly and had high proportion in cash should observe to re-disburse into tickers having optimistic revenue and profit in the second-half year.

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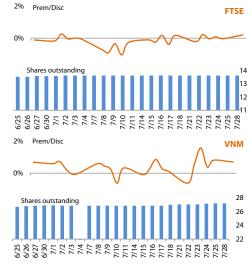


Industry Movement

% change Industry **Industry ROE** Technologies -0.7% 40% Industrials 0.7% Constructions 0.3% Oil & Gas 0.2% 35% Distribution 0.5% F&B 0.9% Oil & Gas Household Goods -0.1% 30% Cars & Parts 0.2% Chemicals 0.2% 25% Resources 0.7% Insurances 2.3% Real Estates 1.1% 20% Financials 0.1% Banking 0.1% Utilities 0.2% 15% Healthcare 0.3% F&B Banking **Real Estates** 10% Industrials 5% 0% -2% -1% 1% 2% 3% % Price change -5%

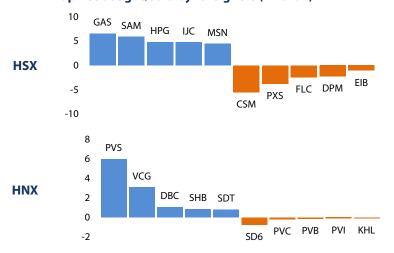
Foreign Investors Trading





% price change

Top net bought/sold by foreigners (VND bn)



Top Active

Price

Ticker

| FLC | 12.50 | | 9.96 | | 0.0% |
|---------------|----------------|--------|------|------|------------|
| VHG | 9.00 | | 2.92 | | -2.2% |
| HQC | 7.40 | | 2.81 | | 4.2% |
| SAM | 10.00 | | 2.31 | | 3.1% |
| ITA | 7.70 | | 2.29 | | 1.3% |
| | | | | | |
| | | | | | |
| Ticker | Price | Volume | | % pr | ice change |
| Ticker KLS | Price 11.00 | Volume | 3.22 | % pr | ice change |
| | | Volume | | % pr | |
| KLS | 11.00 | Volume | 3.22 | % pr | 1.4% |
| KLS PVX | 11.00 4.40 | Volume | 2.68 | % pr | 1.4% |

Volume



MACRO WATCH

Graph 1: GDP Growth



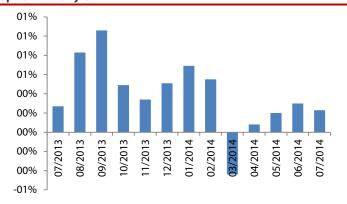
Sources: GSO, Rongviet Securities database (*) Comparision price in 1994

Graph 2: IIP



Sources: GSO, Rongviet Securities database

Graph 3: Monthly CPI



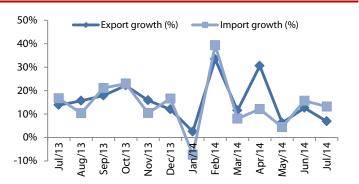
Sources: GSO, Rongviet Securities database

Graph 4: HSBC - PMI



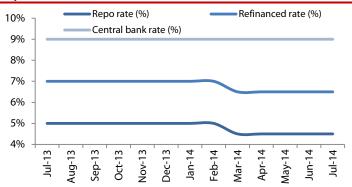
Sources: GSO, Rongviet Securities database

Graph 5: Trade Growth



Sources: GSO, Rongviet Securities database

Graph 6: Interest



Sources: SBV, Rongviet Securities database



RONG VIET NEWS

| COMPANY REPORTS | Issued Date | Recommend | Target Price |
|--|-------------------------------|---------------------------------|--------------|
| DBC-Benefit from decline in material price | May 27 th , 2014 | Buy – Long-term | 28,000 |
| FPT-Leaping revenue | May 27 th , 2014 | Accumulate – Intermediate-term | 51,600 |
| NBB-Strengthened cash flows | May 07 th , 2014 | Buy – Long-term | 36,300 |
| DIG-Reboot | April 28 th , 2014 | Accumulated – Long-term | 19,200 |
| HPG-Sustainable Development | April 24 th , 2014 | Accumulated – Intermediate-term | 55,100 |

Please find more information at http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx

FUND CERTIFICATION INFORMATION

| Fund name | Trading Day | Subscription Fee (% of trading value) | Redemption Fee (% of trading value) | NAV per unit at valuation date | NAV per unit last valuation date | Change in NAV |
|------------|--------------------------|---|-------------------------------------|-----------------------------------|-------------------------------------|----------------|
| VFF | 22/07/2014 | 0.75% | 0.75% | 11,065 | 11,000 | 0,59% |
| VF1 | 24/07/2014 | 0.20% - 1.00% | 0.50%-1.50% | 22,261 | 21,961 | 1,36% |
| VF4 | 23/07/2014 | 0.20% - 1.00% | 0.00%-1.50% | 10,157 | 9,975 | 1,83% |
| VFA | 25/07/2014 | 0.20% - 1.00% | 0.00%-1.50% | 7,516 | 7,479 | 0,50% |
| VFB ENF | 25/07/2014 18/07/2014 | 0.30% - 0.60% 0.00% - 3.00% | 0.00%-1.00% | 10,982 10,105 | 10,975 10,009 | 0,07% 0,96% |

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