

## **EARNINGS RELEASE**

# 2<sup>ND</sup> QUARTER & FIRST HALF OF 2021





#### **BUSINESS RESULTS OF Q2/2021**

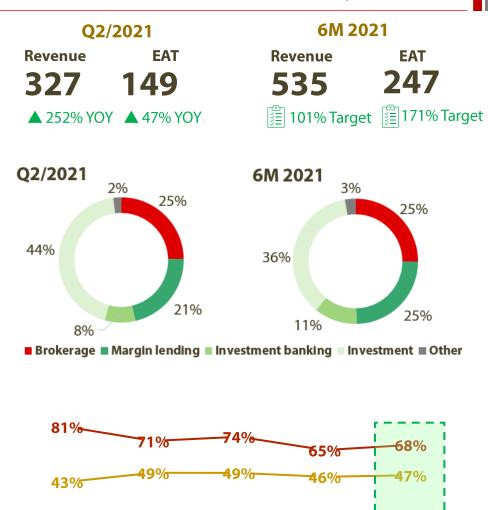
Unit. VND billion

Q3/2020

Q4/2020

						Offit.	VND billion
ltems	Quarterly			Accumulatively			
items	Q2/2021	Q2/2020	% +/(-)	6M 2021	%/Target	6M 2020	% +/(-)
Total revenue	327.30	93.01	251.9%	534.66	101.3%	170.75	213.1%
Brokerage	80.88	22.55	258.7%	134.09	102.9%	43.20	210.4%
Margin lending	70.68	47.01	50.3%	131.64	55.4%	97.06	35.6%
Investment banking	25.99	7.35	253.5%	59.53	119.1%	8.11	634.5%
Investment	143.04	11.57	1,136.0%	194.92	216.6%	14.51	1,243.7%
Other	6.71	4.52	48.3%	14.48	72.4%	7.88	83.9%
Total expenses	140.03	-11.92	(1,275.0%)	224.23	64.4%	154.27	45.3%
Earnings before tax	187.27	104.92	78.5%	310.43	172.5%	16.48	1,783.3%
Earnings after tax	148.78	101.39	46.7%	246.83	171.4%	13.01	1,796.8%

- Accumulated for the first 6 months of 2021, VDSC recorded revenue of approximately VND 535 billion, accomplishing the FY2021 target and equal to 3.1 times YoY. Within which, business segments of brokerage, investment banking and investment all completed and exceeded target of FY2021.
- Earnings before tax (EBT) reached over VND 310 billion, while Earnings after tax (EAT) was VND 247 billion, equal to 171% FY2021 target and 19 times the result of the same period last year. **This is the highest profit VDSC has ever achieved since its establishment.**
- Earnings per share (EPS) of Q2/2021 was VND 1,486, increased 52% compared to the previous quarter. The trailing four quarters EPS was VND 3,835.



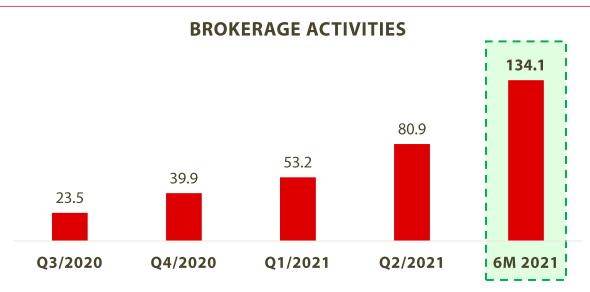
Q1/2021

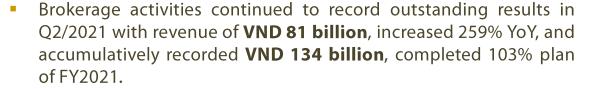
- Gross profit margin
- Net profit margin

Q2/2021

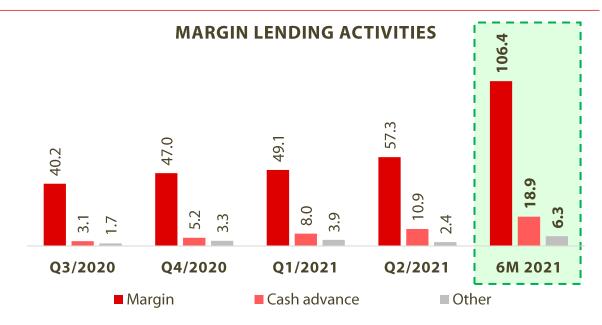


#### **BROKERAGE & MARGIN LENDING ACTIVITIES**





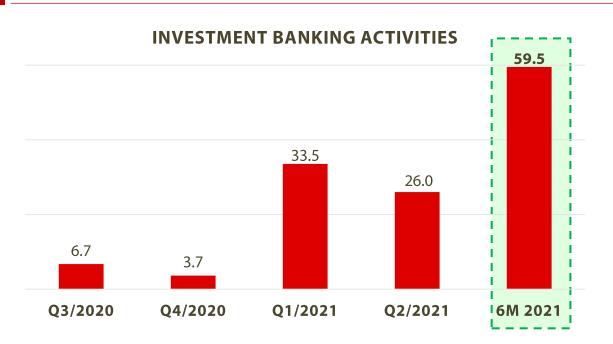
In addition to customers expanding and revenue growing, VDSC constantly makes effort to create the best and most diversified products and services which increase customers' convenience and experience. Since the start of 2021, the new version of iDragon trading system and bond online trading system have been put into operation, timely served the need of clients and investors in trading at VDSC.

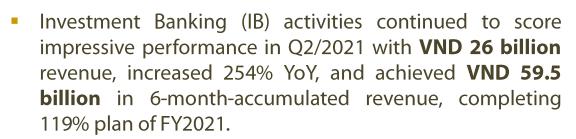


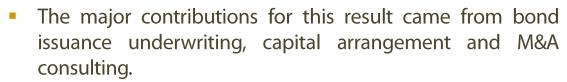
- Margin lending activities successfully maintained its growth, earned VND 71 billion in Q2/2021, increased 50% YoY and accumulatively reached VND 132 billion after 06 months, completed 55% plan of FY2021.
- Loan outstanding balance as of 30/06/2021 was VND 2,317 billion, rose 64% from the end of 2020.
- Loan outstanding balance/Owners' equity ratio was 1.63, ensured to comply with the regulated level (max at 2.0 times).



#### **INVESTMENT BANKING & INVESMENT ACTIVITIES**









- Investment activities brought in **VND 143 billion** in Q2/2021, equal to 12.4 times the same period last year; and until the end of 06/2021, the accumulated revenue was **VND 195 billion**, completed 217% the target set for FY2021.
- Average return on investment of VDSC in the first half of 2021 outperformed the increase of VN-Index.



### **FINANCIAL SITUATION OF Q2/2021**

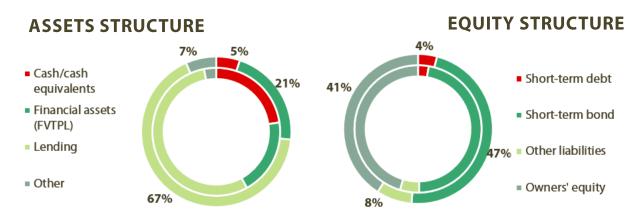
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ltems	31/12/2020	30/06/2021	% +/(-)
Total Assets	2,568.36	3,472.74	35.2%
Cash and cash equivalents	582.25	177.17	(69.6%)
Financial assets (FVTPL)	497.29	749.50	50.7%
Lending	1,409.79	2,316.87	64.3%
Other assets	79.02	229.20	190.0%
Total Equity	2,568.36	3,472.74	35.2%
Short-term debt	69.59	142.94	105.4%
Short-term bond	1,206.92	1,642.50	36.1%
Other liabilities	126.33	267.30	111.6%
Owners' Equity	1,165.52	1,419.99	21.8%
Financial Ratios	31/12/2020	30/06/2021	% +/(-)

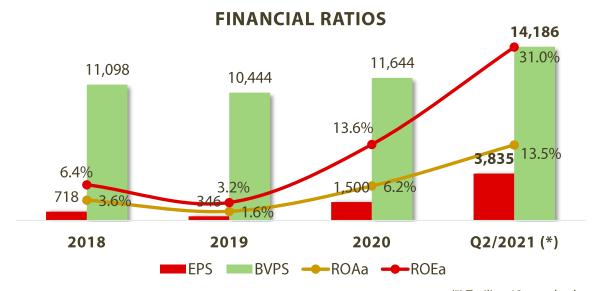
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Financial Ratios	31/12/2020	30/06/2021	% +/(-)
Financial safety ratio	637.8%	647.4%	-
Total Liabilities/ Owners' Equity	1.20	1.45	20.1%
ROAa (*)	6.2%	13.5%	118.8%
ROEa (*)	13.6%	31.0%	128.2%
Earning per share - EPS (VND) (*)	1,500	3,835	155.8%
Book value per share - BVPS (VND)	11,644	14,186	21.8%
P/E (**)	7.1	6.5	-
P/B (**)	0.9	1.8	-
		(*) T: !!: 12	

(\*) Trailing 12 months data

(\*\*) According to the closing price at the end of the period



Small circle: as of 31/12/2020 Big circle: as of 30/06/2021



(\*) Trailing 12 months data

