





BEST INVESTMENT RESEARCH VIETNAM 2025

GLOBAL BANKING & FINANCE AWARDS





MARKET AND TRADING STRATEGY

MARKET COMMENTARY

- The market underwent a correction after attempting to break above the 1,500-point threshold during the trading session. Liquidity decreased compared to the previous session but remained relatively high, indicating that profit-taking supply continues to exert pressure on the market, while supportive cash flow showed signs of cooling down after the market's rapid advance.
- The market's corrective phase has not yet shown signs of stopping and may continue into the next trading session. However, this movement might only be a rebalancing after the market's quick gains.
- ➤ It's expected that the market will find support on pullbacks, with the 1,460 1,475 point area acting as support. The market still has an opportunity to rebound and continue to test the 1,500-point area.

TRADING STRATEGY

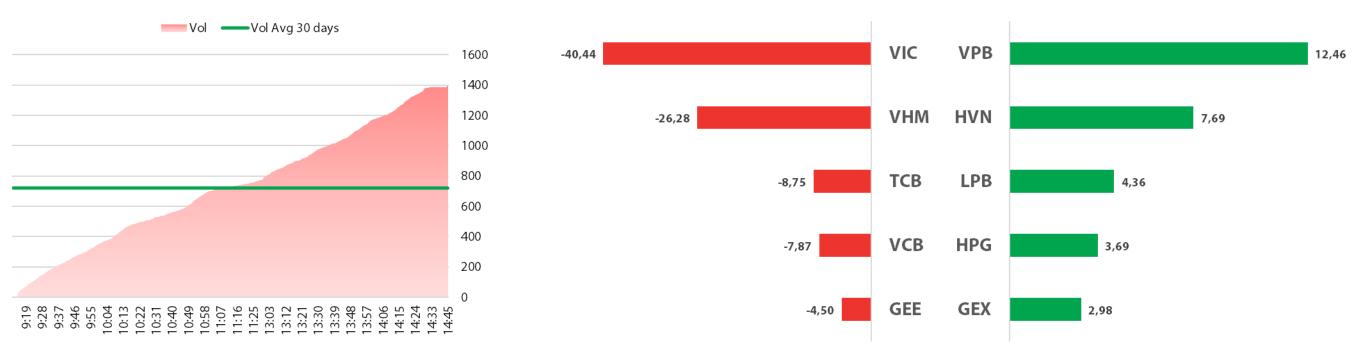
- Investors should observe supply and demand dynamics at the support area to assess the market's potential for further gains.
- Investors may consider taking short-term profits and realizing gains for stocks that have reached their targets or have rapidly advanced to resistance areas.
- ➤ On the buying side, Investors can consider the market's corrective action as an opportunity for short-term purchases of stocks that have shown positive performance recently and have quickly corrected to support areas.



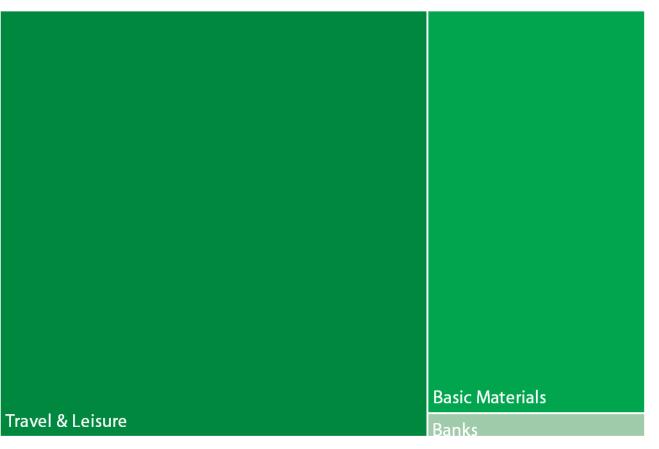
MARKET INFOGRAPHIC

TRADING VOLUME (MILLION SHARES)





TOP SECTOR CONTRIBUTING TO THE INDEX (%)







Ho Chi Minh City Securities Corporation



BUY
23,100 – 23,800
25,500
▲ 7.1 % - 10.4%
27,500
15.5 % - 19%
22,200

(* Recommendation is made before the trading session)

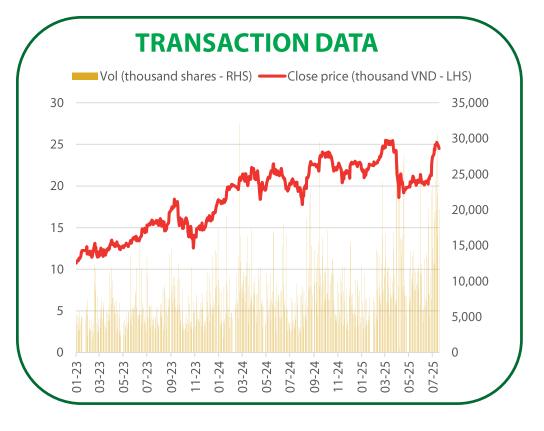
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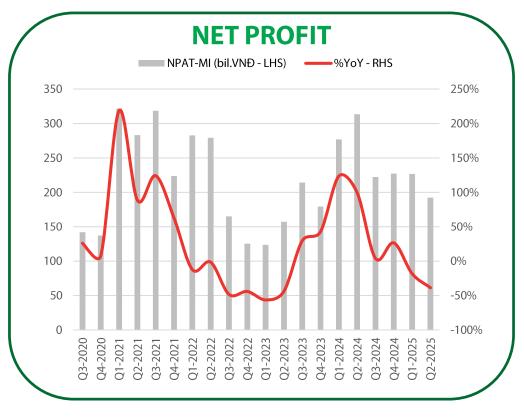
Financial Services
26,945
1,080
12,508
311
5.95
17.765 – 25.503

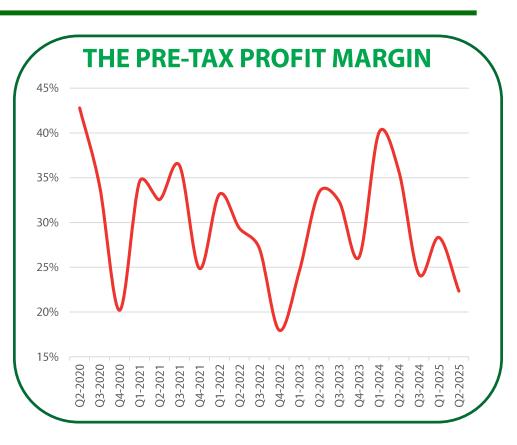
INVESTMENT THESIS

- For the second quarter of 2025, HCM reported total operating revenue of VND 1,073 billion, a marginal 1.8% year-over-year decrease, while profit after tax fell sharply by 38% to VND 192 billion. This performance was shaped by declines in both proprietary trading (down 15.6% to VND 335 billion) and brokerage services (down 8.3% to VND 232 billion), which were partially offset by a robust 29% increase in margin lending revenue to VND 499 billion. However, the company's profitability was severely impacted by a increase in provision expenses, which surged to VND 288 billion from VND 148 billion, leading to a substantial drop in the pre-tax profit margin.
- In the short term, an increase in brokerage market share, combined with a trend of capital raising, is expected to create growth for margin lending activities. This will also supplement the capital available for proprietary trading, which is mainly focused on bond investments. This strategy is anticipated to help the company record additional profits from its proprietary trading segment.
- The Vietnamese stock market is progressively addressing regulatory hurdles, such as the pre-funding requirement bottleneck. Concurrently, the newly issued Circular 03 has simplified the process for foreign investors to open indirect investment accounts in VND. These positive developments are expected to attract foreign capital inflows and promote the market's upgrade process. This, in turn, will create opportunities for securities firms to scale up their operations, especially for those with a strong position in institutional brokerage.

KEY FINANCIAL INDICATORS







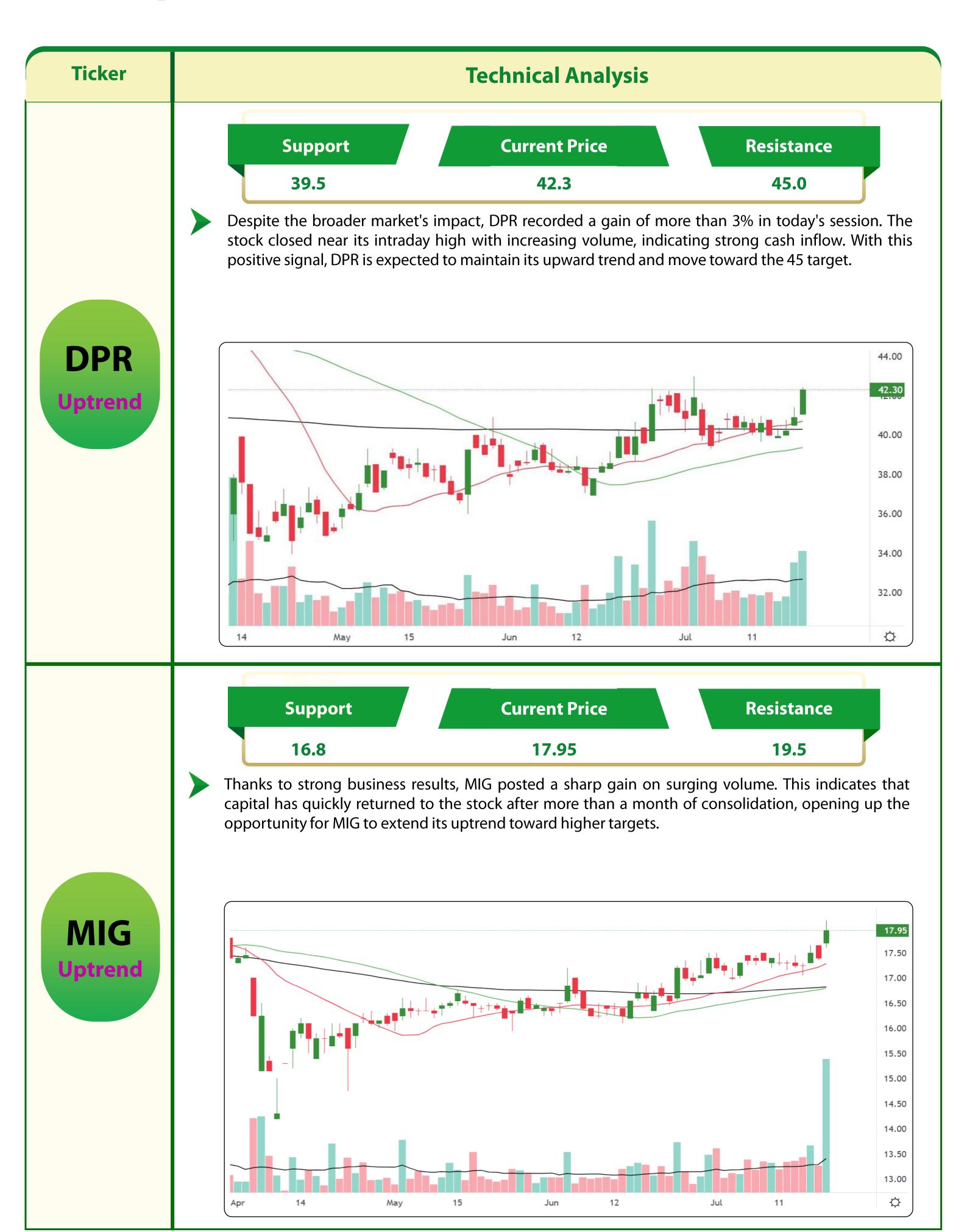
TECHNICAL VIEW

• After a rapid ascent from below the MA(200) area, HCM was curbed at its old peak around 25,6 and underwent a correction. HCM's corrective movement has not yet shown signs of stopping and may continue. However, this action might only be a rebalancing after the swift price increase. It's expected that HCM will find support on pullbacks, with the 23 – 23,8 area serving as support. HCM will then have an opportunity to recover and continue to test its old peak.

Support: 23,000 VND.Resistance: 27,500 VND.











HIGHLIGHT POINTS

HDG – Recovery expected in project development

(Lam Do, CFA – <u>lam.dt@vdsc.com.vn</u>)

- During the 2023-2024 period, HDG faced legal challenges that prevented project implementation from aligning with expectations. However, in the first half of 2025, we observe the progressive resolution of key bottlenecks, positioning the company to ramp up investments in new projects from the second half of the year onward.
- We project that HDG's 2025 business performance to exhibit relative positivity against the subdued 2024 baseline, with forecasted revenue and gross profit reaching VND 3,097 billion (+14% YoY) and VND 2,188 billion (+71% YoY), respectively. Net profit attributable to the parent company is estimated at VND 1,025 billion (+80% YoY), though issues regarding the resolution of matters tied to the Infra 01 project.

Project Development - Difficulties to be gradually resolved

Ha Do Group Jsc (HDG) is recognized for its prominent real estate and energy projects, including prime-market real estate developments (such as Hado Centrosa Garden and Hado Charm Villas) and renewable energy initiatives (e.g., Phuoc Huu and An Phong) that align with the Power Development Plan VIII. During the 2023-2024 period, the company encountered several legal hurdles that impeded project execution as anticipated, including the need to provision for potential losses at the Hong Phong 4 power plant (which has been operating stably but has not received electricity payments from EVN under the contract since 2023). However, in the first half of 2025, we observe that certain bottlenecks have begun to be resolved, enabling the enterprise to accelerate investments in new projects from the second half of the year onward.

Table 1: HDG's Planned Development Projects

Projects	Sector/Pruducts	Location	Status
Charm Villas	Villa/ Townhouse/ Shophouse	Hoai Duc, Hanoi	Phase 3 is expected to open sale in 2H2025; the rough part (108 units) is almost complete.
Green Lane	Apartment	District 8, HCMC	Proposed in the list of implementing commercial housing projects through receiving land use rights with other land
Minh Long	Townhouse/Apartment	Thu Duc city, HCMC	Waiting for the program of implementing commercial housing projects through receiving land use rights with other land
62 Phan Dinh Giot	Office, commercial and apartment	Thanh Xuan, Hanoi	Proposed in the list of implementing commercial housing projects through receiving land use rights with other land
Phuoc Huu	Wind power plant (50MW)	Ninh Thuan	An investment decision has already been made Awaiting regulatory guidance on the pricing negotiation mechanism
Binh Gia	Wind power plant (80MW)	Lang Son	Already made the memorandum of understanding Awaiting regulatory guidance on the pricing negotiation mechanism
Son Linh, Son Nham	Hydrogen power plant	Quang Ngai	Expected to increase the total capacity of 2 plants to 24MW Son Nham Plant (9MW) is under construction

Source: HDG, RongViet Securities

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RECOMMENDATIONS STATISTICS

Date	Ticker	Current Price	Entry Price	Short-term Target Price 1	Short-term Target Price 2	Stop-loss	Exit Price	Gain/ Loss	Status	Change of VN-Index (*)
18/07	PVS	33.40	33.50	36.00	39.80	31.30		-0.3%		-0.3%
17/07	BID	38.10	38.30	41.00	44.50	36.40		-0.5%		0.6%
16/07	MSN	77.50	74.20	80.00	85.00	68.90		4.4%		1.7%
11/07	GAS	67.50	67.90	73.00	77.50	64.40		-0.6%		2.7%
10/07	DCM	34.45	34.20	36.50	39.50	32.30		0.7%		3.8%
09/07	TLG	54.30	55.00	59.00	63.50	51.30		-1.3%		4.9%
08/07	VIB	17.35	16.49	17.46	19.12	15.53		5.2%		5.9%
07/07	MWG	70.00	66.00	70.00	74.00	63.80	70.70	7.1%	Closed (18/07)	8.0%
03/07	VPB	22.30	18.50	20.00	22.00	17.40	22.30	20.5%	Closed (21/07)	7.3%
02/07	МВВ	26.95	26.05	28.00	30.00	24.80		3.5%		7.8%
01/07	VNM	60.00	57.30	60.00	64.00	54.30		4.7%		7.9%
27/06	НСМ	24.50	21.00	22.20	23.90	19.90	23.20	10.5%	Closed (03/07)	1.2%
Average perfe	ormance (QTD)						1	9.4%		7.3%

(*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.



Vietnam events

Date	Events
06/07/2025	Announcement of Vietnam's economic data June 2025
16/07/2025	Announcement of constituent stocks in the new VN30 basket
17/07/2025	Expiry date of 4111F7000 futures contract



Global events

Date	Countries	Events		
09/07/2025	UK	BOE Financial Stability Report		
09/07/2025	China	CPI y/y		
10/07/2025	US	FOMC Meeting Minutes		
11/07/2025	UK	GDP m/m		
15/07/2025	US	CPI m/m		
15/07/2025	China	House Price Index y/y		
16/07/2025	UK	CPI y/y		
16/07/2025	US	PPI m/m		
17/07/2025	UK	Claimant Count Change		
16/07/2025	EU	CPI y/y		
17/07/2025	US	Retail Sales m/m		
18/07/2025	US	Prelim UoM Consumer Sentiment		
18/07/2025	US	Prelim UoM Inflation Expectations		
21/07/2025	China	Loan Prime Rate		
25/07/2025	UK	Retail Sales m/m		
31/07/2025	US	Advance GDP q/q		
31/07/2025	US	Core PCE Price Index m/m		



RONGVIET RECENT REPORT

COMPANY REPORTS	Issued Date	Recommend	Target Price
DGC – Advantages of an extended value chain	July 18 th 2025	Accumulate – 1 year	108,400
KDH – Revenue in Q2/2025 continues from the handover of The Privia	July 17 th 2025	Buy – 1 year	42,600
HDB – Outstanding growth driven by the expansion of non-interest income	July 10 th 2025	Accumulate – 1 year	26,300
HAX – MG development and land transaction are the key focus in H2- 2025	July 10 th 2025	Accumulate – 1 year	17,200
PVT – Profit margin set to recover in 2H2025 after short-term decline	July 09 th 2025	Accumulate – 1 year	19,900
Please find more information at https://www.vdsc.com.vn/en/research/comp	anv	1	1





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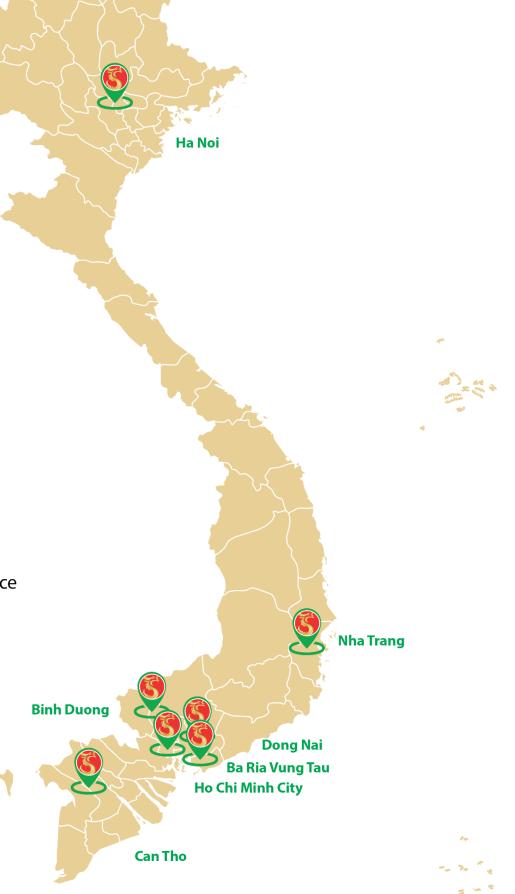
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