

DECEMBER

16

TUESDAY

“Market extended rallies”

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ADVISORY DIARY

- **Trade surplus in November- positive news but no huge impacts**
- **Market extended rallies**

Trade surplus in November- positive news but no huge impacts

Recently, the movement in Oil price totally attracted investors’ attentions in order to give proper investment’s decisions. Pessimistic forecasts related to “the more decreasing Oil price has, the more downward the index gets” have been spread all over the market. Thus, it seems to be reasonable as the investors have no interest in optimistic macros’ data; particularly November trade balance.

According to preliminary figures published by the Customs of Viet Nam, trade balance shows improvements as trade surplus (410 million USD) after trade deficit in the past two months. Total trade balance decreased by 7.5% to the prior month. Noticeably, imported values declined of 9% due to significant drop in commodities that constituted a large proportion in trade balance.

Top ten imported items in November 2014

Items	Value (million USD)	Growth (% MoM)
1 Machine, equipment and accessories	2,007	-10.26%
2 Computers, electrical	1,855	-0.62%
3 Telephone, mobiles, and accessories	841	0.96%
4 Textiles & garments	825	-9.93%
5 Iron and steel	660	-20.84%
6 Others	633	-3.39%
7 Plastics	532	-7.75%
8 Foot-wears	392	-11.96%
9 Crude oil	353	-32.67%
10 Products from iron and steel	324	-1.93%

Source: Customs of Viet Nam

In conclusion, Viet Nam’s trade balance moves to surplus position after two months in deficit position. To accumulate, despite the trade surplus only endured in 6 months, total trade balance was still surplus with total value of USD2.63 billion, 4 times higher than that of the same period. According to the prior data, trade balance in the last two months is usually deficit due to high demand in material’s import. However, we believe that trade balance in December is likely to stay surplus thanks to (1) declines in commodities show no rebound (2) Fishery and Textile get involved in the peak season that seem to contribute considerably in trade balance. According to statistic, in the last two months, fishery export value increased by 13-40% to the early six months.

Market extended rallies

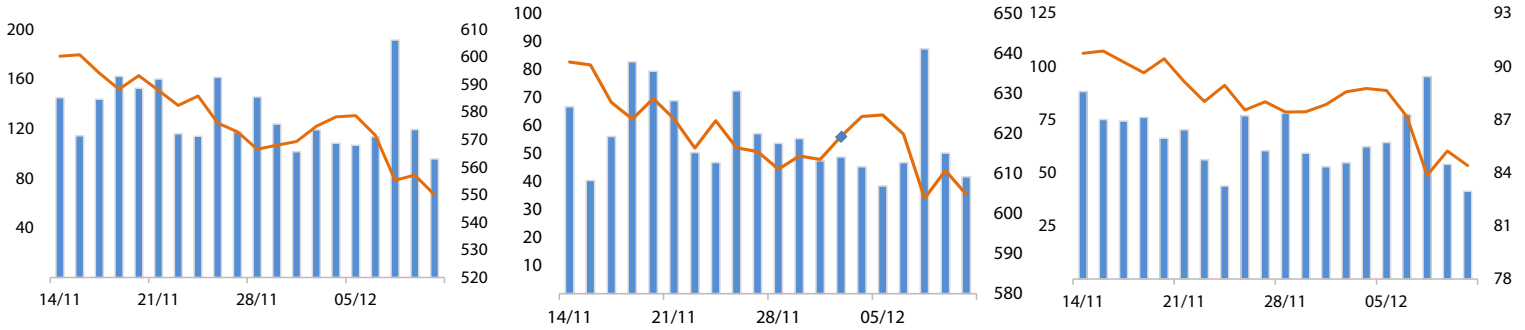
From November, Circular 36 and the continuous decline in oil prices have caused the stock market fell into "It never rains but it pours", even some irrelevant stocks or benefit from the oil price were decreased as a “domino” effect.

In theory, the market price, which is determined by supply and demand in the long term, will always revolve around the intrinsic value of the business. Thus, with the bright spot of growth in economic and many businesses, we believe that the Index will mobilize upward, in other words, it will be absurd if the Index falls below 500. In addition, according to our experience, when experts have found that stocks are too cheap or too expensive, the market will still be in inertial

movement in short term.

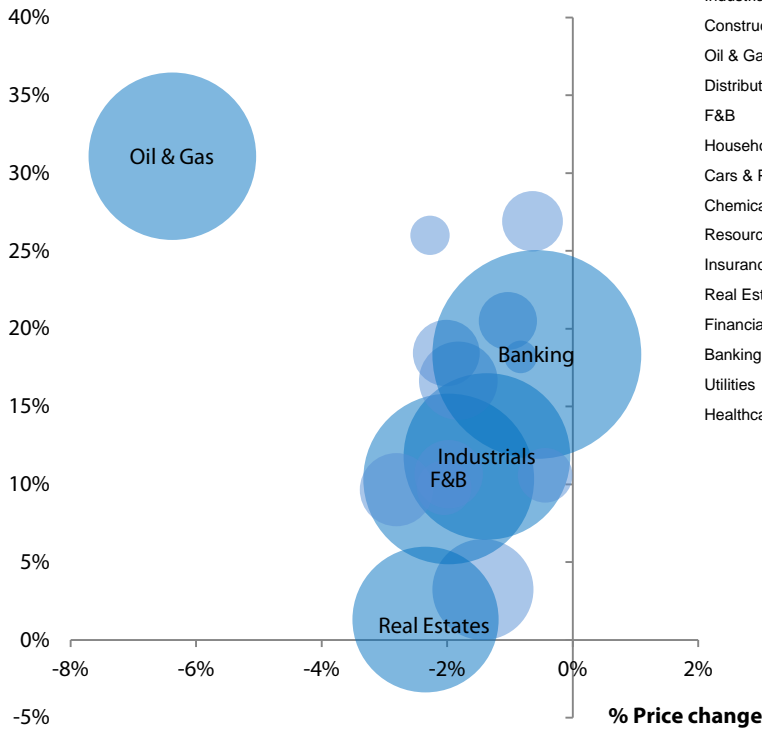
Therefore, finding the bottom of the market will not be a majority for the investors and they should consider some stocks that they are knowledgeable and interested for the recovery opportunity ahead. For those investors who do not have any specific stock and risk aversion, the ETFVN30 would be an option worth considering.

VNINDEX -2.33% 535.14 VN30 -2.01% 591.78 HNXINDEX -1.90% 82.64



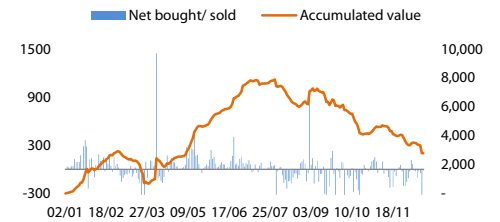
Industry Movement

Industry ROE

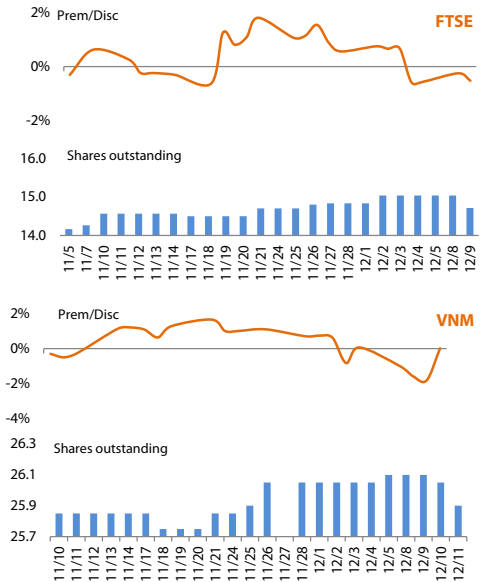


Industry	% change
Technologies	-1.0%
Industrials	-1.4%
Constructions	-1.4%
Oil & Gas	-6.4%
Distribution	-0.8%
F&B	-2.0%
Household Goods	-2.0%
Cars & Parts	-2.3%
Chemicals	-2.0%
Resources	-0.6%
Insurances	-1.8%
Real Estates	-2.3%
Financials	-2.8%
Banking	-0.6%
Utilities	-2.0%
Healthcare	-0.4%

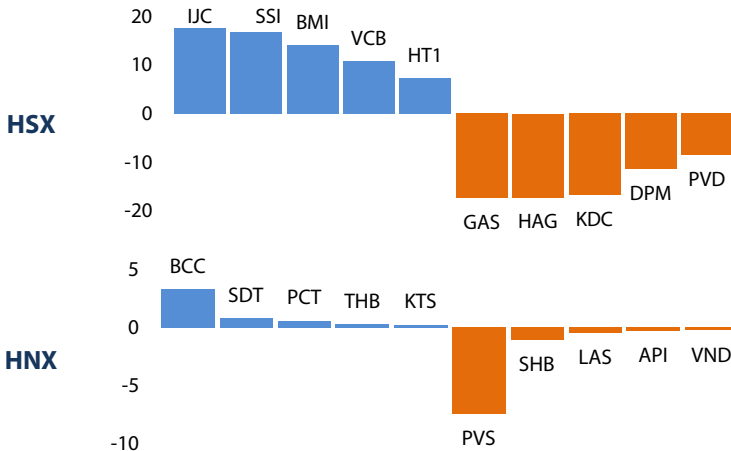
Foreign Investors Trading



ETF



Top net bought/sold by foreigners (VND bn)



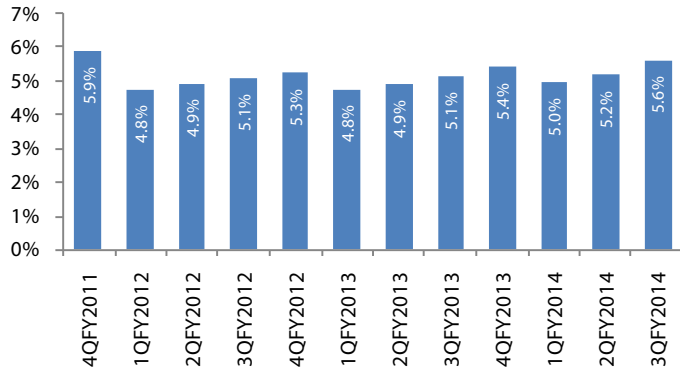
Top Active

Ticker	Price	Volume	% price change
FLC	10.5	10.17	-3.7%
ITA	8.2	7.46	-2.4%
OGC	7.9	5.82	-1.3%
KSS	5.8	3.98	5.5%
SAM	13.6	3.97	-5.6%

Ticker	Price	Volume	% price change
SCR	9.90	7.21	-3.9%
KLF	12.60	6.58	-3.8%
PVS	23.70	4.97	-7.1%
PVX	5.40	4.02	-3.6%
SHB	8.50	3.28	-1.2%

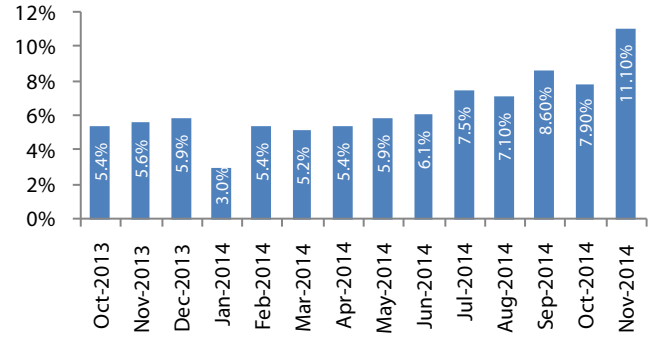
MACRO WATCH

Graph 1: GDP Growth



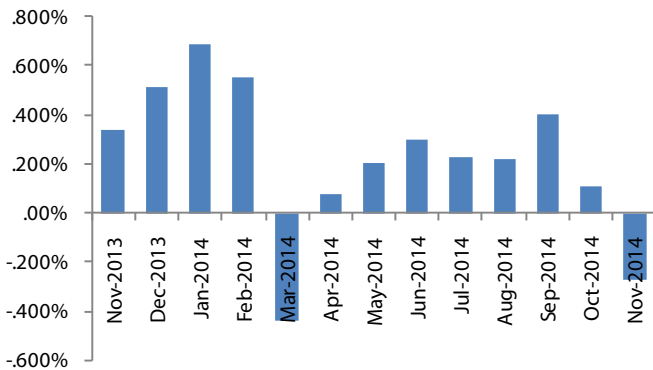
Sources: GSO. Rongviet Securities database
(* Comparison price in 1994)

Graph 2: IIP



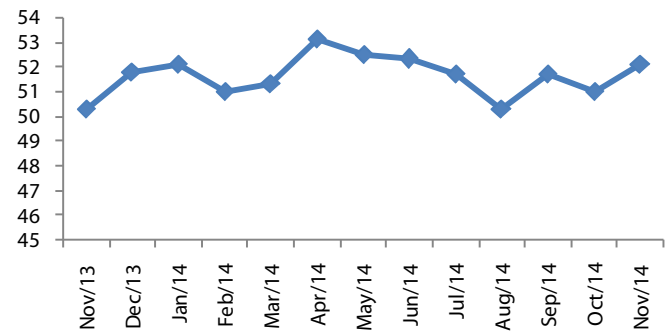
Sources: GSO. Rongviet Securities database

Graph 3: Monthly CPI



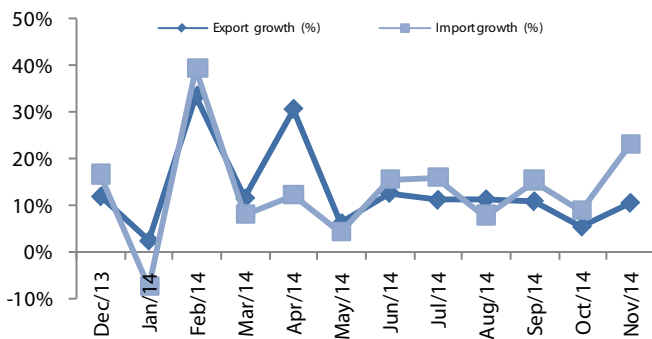
Sources: GSO. Rongviet Securities database

Graph 4: HSBC - PMI



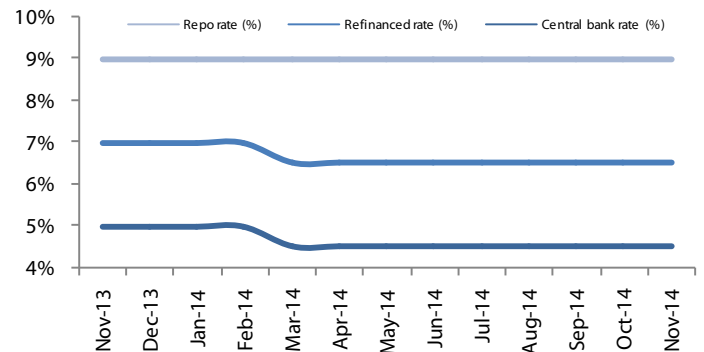
Sources: GSO. Rongviet Securities database

Graph 5: Trade Growth



Sources: GSO. Rongviet Securities database

Graph 6: Interest



Sources: SBV. Rongviet Securities database

RONG VIET NEWS

COMPANY REPORTS	Issued Date	Recommend	Target Price
PCT – Restructuring	Dec 11 th , 2014	Monitor	
FPT - Growth driver expected from retails	Dec 3 rd , 2014	Accumulate – Long term	61,000
GDT - Still being on upward trend	Nov 27 th , 2014	Accumulate – Long term	41,300
PGS - 2015: A year of challenge	Nov 24 th , 2014	Neutral - Long term	37,800
NBB - A turning point with City Gate Towers	Nov 14 th , 2014	Buy - Long term	26,800
CMI-Project restarts spark new hopes	Nov 13 th , 2014	Monitor	

Please find more information at <http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx>

FUND CERTIFICATION INFORMATION

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VFF	09/12/2014	0%-0.75%	0%-2.5%	11,378	11,576	-1.71 %
VEOF	09/12/2014	0%-0.75%	0%-2.5%	9,800	9,815	-0.15%
VF1	12/12/2014	0.2% - 1%	0.5%-1.5%	20,890	21,111	-1.05%
VF4	10/12/2014	0.2% - 1%	0%-1.5%	9,102	9,565	-4.84%
VFA	12/12/2014	0.2% - 1%	0%-1.5%	7,373	7,443	-0.95%
VFB	12/12/2014	0.3% - 0.6%	0%-1%	11,841	11,832	0.08 %
ENF	05/12/2014	0% - 3%	0%	10,889	10,807	0.76%
MBVF	04/12/2014	1%	0%-1%	11,135	11,060	0.68%
MBBF	10/12/2014	0%-0.5%	0%-1%	11,766	11,768	-0.02%

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