





BEST INVESTMENT RESEARCH VIETNAM 2025

GLOBAL BANKING & FINANCE AWARDS





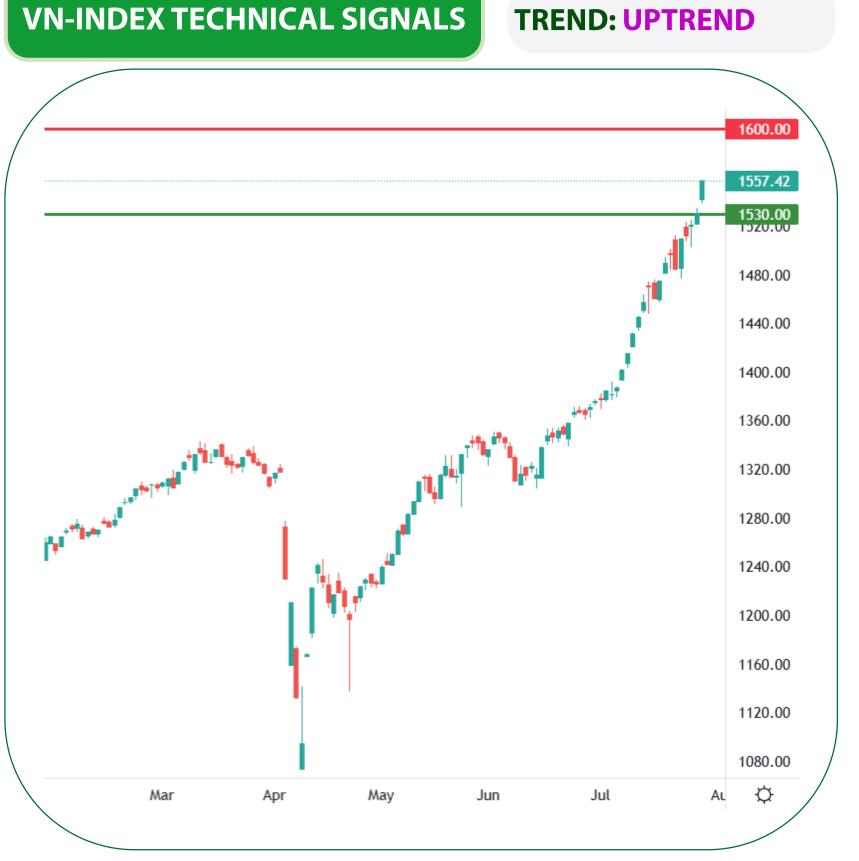
MARKET AND TRADING STRATEGY

MARKET COMMENTARY

- The market continued its upward trend and quickly surpassed the old peak of 1,536 points. Liquidity increased compared to the previous session, indicating that cash flow is actively engaged and spreading across various stock groups, while simultaneously absorbing profit-taking supply above the old peak.
- The signal of breaking above the 1,536-point resistance with good liquidity could create supportive momentum and help the market continue to extend its upward phase in the near future.
- ➤ It's expected that profit-taking supply will increase and cause contention with cash flow as the market reaches new highs, but the market's upward momentum may only halt when this contention escalates to a climax.

TRADING STRATEGY

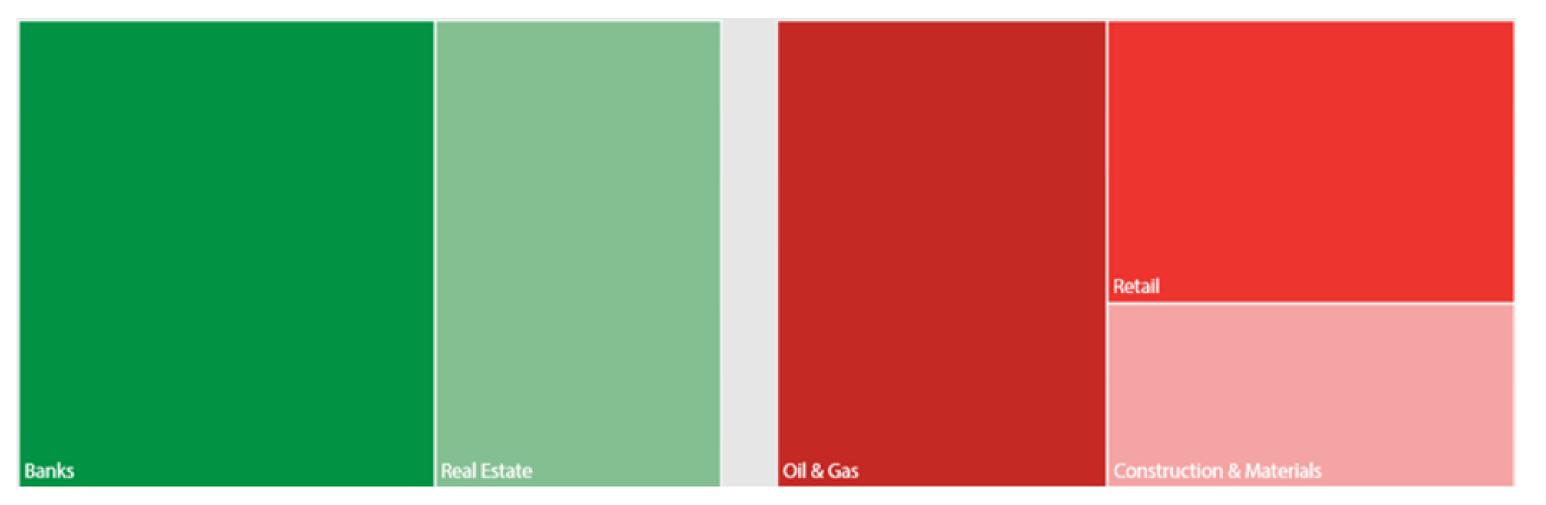
- Investors should observe supply and demand dynamics to assess the market's potential for further gains.
- Investors may consider taking short-term profits and realizing gains for stocks that have reached their targets or have rapidly advanced to resistance areas.
- ➤ On the buying side, Investors can continue to explore short-term opportunities in stocks that are showing good signals from support areas or exhibit strong continuation patterns.



MARKET INFOGRAPHIC



TOP SECTOR CONTRIBUTING TO THE INDEX (%)





Bank for Foreign Trade of Vietnam



Recommendation – BUY	
Recommended Price (29/07/2025) (*)	62,200 – 63,000
Short-term Target Price 1	67,000
Expected Return 1 (at recommended time):	6.3 % - 7.7 %
Short-term Target Price 2	72,000
Expected Return 2 (at recommended time):	14.3 % - 15.8%
Stop-loss	60,400

(* Recommendation is made before the trading session)

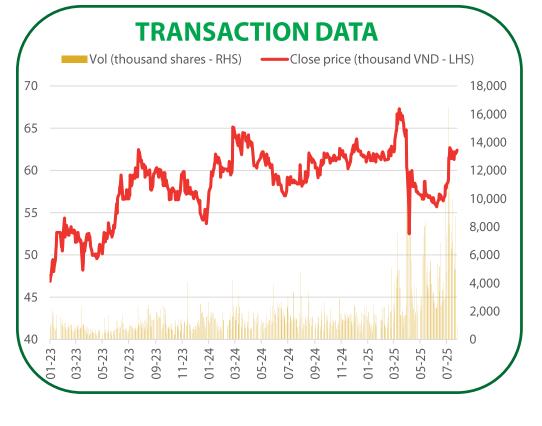
	· ·	

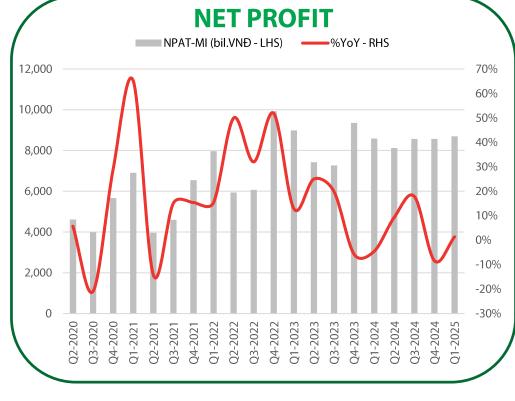
Sector	Bank
Market Cap (\$ mn)	518,052
Current Shares O/S (mn shares)	8,356
3M Avg. Volume (K)	5,241
3M Avg. Trading Value (VND Bn)	308
Remaining foreign room (%)	7.96
52-week range ('000 VND)	52.5 – 67.3

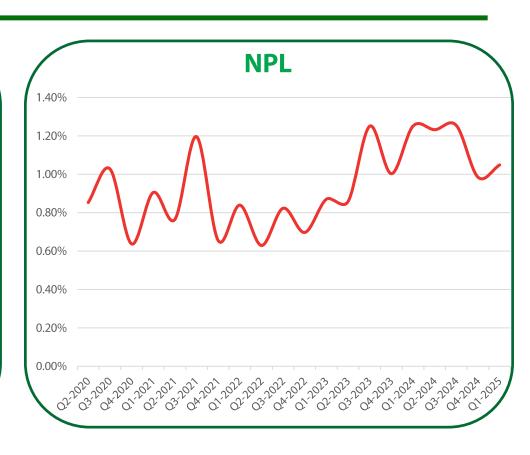
INVESTMENT THESIS

- ➤ VCB reported Q1 2025 pre-tax profit of VND 10.86 trillion (+1% YoY), completing 25% of its full-year target. Growth was supported by a 12% YoY increase in non-interest income (mainly from FX trading and off-balance-sheet recoveries) and a 50% drop in credit provisions. However, profit was capped by a sharp NIM decline to 2.64%, due to higher funding costs and a lower CASA ratio. Fee income also dropped sharply as upfront bancassurance fees were no longer booked.
- Asset quality remains strong with an NPL ratio of 1.03% and LLR at 216%—the highest in the sector. Credit cost stayed low (~0.28%) thanks to large provision reversals. Credit growth is projected at 12.9%–16.5% in 2025, with a balanced mix across retail and corporate segments. ROAE is expected to hold around 17.5%, albeit slightly below prior years.
- ➤ We forecast pre-tax profit to grow 9% and 12% in 2025 and 2026, reaching VND 46.2 trillion and VND 51.7 trillion, respectively, supported by stable credit growth and gradual NIM recovery (2.79% in 2025, 2.89% in 2026). With P/B at just 2.5x—below its 5-year average and near a 10-year low—and 7.9% foreign room remaining, we maintain an ACCUMULATE rating with a target price of VND 73,000 per share (16.2% upside).

KEY FINANCIAL INDICATORS







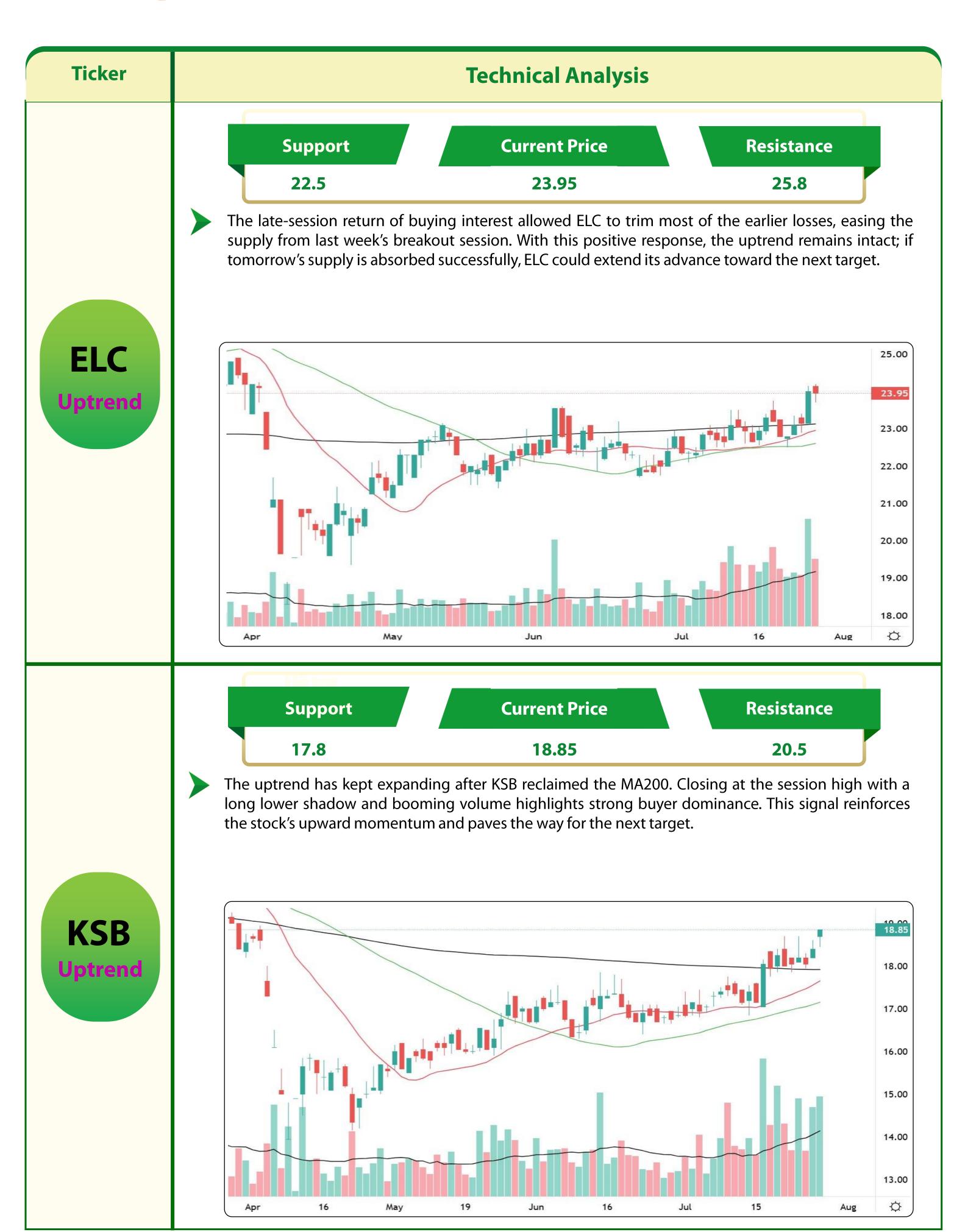
TECHNICAL VIEW

• After an advance that broke above the MA(200) line, VCB faced resistance at the 63 area and showed exploratory movements above the MA(200) line. Although there hasn't been a clear upward breakout, VCB's price action is quite stable, tending to form a new price base. Concurrently, VCB has also made efforts to test the 63 resistance area with relatively good cash flow signals in recent sessions. It's expected that VCB will continue to receive support and will have an opportunity to break above the 63 resistance area in the near future.

Support: 61,000 VND.Resistance: 73,000 VND.











HIGHLIGHT POINTS

FMC – Update of Q2/2025 investor meeting - Bright future expectations as tariff risks diminish

(Hien Le – hien.ln@vdsc.com.vn)

- Revenue and NPAT-MI in Q2/2025 both exceeded our forecast due to a strong growth in shrimp output and selling price (in VND). Revenue recorded an increase of 51% YoY thanks to the growth of export volume from the US market. However, NPAT-MI increased by 21% YoY due to a decrease in net profit margin YoY, as the net margin in the US market was lower than in other markets due to additional tax expenses in this market.
- 2025 PBT's is expected to be equivalent to the same period last year, with growth in 2H2025 from the Japanese and EU markets compensating for the decline in the US market. Net profit margin in 2H2025 is expected to be difficult to improve significantly, due to the increase in selling prices but accompanied by an increase in the cost of shrimp raw materials.
- In the medium term, the business is expected to maintain its growth momentum by improving the autonomy rate and maintaining a high success rate in shrimp farming as well as maintaining competitive advantages in key markets as following:
 - o In the US market, becoming a mandatory defendant for 2024 will give businesses the chance to enjoy anti-dumping duties (AD) at 0% for the 2025 period. In addition, there is still room for export as fried shrimp products and fresh shrimp flour products that are not subject to AD tax and fried shrimp products, which face little competition from other countries.
 - o In the Japanese market, the long-standing brand reputation and consistent products, in line with consumer tastes, continuing to strengthen the company's position.
- With positive business results in Q2/2025, we maintain our **Accumulate** recommendation on FMC stock with a target price of **VND42,000**/share. The current target price has reflected the short-term uncertainties associated with tariffs in the US market this year. **However, the target price** has not taken into account positive factors such as businesses expecting Vietnam's reciprocal tariff to be about 11% and anti-dumping duties to decrease to 0% this year

Figure 1: Consumption volume (left) and average shrimp selling price (right) both recorded growth

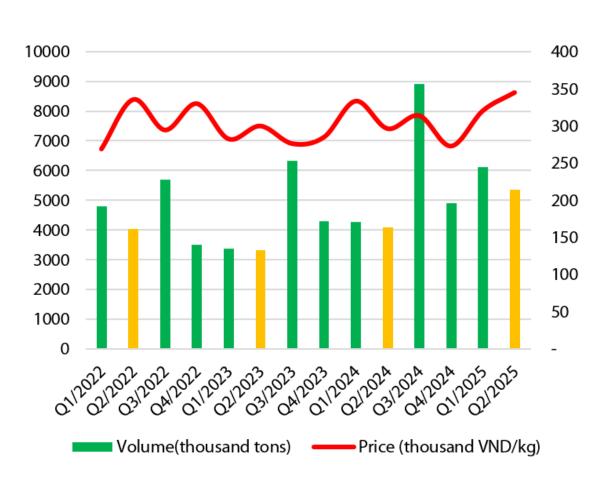
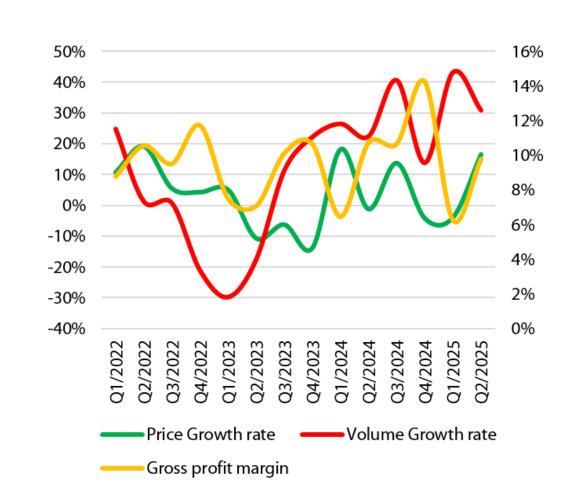


Figure 2: Price and consumption volume growth (%, left) and gross margin of shrimp segment



Source: FMC, Rong Viet Securities

Source: FMC, Rong Viet Securities

If you are interested in this content, please click on the **link** to view more details.





RECOMMENDATIONS STATISTICS

Date	Ticker	Current Price	Entry Price	Short-term Target Price 1	Short-term Target Price 2	Stop-loss	Exit Price	Gain/ Loss	Status	Change of VN-Index (*)
25/07	CMG	42.65	42.75	46.00	50.00	39.90		-0.2%		2.4%
23/07	FPT	111.30	111.80	120.00	130.00	105.90		-0.4%		3.2%
22/07	VCB	62.80	61.10	65.00	70.00	58.30		2.8%		4.9%
18/07	PVS	34.20	33.50	36.00	39.80	31.30		2.1%		4.5%
17/07	BID	39.40	38.30	41.00	44.50	36.40		2.9%		5.6%
16/07	MSN	77.60	74.20	80.00	85.00	68.90		4.6%		6.6%
11/07	GAS	68.90	67.90	73.00	77.50	64.40		1.5%		7.7%
10/07	DCM	35.70	34.20	36.50	39.50	32.30		4.4%		8.8%
09/07	TLG	55.00	55.00	59.00	63.50	51.30		0.0%		10.0%
08/07	VIB	18.85	16.49	17.46	19.12	15.53		14.3%		11.1%
07/07	MWG	70.20	66.00	70.00	74.00	63.80	70.70	7.1%	Closed (18/07)	8.0%
03/07	VPB	25.10	18.50	20.00	22.00	17.40	22.30	20.5%	Closed (21/07)	7.3%
Average perfe	ormance (QTD)				,			10.0%		8.6%

(*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.



Vietnam events

Date	Events
01/08/2025	Publication of PMI (Purchasing Managers Index)
01/08/2025	Related ETFs VN30, VNDiamond, VNFin Lead complete portfolio restructuring
06/08/2025	Announcement of Vietnam's economic data May 2025
12/08/2025	MSCI announces new portfolio
21/08/2025	Expiry date of 41l1F8000 futures contract
29/08/2025	MSCI-linked ETF completes portfolio restructuring



Global events

Date	Countries	Events
31/07/2025	US	Advance GDP q/q
31/07/2025	US	Core PCE Price Index m/m
01/08/2025	UK	Final Manufacturing PMI
01/08/2025	EU	Final Manufacturing PMI
01/08/2025	US	Final Manufacturing PMI
01/08/2025	China	Caixin Manufacturing PMI
01/08/2025	US	Nonfarm Payroll
07/08/2025	UK	BOE Financial Stability Report
09/08/2025	China	CPI y/y
12/08/2025	UK	Claimant Count Change
12/08/2025	US	CPI m/m
14/08/2025	UK	GDP m/m
14/08/2025	US	PPI m/m
15/08/2025	US	Retail Sales m/m
15/08/2025	US	Prelim UoM Consumer Sentiment
15/08/2025	US	Prelim UoM Inflation Expectations
20/08/2025	UK	CPI y/y
20/08/2025	EU	CPI y/y
20/08/2025	China	Loan Prime Rate
21/08/2025	EU	ECB Monetary Policy Statement
21/08/2025	US	FOMC Meeting Minutes
22/08/2025	UK	Retail Sales m/m
28/08/2025	US	Prelim GDP q/q
29/08/2025	US	Core PCE Price Index m/m



RONGVIET RECENT REPORT

COMPANY REPORTS	Issued Date	Recommend	Target Price
GMD – Fire tests gold, adversity tests strength	July 25 th 2025	Buy – 1 year	71,000
VCB – Moderate but Solid Growth	July 23 rd 2025	Accumulate – 1 year	73,000
DGC – Advantages of an extended value chain	July 18 th 2025	Accumulate – 1 year	108,400
KDH – Revenue in Q2/2025 continues from the handover of The Privia	July 17 th 2025	Buy – 1 year	42,600
HDB – Outstanding growth driven by the expansion of non-interest income	July 10 th 2025	Accumulate – 1 year	26,300
Please find more information at https://www.vdsc.com.vn/en/research/comp	<u>any</u>		1





RESEARCH CENTER

Nguyen Thi Phuong Lam – Director

Research Center

+84 28 6299 2006

Ext: 1313

lam.ntp@vdsc.com.vn

Nguyen Dai Hiep – Director

Retail Research

+84 28 6299 2006 Ext: 1291

hiep.nd@vdsc.com.vn

HEADQUARTER IN HO CHI MINH CITY

Floors 1-8, Viet Dragon Tower, 141 Nguyen Du, Ben Thanh Ward, District 1, Ho Chi Minh City

Tax code 0304734965

www.vdsc.com.vn

HANOI BRANCH

10th floor, Eurowindow Tower, 2 Ton That Tung, Kim Lien Ward, Dong Da District, Hanoi

(+84) 24 6288 2006

(+84) 24 6288 2008

NHA TRANG BRANCH

7th floor, 76 Quang Trung, Loc Tho Ward, Nha Trang City, Khanh Hoa

(+84) 25 8382 0006

(+84) 25 8382 0008

CAN THO BRANCH

8th floor, Sacombank Tower, 95-97-99, Vo Van Tan, Tan An Ward, Ninh Kieu District, Can Tho City

(+84) 29 2381 7578

(+84) 29 2381 8387

VUNG TAU BRANCH

2nd floor, VCCI Building, 155 Nguyen Thai Hoc, Ward 7, Vung Tau City, Ba Ria – Vung Tau Province

(+84) 25 4777 2006

BINH DUONG BRANCH

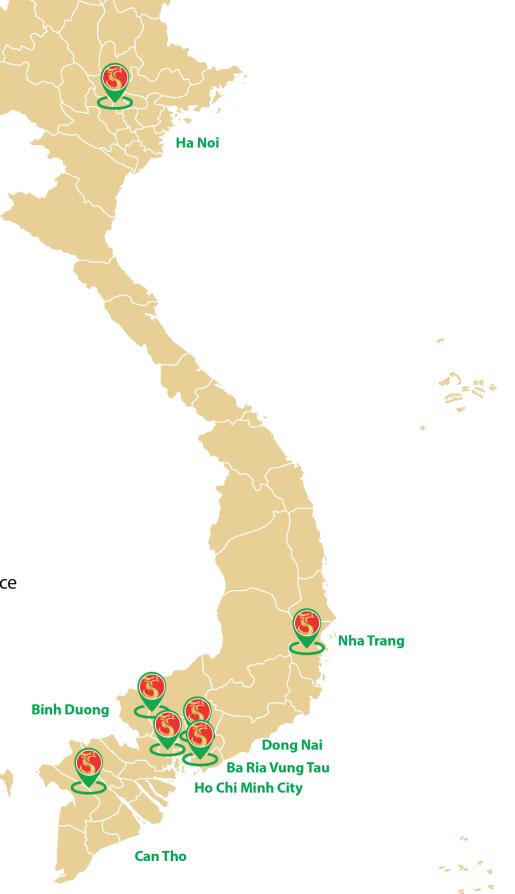
3rd floor, Becamex Tower, 230 Binh Duong Avenue, Phu Hoa Ward, Thu Dau Mot City, Binh Duong Province

(+84) 27 4777 2006

DONG NAI BRANCH

8th floor, TTC Plaza, 53-55 Vo Thi Sau, Quyet Thang Ward, Bien Hoa City, Dong Nai Province

(+84) 25 1777 2006





DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

This research report is copyrighted by Rong Viet Securities. All rights reserved. Therefore, copy, reproduction, republish or redistribution by any person or party for any purpose is strictly prohibited without the written permission of VDSC. Copyright 2022 Viet Dragon Securities Corporation.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.





DISCLAIMERS

RESEARCH DISCLOSURES

Third Party Research

This is third party research. It was prepared by Rong Viet Securities Corporation (Rong Viet), with headquarters in Ho Chi Minh City, Vietnam. Rong Viet is authorized to engage in securities activities according to its domestic legislation. This research is not a product of Tellimer Markets, Inc., a U.S. registered broker-dealer. Rong Viet has sole control over the contents of this research report. Tellimer Markets, Inc. does not exercise any control over the contents of, or the views expressed in, research reports prepared by Rong Viet.

Rong Viet is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Tellimer Markets, Inc., located at 575 Fifth Avenue, 27th Floor, New York, NY 10017. A representative of Tellimer Markets, Inc. is contactable on +1 (212) 551 3480. Under no circumstances should any U.S. recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Rong Viet. Tellimer Markets, Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission from.

Rong Viet is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Tellimer Markets, Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Tellimer Markets, Inc. or its affiliates has not managed or co-managed a public offering of securities for the subject company in the past 12 months, has not received compensation for investment banking services from the subject company in the past 12 months, and does not expect to receive or intend to seek compensation for investment banking services from the subject company in the next three months. Tellimer Markets, Inc. has never owned any class of equity securities of the subject company. There are no other actual, or potential, material conflicts of interest of Tellimer Markets, Inc. at the time of the publication of this report. As of the publication of this report, Tellimer Markets, Inc. does not make a market in the subject securities.

About Tellimer

Tellimer is a registered trade mark of Exotix Partners LLP. Exotix Partners LLP and its subsidiaries ("Tellimer") provide specialist investment banking services to trading professionals in the wholesale markets. Tellimer draws together liquidity and matches buyers and sellers so that deals can be executed by its customers. Tellimer may at any time, hold a trading position in the securities and financial instruments discussed in this report. Tellimer has procedures in place to identify and manage any potential conflicts of interests that arise in connection with its research. A copy of Tellimer's conflict of interest policy is available at www.tellimer.com/regulatory-information.

Distribution

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer. Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook). The information herein does not apply to, and should not be relied upon by, Retail Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied.

UAE: Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for persons who meet the criteria for Professional Clients under the Rules of the DFSA and no other person should act upon it.

Other distribution: The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction.



VIET DRAGON SECURITIES CORPORATION