

JUNE

12 THURSDAY

"Green !"

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ADVISORY DIARY

Business result updates of PXS

Today's stock market was stimulated by IMF and World Bank's optimistic reviews about Vietnam's macro-economy including the well-controlled inflation, reasonable growth, increased foreign exchange reserve. Accordingly, Vietnam's economy has been forecasted to be stable with target growth of 5.5% in 2014. Furthermore, United Nation Organization (UNO) announced their willingness to mediate in the East Sea tension between China and Vietnam. Under the context of June's stock market which lacking supporting news, all of the above information was considered to be positive signs to enhance hope for investors and reduce their boredom.

Today's session ended with the increase of both HNX and HSX indices. The HNX slightly rose by 0.37 points (0.49%), reached 76.29 points. After 3 consecutive ups since the beginning of this week, VN-Index particularly passed the 570 point and reached 573.77 points, increased by 3.41 point (0.6%). Therefore, the market is quite close to our forecast from earlier this week with optimistic perspective that "the green sessions" should be more than "the red ones". Total trading volume of foreign investors on both indices declined by 7.2% compared with yesterday's transaction.

The increase in HSX's indices mainly came from MidCap group. Typically was SAM, after the initial announcement about the upcoming divestment of VNPT from the enterprise, SAM unexpectedly met the ceiling price with 3.7 million units matching and was belong to the top 5 stocks with highest trading volume. In addition, the spotlight of today was HT1 with price ceiling of VND14,700 per share and matched 1.19 million units. Foreign investors also bought 719,900 shares, accounting for 60.2% of HT1's total trading volume. Large stocks such as BVH, HSG were closed at referenced price, whereas VCB, MSN, GAS of VN30 were supporting stocks and had important impact on the rise of VN-Index.

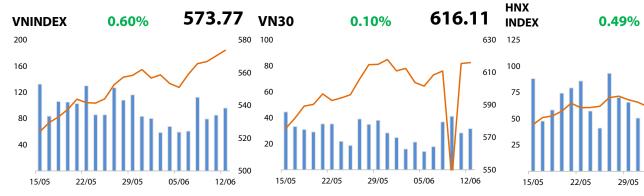
Today PXS recorded a ceiling price of VND19,100 per share with the trading volumes of 1.7 million units. It derived from investors' expectation on outperformed revenue and net income in 2Q2014. Our analyst has briefly discussed with PXS this afternoon. Accordingly, projected revenue in 2Q2014 was approximately VND600 billion, in which the largest contributions proceeded from P3P4 project (~VND320 billion), and revenue of Diamond (~VND150 billion). In 1Q2014, gross profit margin was only over 10% due to lowered revenue recognition from purchasing stage of P3P4 project. However, most of revenue proceeded from constructing stage of P3P4 would record this quarter and its project profit margin is expected to be 15-18%.

Moreover, interest expense was said to be remained unchanged or even lower than prior quarters due to favorable interest rate, ranging from 6-9% for short-term loan. Based on the basis, Rong Viet Securities forecasted that NAT in 2Q2014 would be VND55-60 billion, increased of 168% to the prior quarter, of over 4 times to the same period. In the earlier report, we estimated the 2014 revenue might be VND1,658 billion, EPS as of VND2,899 and expected price of VND27,300 per share

| Projects | Contract value | Start date | End date (target) | Projected revenue Q2 (VND billion) |
|---------------------|----------------|------------|----------------------|---------------------------------------|
| EPCC Diamond Rig | 1,208 | 15/3/2013 | 15/3/2014 | 150 |
| Thai Binh | 652 | 4/1/2014 | 1/11/2014 | 35 |
| EPCC P3, P4 Rig | 600 | 1/1/2014 | 31/7/2014 | 320 |
| H5 White rhinoceros | 184.8 | 24/3/2014 | 20/10/2014 | 100 |

Sources: Rong Viet Securites





Industry Movement

8.0

6.0

4.0

2.0

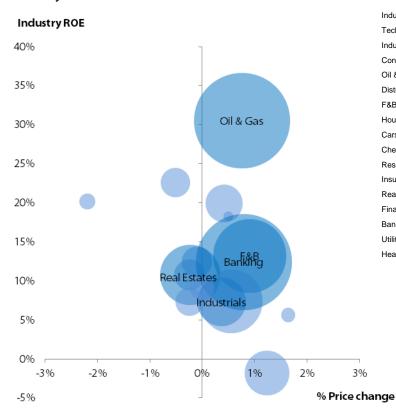
-2.0

.0

HNX

PVS

KLS



Foreign Investors Trading

% change

0.5%

0.4%

1.2%

0.8%

1.6%

0.9%

-0.2%

-2.2%

-0.1%

-0.5%

0.4%

-0.2%

0.6%

0.8%

-0.2%

0.0%

Industry

Industrials

Oil & Gas

F&B

Distribution

Cars & Parts

Chemicals

Resources

Insurances

Financials

Banking

Utilities

Healthcare

Real Estates

Household Goods

Technologies

Constructions



76.29

90

84

78

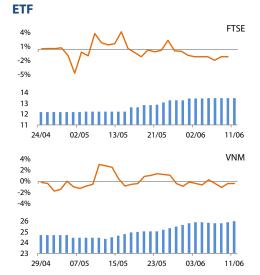
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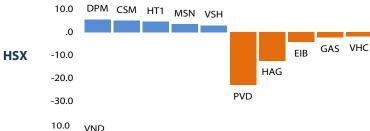
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60

12/06 7/05

05/06





VCG SHB

GLT

EBS

TTC VE3

SMT

Top net bought/sold by foreigners (VND bn)

Top Active



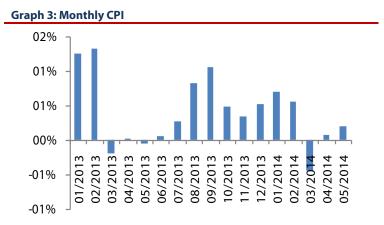


MACRO WATCH

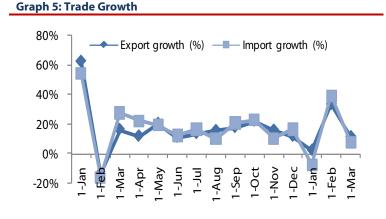
Graph 1: GDP Growth



Sources: GSO, Rongviet Securities database (*) Comparision price in 1994



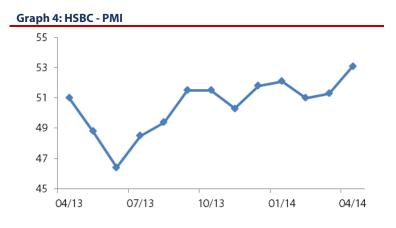
Sources: GSO, Rongviet Securities database



Sources: GSO, Rongviet Securities database



Sources: GSO, Rongviet Securities database



Sources: GSO, Rongviet Securities database

Graph 6: Interest Refinanced rate (%) Repo rate (%) 10% Central bank rate (%) 9% 8% 7% 6% 5% 4% Jul-13 Aug-13 Sep-13 Oct-13 Apr-14 Feb-13 Mar-13 Apr-13 Nov-13 Dec-13 Jan-14 Feb-14 Mar-14 May-14 13 May-13 Jun-13 Jan-1

Sources: SBV, Rongviet Securities database



RONG VIET NEWS

| COMPANY REPORTS | Issued Date | Recommend | Target Price |
|--|-------------------------------|---------------------------------|--------------|
| DBC-Benefit from decline in material price | May 27 th , 2014 | Buy – Long-term | 28,000 |
| FPT-Leaping revenue | May 27 th , 2014 | Accumulate – Intermediate-term | 51,600 |
| NBB-Strengthened cash flows | May 07 th , 2014 | Buy – Long-term | 36,300 |
| DIG-Reboot | April 28 th , 2014 | Accumulated – Long-term | 19,200 |
| HPG-Sustainable Development | April 24 th , 2014 | Accumulated – Intermediate-term | 55,100 |

Please find more information at <u>http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx</u>

FUND CERTIFICATION INFORMATION

| Fund name | Trading Day | Subscription Fee (% of trading value) | Redemption Fee (% of trading value) | NAV per unit at valuation date | NAV per unit last valuation date | Change in NAV |
|-----------|----------------|---|--|--------------------------------|-------------------------------------|---------------|
| VFF | 27/05/2014 | 0.75% | 0.75% | 10,740 | 10,688 | 0.49% |
| VF1 | 29/05/2014 | 0.20% - 1.00% | 0.50%-1.50% | 20,682 | 20,387 | 1.45% |
| VF4 | 28/05/2014 | 0.20% - 1.00% | 0.00%-1.50% | 9,249 | 8,997 | 2.80 % |
| VFA | 30/05/2014 | 0.20% - 1.00% | 0.00%-1.50% | 7,362 | 7,349 | 0.19% |
| VFB | 30/05/2014 | 0.30% - 0.60% | 0.00%-1.00% | 10,763 | 10,764 | -0.01% |
| ENF | 23/05/2014 | 0.00% - 3.00% | | 9,592 | 9,358 | 2.50 % |

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