

**JANUARY** 

26

**MONDAY** 

"Outstanding put through transaction"

# **ADVISORY DIARY**

- BT6- Restructuring scheme to bring a brighter prospect
- The recent trends in global commodity prices would intensify the environment of low inflation
- APC mentioned
- Outstanding put-through transaction

### BT6- Restructuring scheme to bring a brighter prospect

Today, 26th January 2015, Rong Viet Research publish a result update report about BT6-HSX. BT6 is an experience and strong brand awareness in bridge and road construction and produce industrial product that use in infrastructure construction and industrial, especially girders. With a prospect in real estate market and an increase in national budget for infrastructure, BT6 might have an opportunity to recover after a long, hard period. Our industry analyst belive that BT6 might already made use of the hard time period of the market to restructuring itself and therefore, its business performance might expect a slightly improve since 2015

To take the increasing demand of the market, the Company has implemented the Beton 6 Long Hau Factory in Long Hau Industrial Park - Long An with a designed capacity of 100,000 tonnes / year, and the capital expenditure estimated at VND 342 billion. To appeal fund for projects, BT6 has also planned to raise VND 400 billion for investment in the concrete Long Hau plant by. In our opinion, the company might issue shares at par value for existing shareholders, financial investors or strategic investors. Raising capital through borrowing of plant might slightly increase debt / equity ratio which is already remained at high level during recent years.

**Exhibit 1: Revenue structure of BT6** 

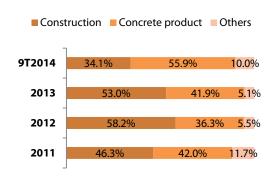
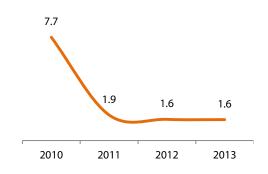


Exhibit 2: EBITDA/interest expense ratio



Source: BT6, RongViet Resreach

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Our industry specialist is positive that BT6 can improve its own business activities after the completion of restructuring process. Among them, Cienco 6 withdraw capital combine with fund raising successful can be considered as the last step for its restructuring process. However, until now, the company only at the beginning stage, therefore, with a cautious point of view, our industry specialist recommend OBSERVE with BT6

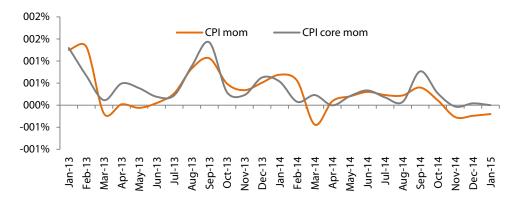
The recent trends in global commodity prices would intensify the environment of low inflation

The General Statistics Office just released National CPI in January, which decreased by -0.2% as



compared to previous month. This firgue is the lowest increase in the 17-year January CPI period. Generally, Food and food stuff segment jumped in upcoming Tet holiday months, however, it only increased by 0.28%, lowering as compared to the same previous month. In 2014, Lunar year comes later therefore, food and food stuff prices witnessed a slightly fluctuation in early year. In addition, gasoline price fell sharply at early year, thus some related items experienced a drop such as (1) transport (the lowest decrease of -3.96%), (2) Accommodation & construction materials (-1.09%).

#### **Exihibit 3: Vietnam CPI**



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In February, we believe that a recently significant adjustment in gasoline price (decreased by VND1,450/liter on 21st January 2015) would accelerate a drop in the both items' consumer price index. Moreover, the latest adjustment in gasoline price is likely to put consumers in expectation of further falls in products' price ahead of shopping activity for Tet Holiday. Thus, consumer index probably witnesses a negative rate, in which core inflation seems to rebound. As discussion with our macro analyst regarding to inflation forecast in 2015, CPI might maintain low rate, especially in the beginning of the year which resulted from a lag of the drop in gasoline price. In the second-half year, consumer demand is likely to improve that gives a support for the rebound in CPI. However, we believe that Vietnam economic in 2015 will be in line with low inflation and stable price.

#### **Outstanding put-through transaction**

After an uptrend in last week trading session, this week early trading session acknowledge an opposite adjust in two trading market. Specifically, VNIndex closed at 580.64 points (-0.3%) while HN Index still be able to remained in green (+0.17%) . This morning, both Brent crude oil and WTI hit its lowest record since 2009 and therefore have an negative effect to oil stocks such as PVC, PGS, PVD and GAS. However, according to our observation, this negative effect do not affect other stocks. In contrast, Mid-caps and Small-caps still have a good trading by increase 1.02% and 0.14% respectively

Notably, liquidity of both 2 floors remains quite high over VND 3,000 billion. However, if deal transactions (over VND1,000 billion) is excluded, the purchasing power will be still "weak". The most considerable deal is EIB's with more than 33 million shares pricing at VND 13,000 per share. This is the second consecutive session with large deal volume of EIB.

Not only domestic investors but also foreign investors are not really "interested". They have bought position, focusing on CNG, MWG, CTG, NCT, GAS with total net bought value over VND 40 billion. While last year foreign investors bought heavily from the New Year, they are quite "indifference" in the context of the world awaiting the meeting of the Fed on 28/01. The Fed is



expected to keep raising interest rates and determine the duration depending on the economic outlook. In our opinion, the Fed's consistence on increasing policy rates could have a negative impact on foreign capital flows in frontier markets like Vietnam.

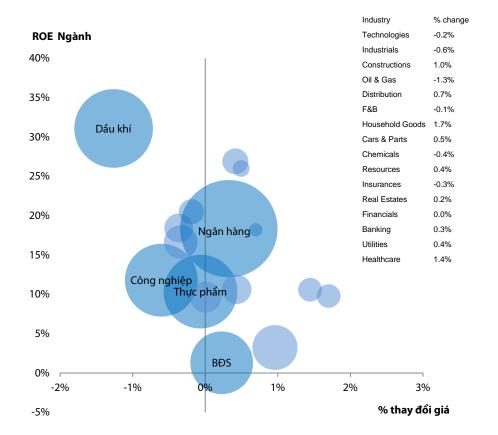
Today, APC (An Phu Irradiation Corp (HSX)) being one of our favorite stocks recorded a ceiling price. The eventful trading was proceeded from the result of BOD's meeting, along with the announcement of 2014 business result as well as 2015 plan. Particularly, 2014 revenue recorded VND97.7 billion, increased  $\sim$ 7% but a significant rise was witnessed in NAT (+60%), reaching at VND25 billion that higher than 6.4% to our result update report issued on 23th October 2014. The optimistic result was arisen from the improvement in gross profit and interest expense.

Noticeably, we recognized the dramatic change in board of management. Ms. Vo Thuy Duong will be in charge of general director that taken from Mr. Nguyen Thanh Lap since 1st Feb 2015. As known, the new director is from Thai Son Ltd. As a result, Thai Son Company spreads their role in APC's operation. The representative also said that irradiation price will be risen by 20-25% to VND2,500/kg in 2015. On this basis, the 2015 plan is set to be VND105.4 billion and VND27.7 billion; accordingly, EPS is about ~VND2,400 per share.

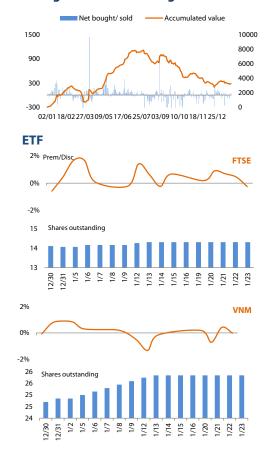




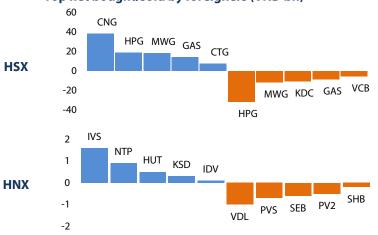
### **Industry Movement**



### **Foreign Investors Trading**



## Top net bought/sold by foreigners (VND bn)



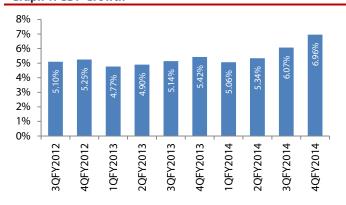
### **Top Active**

Ticker	Price	Vo	lume	% pr	ice change
HQC	7.6		7.80		5.6%
OGC	6.3		<b>6.</b> 81		3.3%
HAR	10.3		4.03		3.0%
FLC	10.7		3.55		0.0%
HAI	15.5		3.53		6.9%
Ticker	Price	Vo	olume	% p	rice change
KLF	11.3		7.15		-0.9%
SCR	9.1		4.55		-1.1%
SHB	9.0		3.78		0.0%
PVX	5.0		2.52		2.0%
FIT	17.7		1.53		1.7%



## **MACRO WATCH**

**Graph 1: GDP Growth** 



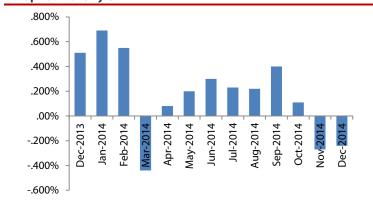
Sources: GSO. Rongviet Securities database (\*) Comparision price in 1994

**Graph 2: IIP** 



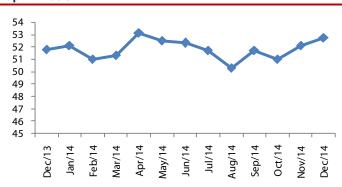
Sources: GSO. Rongviet Securities database

**Graph 3: Monthly CPI** 



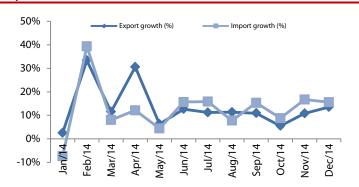
Sources: GSO. Rongviet Securities database

**Graph 4: HSBC - PMI** 



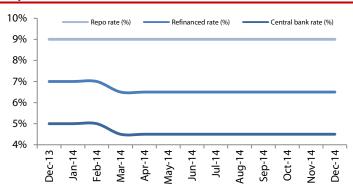
Sources: GSO. Rongviet Securities database

**Graph 5: Trade Growth** 



Sources: GSO. Rongviet Securities database

#### **Graph 6: Interest**



Sources: SBV. Rongviet Securities database



# **RONG VIET NEWS**

COMPANY REPORTS	Issued Date	Recommend	Target Price
PAC-Opportunities along with challenges	Jan 14 <sup>th</sup> , 2015	Accumulate – Intermediate term	27,500
HMH - Positive outlook from various supporting factors	Jan 06 <sup>th</sup> , 2015	Accumulate – Long term	33,800
DPM - Tail wind from crude oil	Dec 26 <sup>th</sup> , 2014	Buy – Intermediate term	36,100
VNM - 2014 - At the pit stop	Dec 19 <sup>th</sup> , 2014	Accumulate – Long term	110,000
PCT – Restructuring	Dec 11 <sup>th</sup> , 2014	Monitor	

Please find more information at <a href="http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx">http://vdsc.com.vn/tabid/149/language/vi-VN/default.aspx</a>

# **FUND CERTIFICATION INFORMATION**

Fund name	Trading Day	Subscription Fee (% of trading value)	Redemption Fee (% of trading value)	NAV per unit at valuation date	NAV per unit last valuation date	Change in NAV
VFF	13/01/2015	0%-0.75%	0%-2.5%	11,432	11,403	0.25%
VEOF	13/01/2015	0%-0.75%	0%-2.5%	9,512	9,353	1.7%
VF1	22/01/2015	0.2% - 1%	0.5%-1.5%	21,269	21,278	-0.04%
VF4	14/01/2015	0.2% - 1%	0%-1.5%	9,245	9,017	2.53%
VFA	16/01/2015	0.2% - 1%	0%-1.5%	7,435	7,345	1.22%
VFB	16/01/2015	0.3% - 0.6%	0%-1%	11,909	11,887	0.18 %
ENF	16/01/2015	0% - 3%	0%	10,790	10,738	0.485%
MBVF	08/01/2015	1%	0%-1%	11,307	11,234	0.65%
MBBF	07/12/2014	0%-0.5%	0%-1%		11,924	0.13%

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